

Unlocking Patient Reported Outcomes to Advance Quality, Experience, and Decision Making

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Optum Health Education
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Disclosure Statement

Dr. Prakash Jayakumar has no financial relationships to disclose.

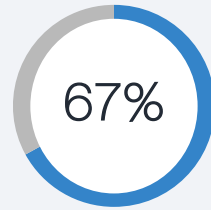
Learning Objectives

- Define the value provided by Patient Reported Outcome (PRO) measures and ways to unlock opportunities using PROs at the patient, team, and systems level
- Establish tactics to deliver high value patient centered care through shared decision-making using advanced patient decision aids driven by PRO measures
- Outline a strategic approach to integrating PRO measures in your health system and preparing for PRO-based performance measurement and payment

Patient Outcomes Data Fit for Today's (Musculoskeletal) Patient

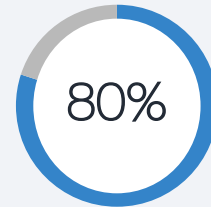
Patient Profile

- Pain & whole person impact
- Up to 2/3 psychologic distress



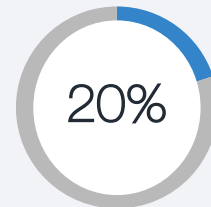
Condition Profile

- 80% by orthopedic surgeons
- Procedural specialists treating complex and chronic conditions



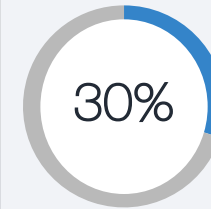
Care Profile

- Dominance of in-person care vs remote or virtual care (20%)
- Lack of comprehensive, team-based integrated care



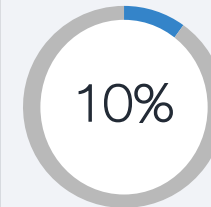
Treatment Profile

- 30% spend on low value Rx
- Poor compliance with evidence



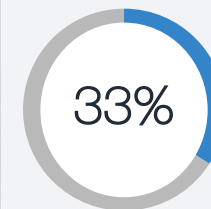
Health Equity Lens

- High variation in care
- 10% have access to evidence-based non-operative strategies



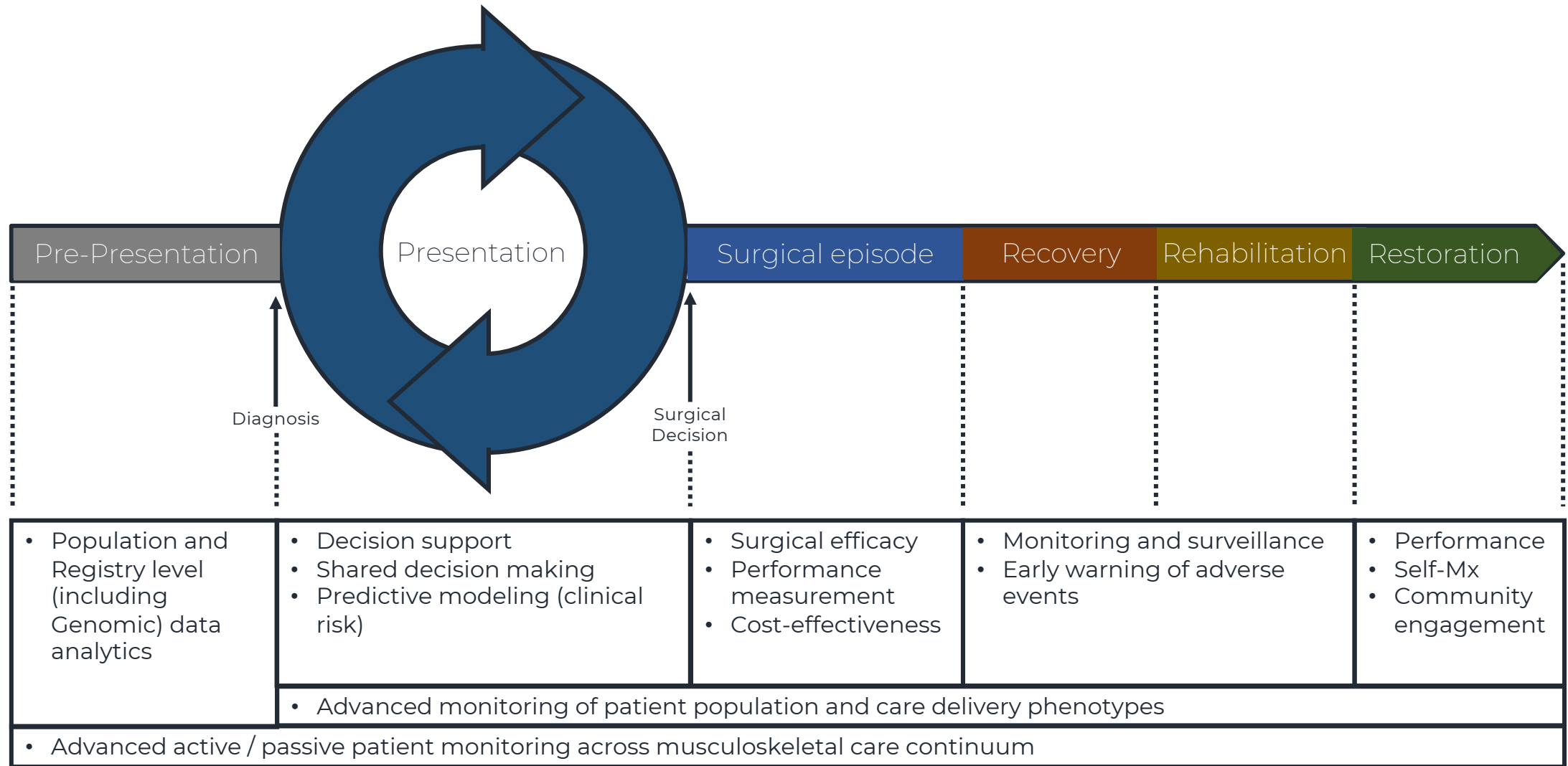
Decision Support

- Expectation:outcome mismatch and appropriateness
- Higher dissatisfaction/clinical equipoise e.g., 33% in TJR



Musculoskeletal Conditions
costly, disabling, prevalent, growing

Patient Outcomes Data Fit for Tomorrow's (Musculoskeletal) Care



Why are we Measuring Patient Reported Outcomes (PROs)?



To understand patient stories ('WHO' we are treating) and identify modifiable factors associated with conditions and health outcomes ('WHAT' we are treating)

To enable clinical decision support and optimize shared decision-making to facilitate the 'right' decisions at the 'right' time for the 'right' patient

To track health outcomes for improving care delivery and identify populations and opportunities for payment & performance innovation



**BIOMEDICAL
MODEL OF
CARE**

**SOCIO-
DEMOGRAPHIC
DATA**

**PATIENT
GENERATED
HEALTH DATA**

CLINICAL DATA

IMAGING DATA

**LIFESTYLE
FACTORS**

GENETIC DATA

**ACTIVITY
MONITORING**

**PHYSIOLOGICAL
DATA**



**PERSONALIZED
OUTCOMES DRIVEN
PATIENT-CENTERED
WHOLE PERSON
CARE**

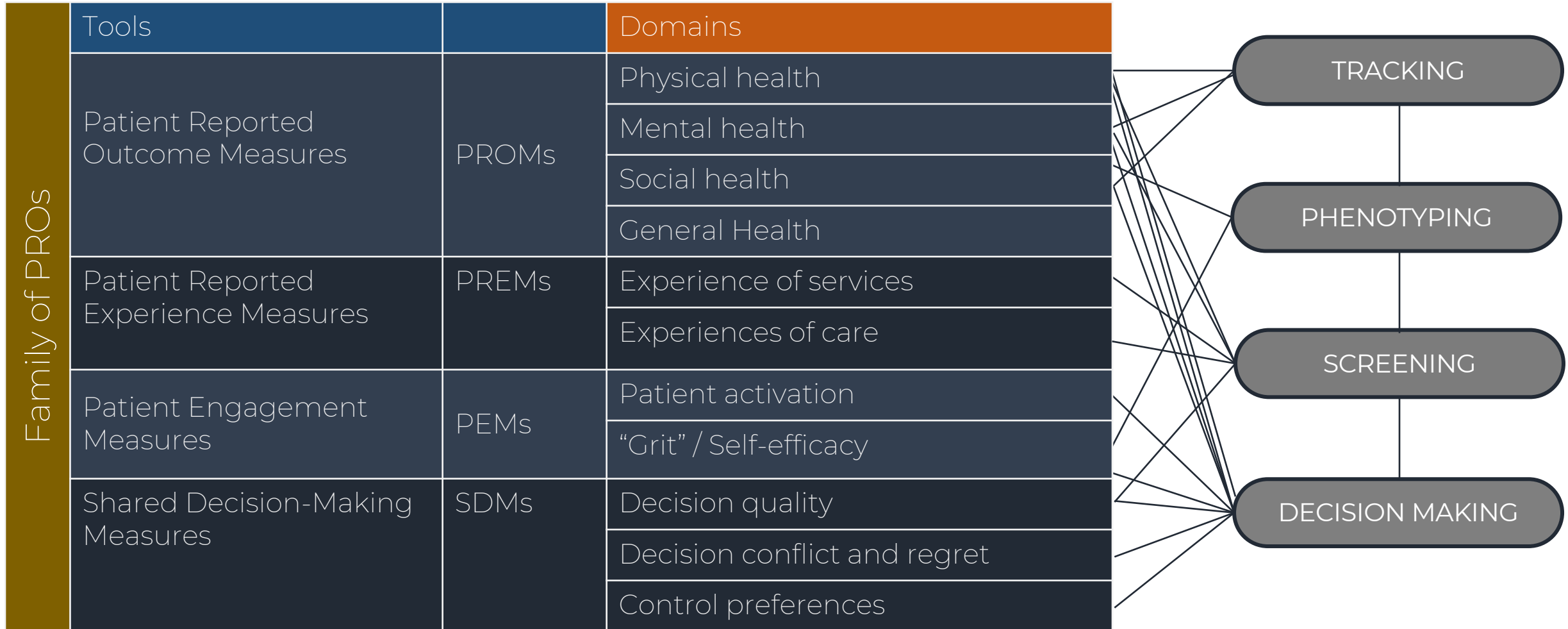
PROs: The Data Enabling Patient Centered Care

"Patient-centeredness" is a dimension of health care quality in its own right....[its] incorporation in new health care designs involve radical, unfamiliar, and disruptive shifts in control and power, out of the hands of those who give care and into the hands of those who receive it."

*Don Berwick
Professor, Health Care Quality and Improvement*

Berwick DM. What "patient-centered" should mean: Confessions of an extremist. Health Affairs. 2009 May 19;28(4):w555-w565

The Family of PROs: Driving Patient Centered Care



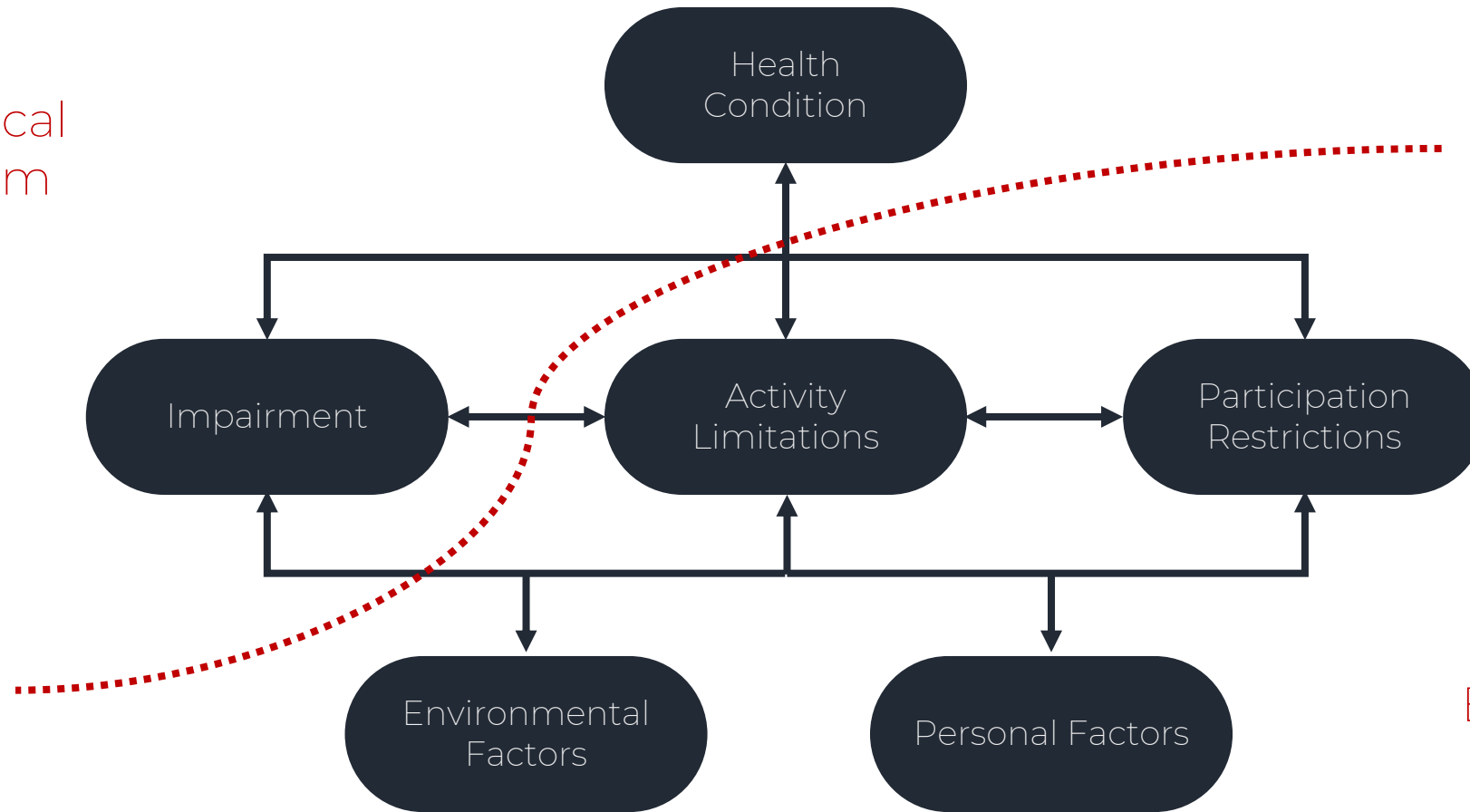


PREPARE

To understand patient stories ('WHO' we are treating) and identify modifiable factors associated with conditions and health outcomes ('WHAT' we are treating)

Understanding the Patient's Health Story

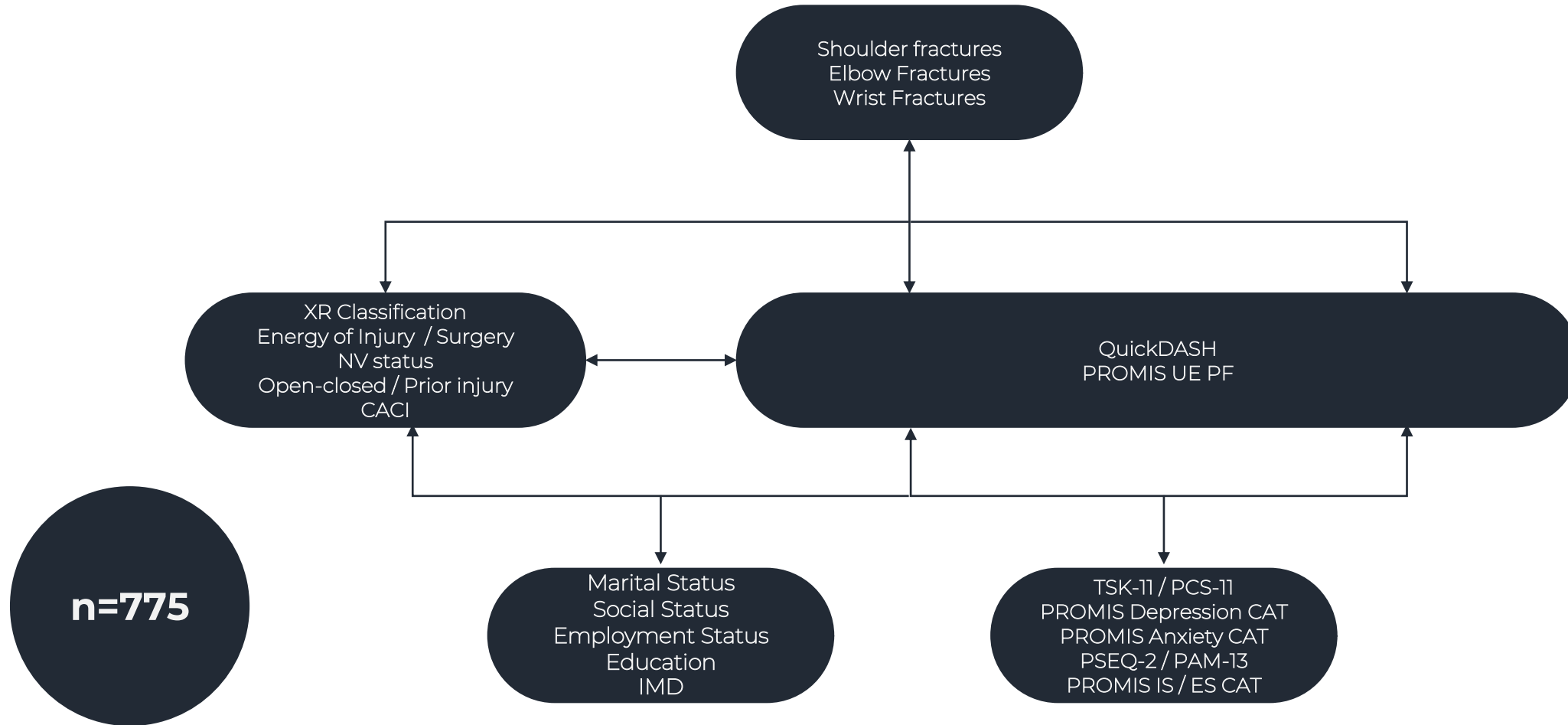
Biomedical
Paradigm



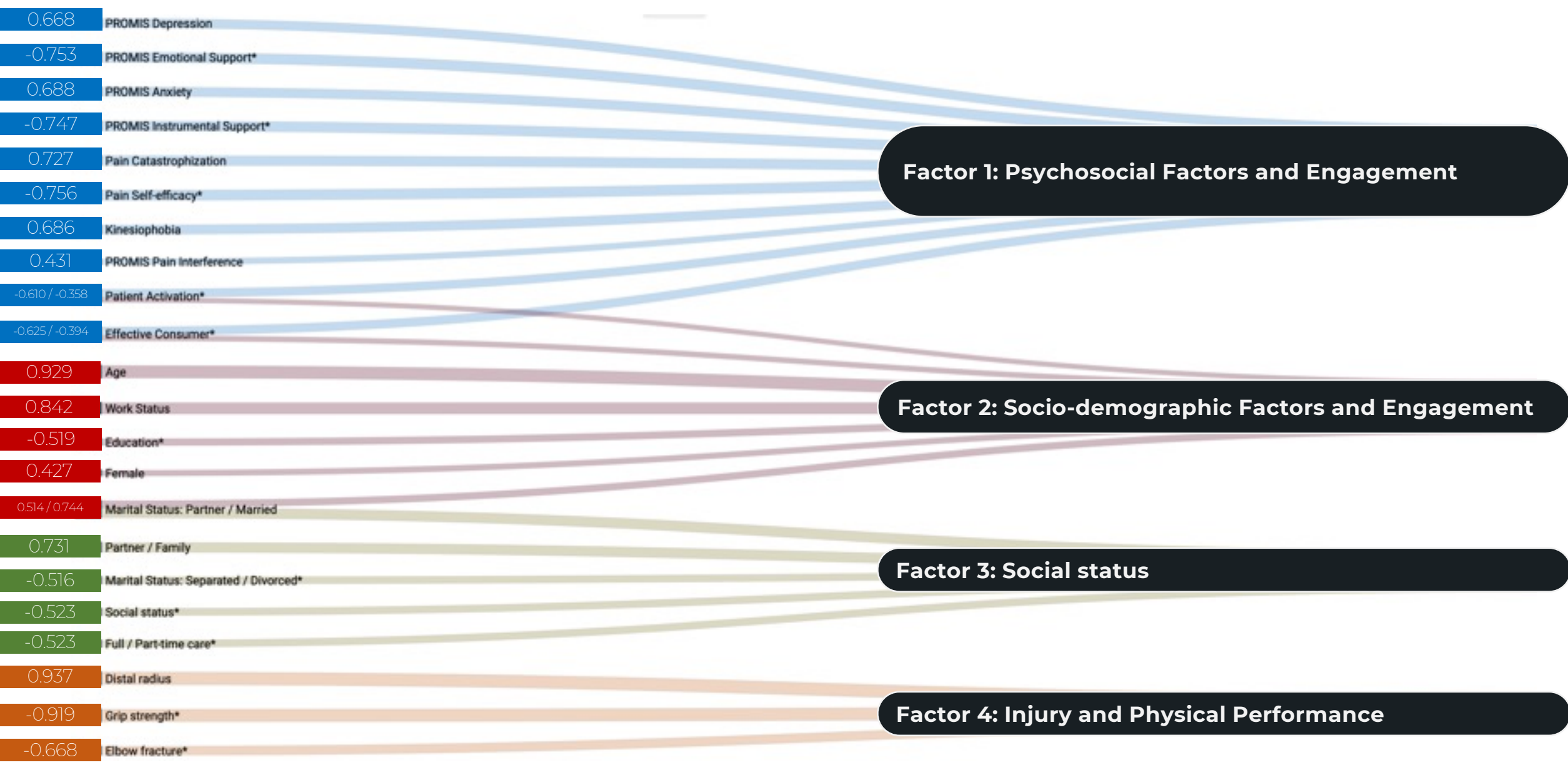
Biopsychosocial
Paradigm

Health is a multi-dimensional construct involving a dynamic interaction between **impairment, activity limitations, participation restrictions** and contextual factors

What Factors are Associated with Capability and Patient Experience after Fractures of the Arm?



PSEQ, Pain Self-efficacy Questionnaire; PCS, Pain Catastrophizing Scale; TSK, Tampa Scale for Kinesiophobia; ES, Emotional Support; IS, Instrumental Support; CACI, Age-adjusted Charlson Comorbidity Index; IMD, Index of Multiple Deprivation; XR, x-ray; NV, neurovascular; NRS, Numerical rating scale



Factor Loadings for QuickDASH only; Only variables with loading of >0.30 presented;; Variables p<0.10 in bivariate analysis; Four factor sets, consistent for PROMIS UE PF, NRS-C, NRS-S

Factor 1: Psychosocial Factors and Engagement

Factor 2: Socio-demographic Factors and Engagement

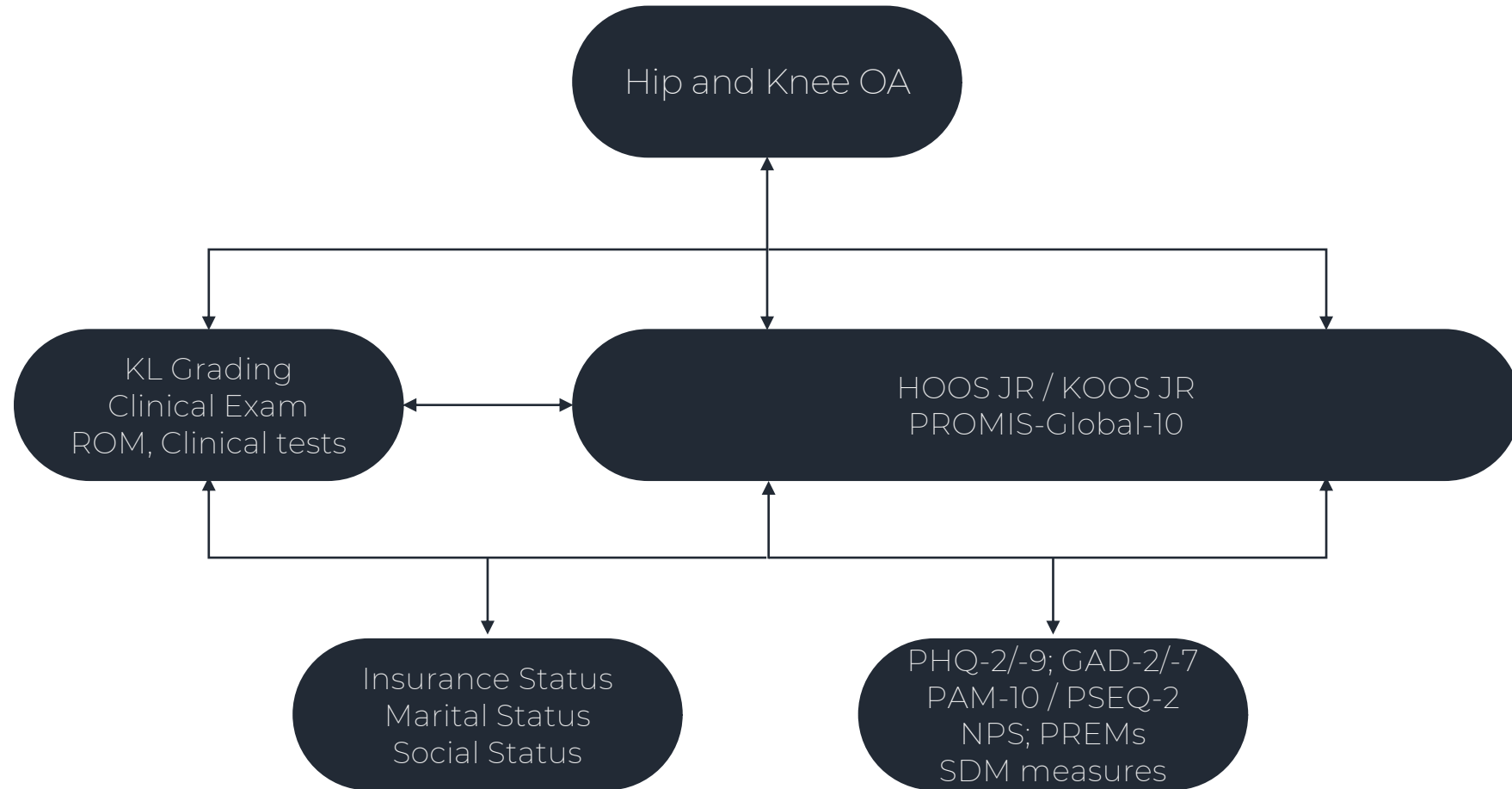
Factor 3: Social status

Factor 4: Injury and Physical Performance

Variables	Regression coefficient	(95% confidence interval)		Standard error	p value	Semi-Partial R ²	Adjusted R ²
QuickDASH							
Factor 1	19.84	18.87	20.81	0.49	0.00	0.632	
Factor 2	4.74	3.78	5.71	0.49	0.00	0.037	0.72
Factor 3	-0.15	-1.12	0.82	0.49	0.76	0.000	
Factor 4	-5.32	-6.36	-4.28	0.53	0.00	0.040	
PROMIS UE PF							
Factor 1	-7.38	-7.90	-0.69	0.27	0.00	0.454	
Factor 2	-3.47	-3.99	-2.96	0.26	0.00	0.102	0.59
Factor 3	-0.11	-1.58	-0.53	0.27	0.00	0.009	
Factor 4	1.38	0.82	1.94	0.28	0.00	0.014	
NRS Satisfaction (Clinical Care)							
Factor 1	-1.57	-1.67	-0.15	0.05	0.00	0.562	
Factor 2	0.06	-0.04	0.17	0.05	0.25	0.001	0.59
Factor 3	0.20	0.09	0.31	0.05	0.00	0.008	
Factor 4	-0.33	-0.45	-0.21	0.06	0.00	0.018	
NRS Satisfaction (Health Service)							
Factor 1	-1.96	-2.07	-1.85	0.05	0.00	0.641	
Factor 2	-0.02	-0.12	0.09	0.05	0.78	0.000	0.66
Factor 3	0.29	0.18	0.41	0.06	0.00	0.012	
Factor 4	0.15	0.03	0.26	0.06	0.01	0.003	

Only the partial R² of significant values is displayed. Bold indicates statistical significance, P < 0.05.

Comprehensive Assessment of Health Status in Osteoarthritis of the Hip and Knee



HOOS JR, Hip Disability and Osteoarthritis Outcome Score Joint Replacement; Knee Injury and Osteoarthritis Outcome Score, KOOS JR; Patient Health Questionnaire, PHQ; Generalized Anxiety Disorder Questionnaire, GAD; Patient Reported Experience Measures; Shared Decision-Making Measures

What Factors are Associated with Patient Perceptions of OA symptoms and Limitations in Hip and Knee OA?

Misinterpretation of OA Symptoms is Common. Psychosocial factors have a greater influence on limitations than objective pathophysiology (KL grade).

n=123

Marital Status
Insurance
Employment Status
Education

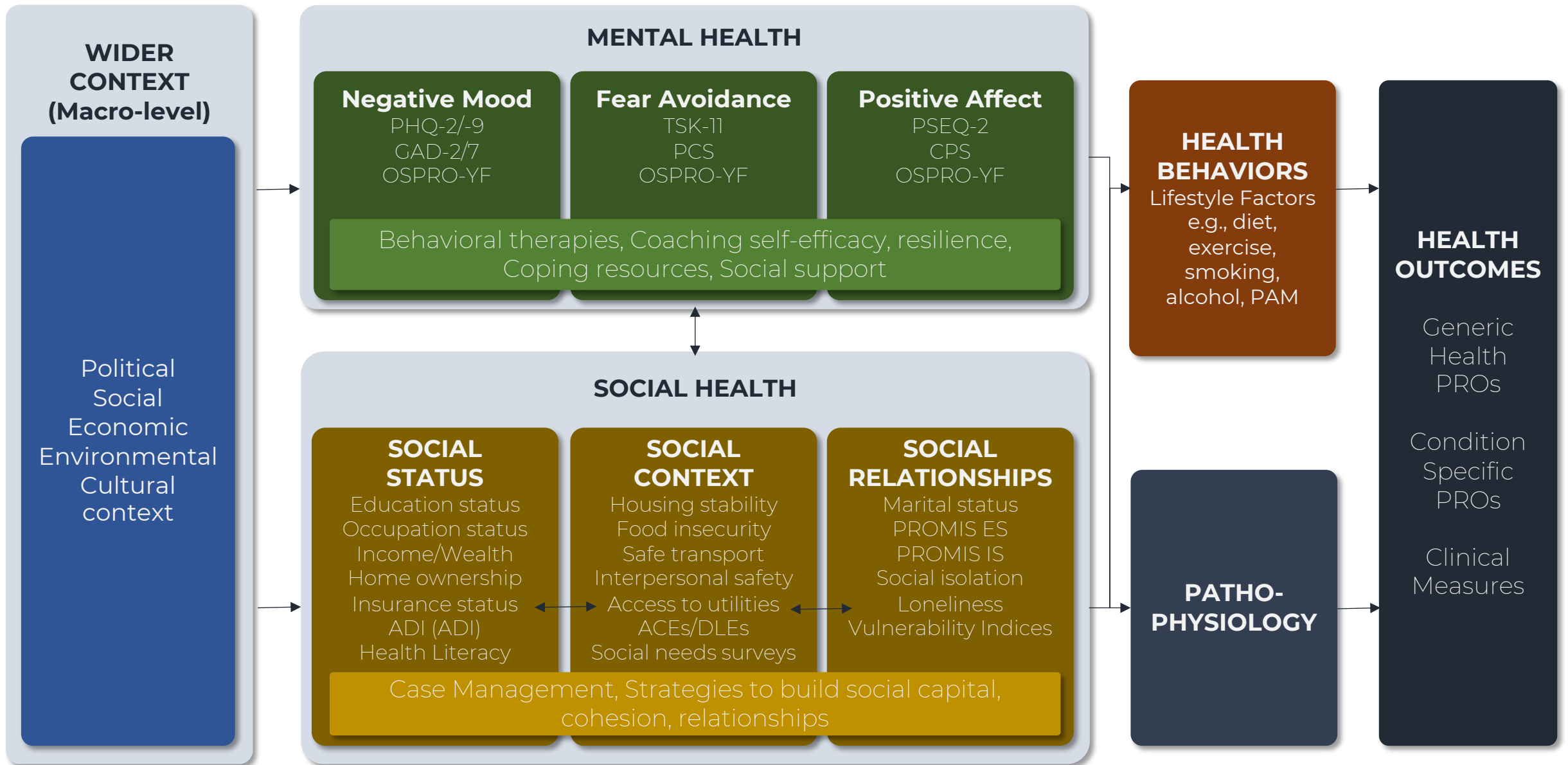
PCS-11
PHQ-2/9
Symptom Duration
Perceived Injury

Many surgeons recognize psychological and social concerns.
Fewer feel comfortable talking about such concerns.
Fewer still are likely to screen for and refer individuals for evaluation.

Lack of Time

Feeling stigma and discomfort

Lack of care pathway



Adapted and modified from Psychosocial pathways and health outcomes: Informing action on health inequalities. Public Health England. Demographic characteristics not included i.e., Age, Gender, Race/Ethnicity, Sexuality; ADI, Area Deprivation Index; ACE, Adverse Childhood Experiences; DLE, Difficult Life Experiences; CPS, Control Preference Scales

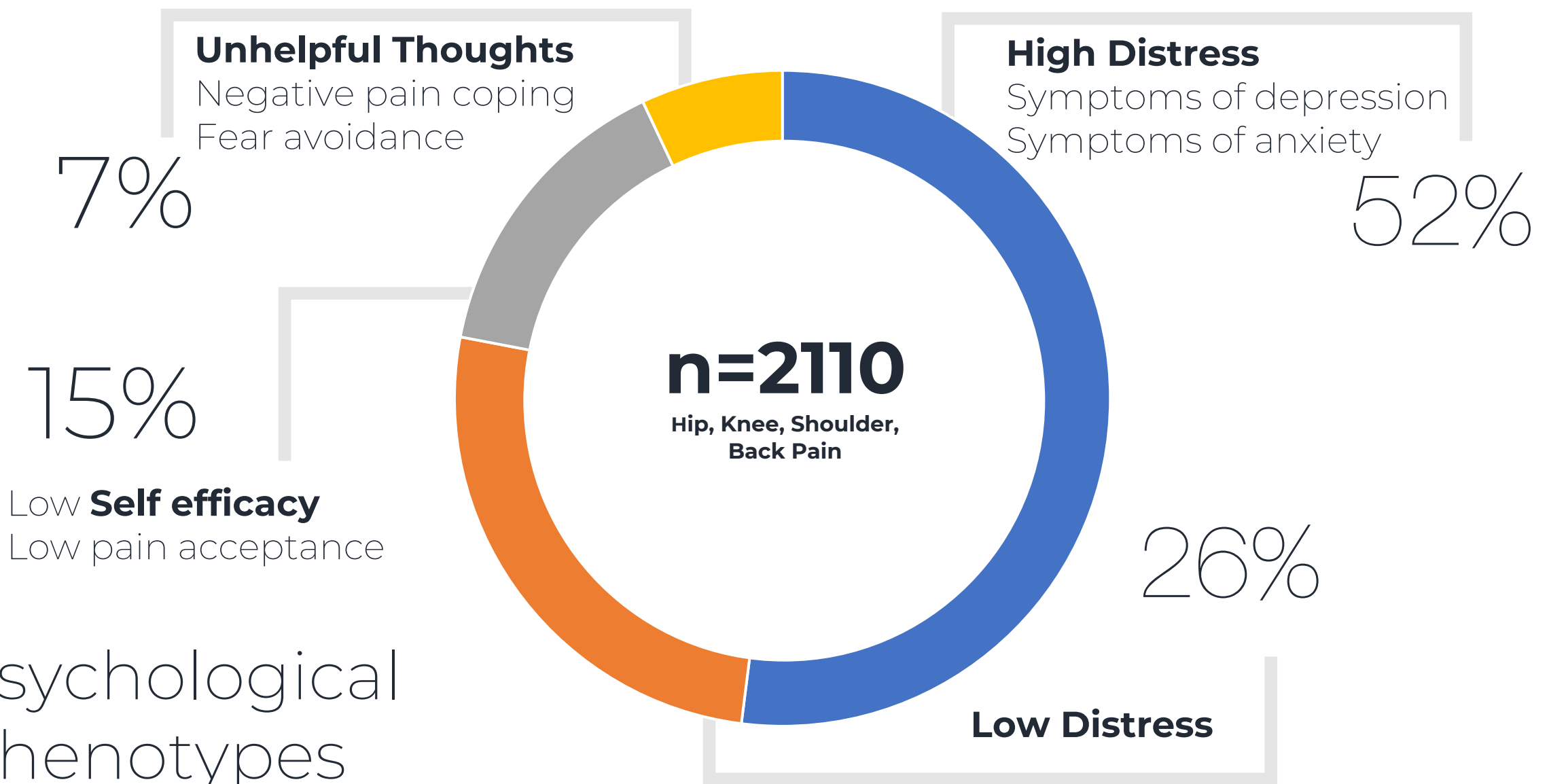
Comprehensive Assessment of Psychological Factors

Psychological Construct	PROM
Negative Mood	
Depression	PHQ-9
State-trait Anxiety	STAI
State-trait Anger	STAXI
Fear Avoidance	
Fear Avoidance Beliefs / Work and Physical Activity	FABQ / FABQWP
Pain Catastrophizing	PCS
Kinesiophobia	TSK-11
Pain Anxiety	PASS-20
Positive Affect / Coping	
Pain Self-Efficacy	PSEQ
Self-Efficacy for Rehabilitation	SER
Chronic Pain Acceptance	CPAQ

OSPRO-YF
Optimal Screening
for Prediction of
Referral and
Outcome (OSPRO)

Development of a Yellow Flag Assessment Tool for Orthopaedic PTs: Results from the Optimal Screening for Prediction of Referral and Outcome (OSPRO) Cohort. Lentz.

Psychological Phenotypes



Lentz et al., 478(12, CORR 2022; Cohens d effect sizes d=0.20 (small), d=0.50 (medium), d=0.80 (large). Latent Class Analysis for distress phenotypes (% samp[e]). * Except for trait anxiety

Psychological Phenotypes

Unhelpful Thoughts

Negative pain coping
Fear avoidance

7%

High Distress

Symptoms of depression
Symptoms of anxiety

52%

High Distress and Unhelpful Thoughts
Dominantly impact Pain and Functional Limitations

15%

Self efficacy

Low pain acceptance

26%

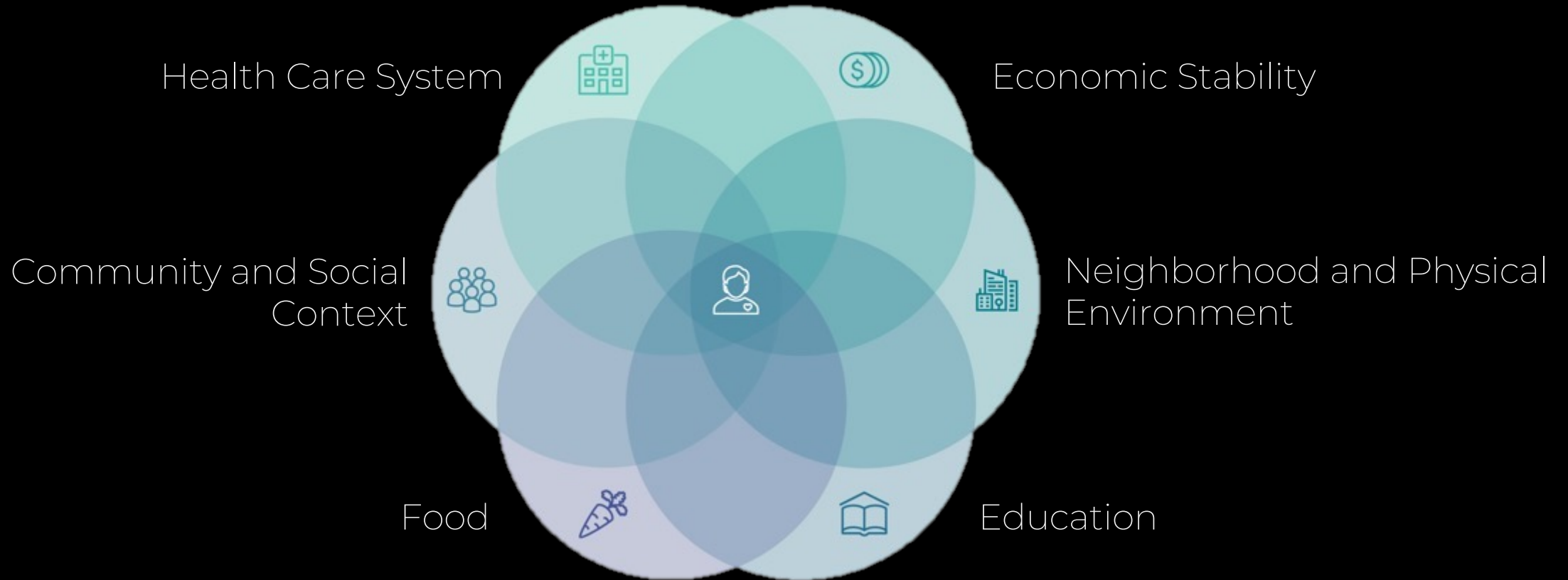
Low Distress

Lentz et al., What General and Pain-associated Psychological Distress Phenotypes Exist Among Patients with Hip and Knee Osteoarthritis? CORR 2020;478(12):2768-2783. Cohens d effect sizes d=0.20 (small), d=0.50 (medium), d=0.80 (large). Latent Class Analysis for distress phenotypes (% samp[e]). * Except for trait anxiety

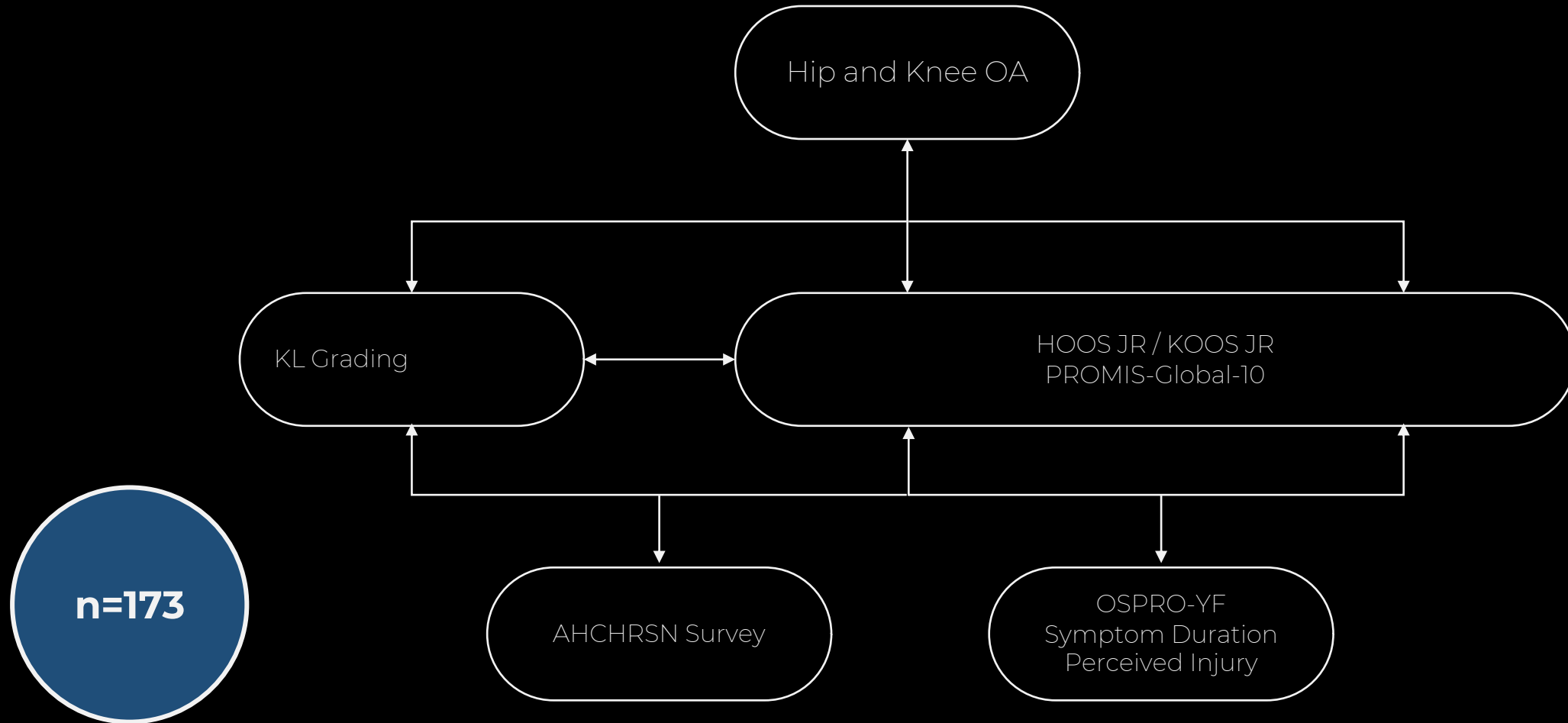
**Unhelpful thoughts are the
most dominant factors
associated with Physical
Function at Baseline**

High Distress and Unhelpful thoughts are dominantly associated with 6-month Functional Outcomes

Social Construct: Social Determinants of Health

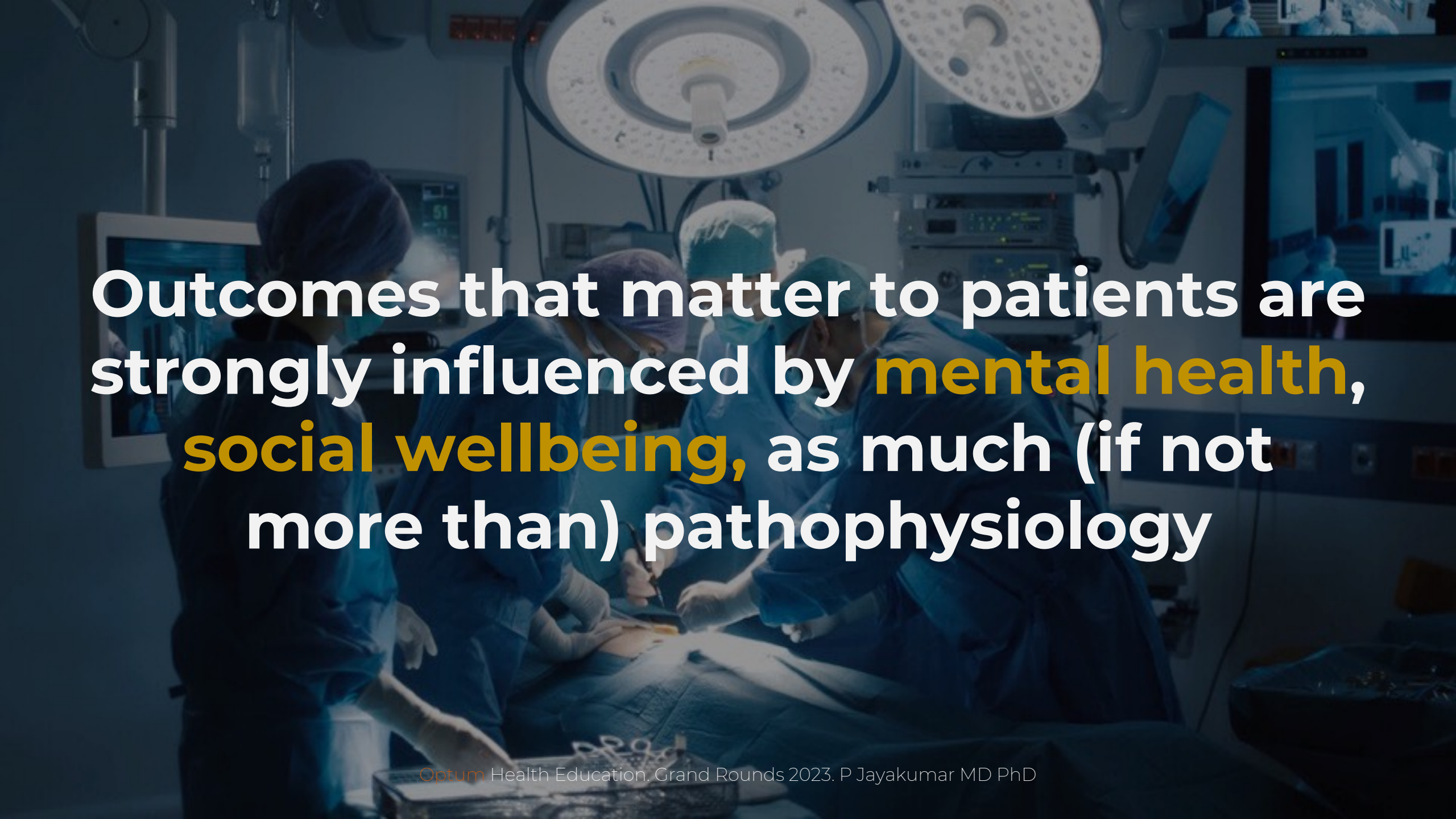


What is the Association between Unmet Social Needs and Limitations in Patients with Hip and Knee OA?



Lin et al., Unmet Social Needs have a Negative Impact on Health Outcomes in the Management of Knee Osteoarthritis (In Press. CORR 2023); Accountable Health Communities Health-Related Social Needs Survey (AHCHRSN) – 5 domains: Housing, Food, Transportation, Utilities, Interpersonal violence

**Greater numbers of unmet
social needs and being
unemployed are factors
associated with lower levels
of limitations and poorer
mental health**



Outcomes that matter to patients are strongly influenced by **mental health, social wellbeing,** as much (if not more than) pathophysiology

**However...It's not what
you know but what
you do with it that
counts!**

“Psychosocial Talk”

1. Observe verbal and non-verbal cues

2. Assess the patient story with a whole person lens

3. Reframe the clinical message and person-specific narrative

GENERAL LANGUAGE

“Help me to better understand how your feeling”
“Help me to better understand how things are for you at home and in your community”
“This is a normal part of ageing rather than an injury.”
“Help me to better understand”

ON OBSERVING OR GAUGING SYMPTOMS OF NEGATIVE MOOD

“I can see you feel down about something...can you tell me more?”

ON OBSERVING OR GAUGING SYMPTOMS OF NEGATIVE PAIN THOUGHTS

“It’s normal to have pain right now / with this condition”
“Pain is something we expect people to experience with this condition.”

REORIENTING MINDSETS TOWARD A LONGER-TERM VIEW

“What your experiencing can happen in waves.”
“Ups and downs are very normal.”
“It can get worse before it gets better ... but it will get better”

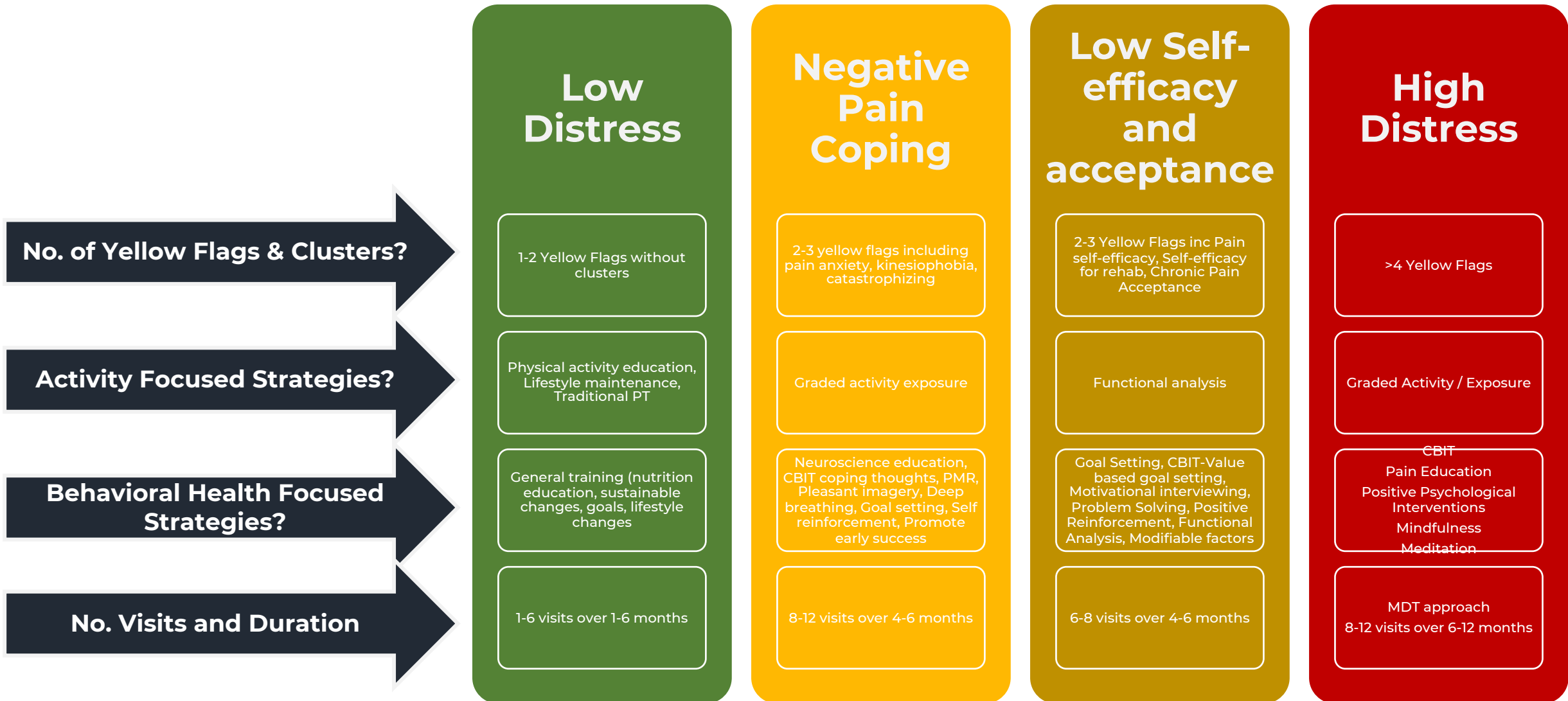
BUILDING RESILIENCE AND COPING STRATEGIES

“This type of condition can be painful for a while. But it will get better over time”
“We can help you better manage things when they get bad”

PROMOTING AGENCY AND SHARED DECISION MAKING

“How does this fit with what you are thinking?”
“How does this fit with your current life situation?”

PRO Measures driving Care Pathways



Decision Support based on Functional and Psychosocial PROs

Not a biomedical problem

Does not have a primary MSK problem. Their psychosocial concerns are likely the primary driver of their pain.

Assess Expectations

At risk of having a low incremental benefit or not achieving the MCID/SCB for a given treatment. Their expectations may be high either appropriately or inappropriately

Psychosocial Impact

High psychosocial concerns
Low dysfunction

High psychosocial concerns
High dysfunction

Low psychosocial concerns
Low dysfunction

Low psychosocial concerns
High dysfunction

Physical Function

Mental + Social Health Co-management

Appropriate candidate for surgery but would also benefit from minimum co-management of the psychological needs (e.g., behavioral therapy) +/- social needs (e.g., case management) with strong engagement and communications with interdisciplinary care team

Ideal surgical candidate

Problem likely to be predominantly biomedical in origin. Likely to meet the MCID / SCB for given treatment if clinical (biomedical) parameters for appropriateness met.



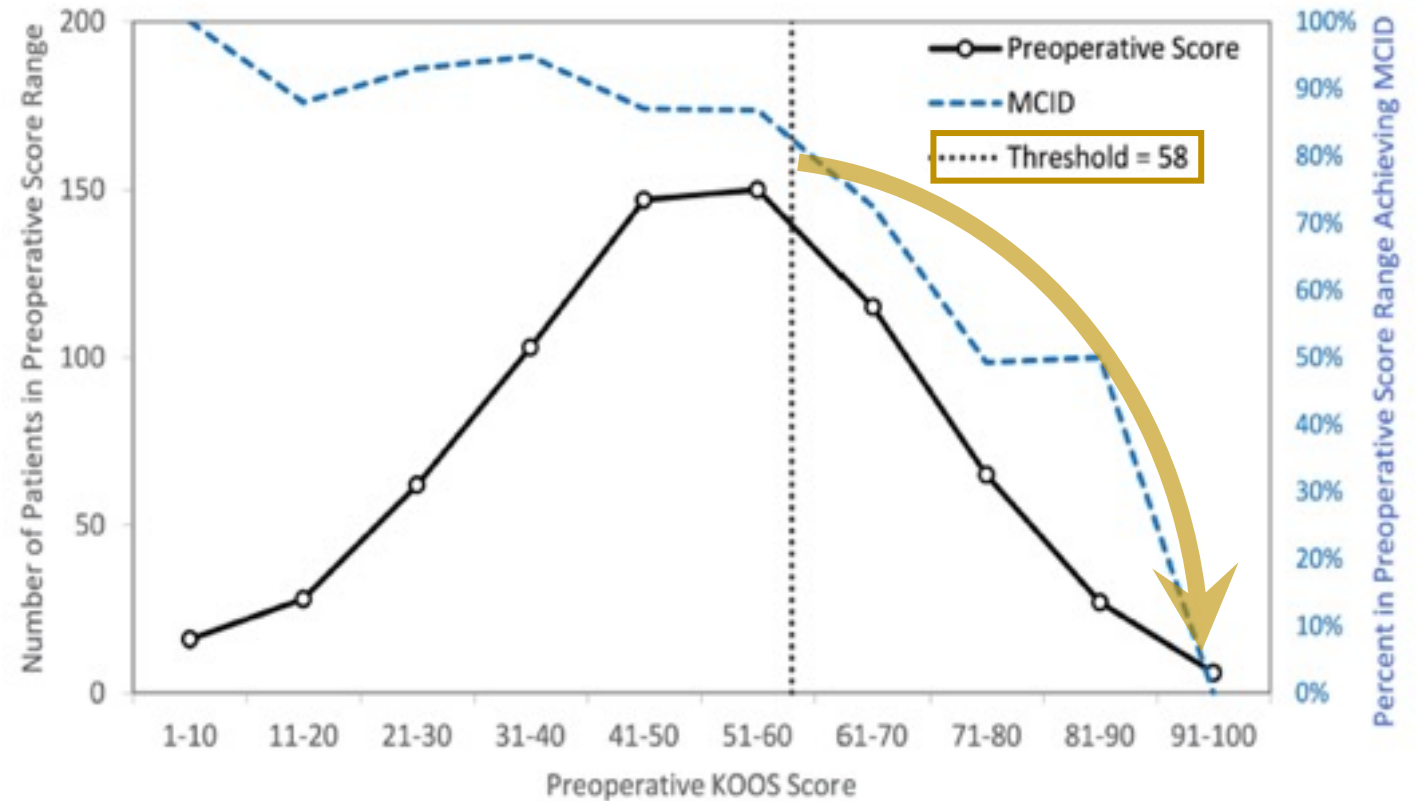
PERFORM

To enable clinical decision support and optimize shared decision-making to facilitate the 'right' decisions at the 'right' time for the 'right' patient

PRO measures can guide decision-making

Knee Injury & Osteoarthritis Outcome Score (KOOS) predicts the likelihood of benefit following TKR

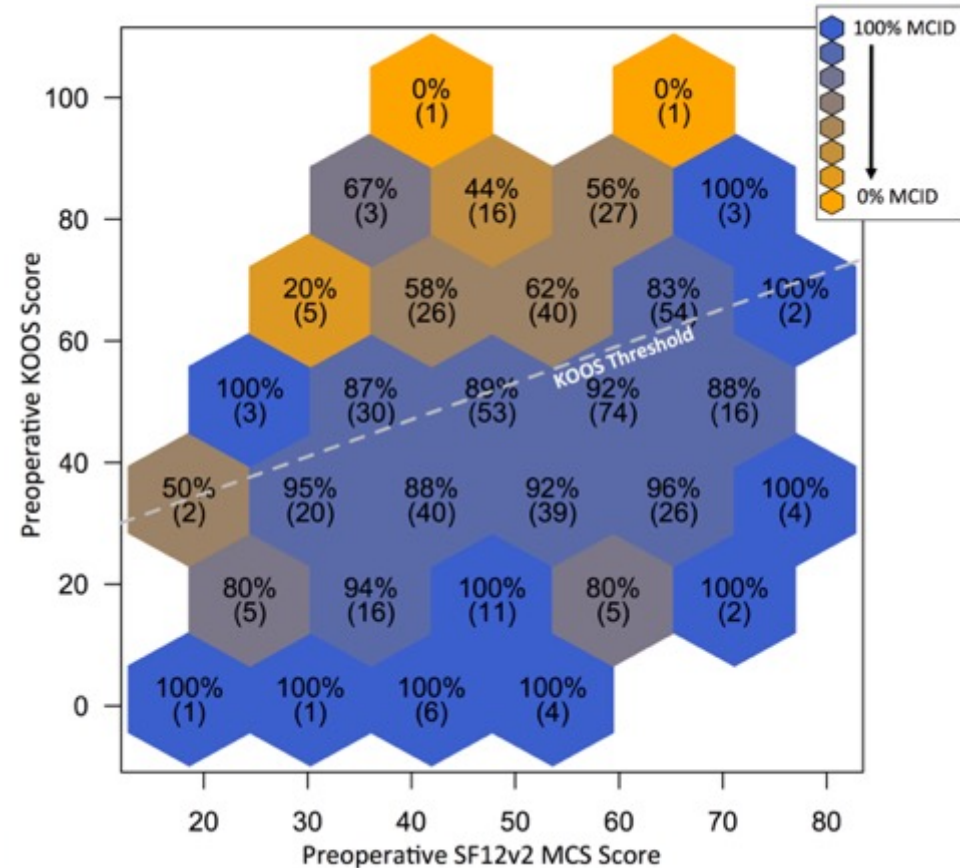
KOOS scores of 58+ lower chances of surgical benefit



Berliner et al., 2015 Can Preoperative Patient-Reported Outcome Measures Be Used to Predict Meaningful Improvement in Function after TKA; MCID, Minimal Clinically Important Difference

Integration of Mental Health PRO measures can guide decision-making based on likelihood of treatment benefit

Layering mental health (SF12 v2 MCS) onto baseline limitations (KOOS) can map the variable influence of psychological factors on clinical improvement in limitations

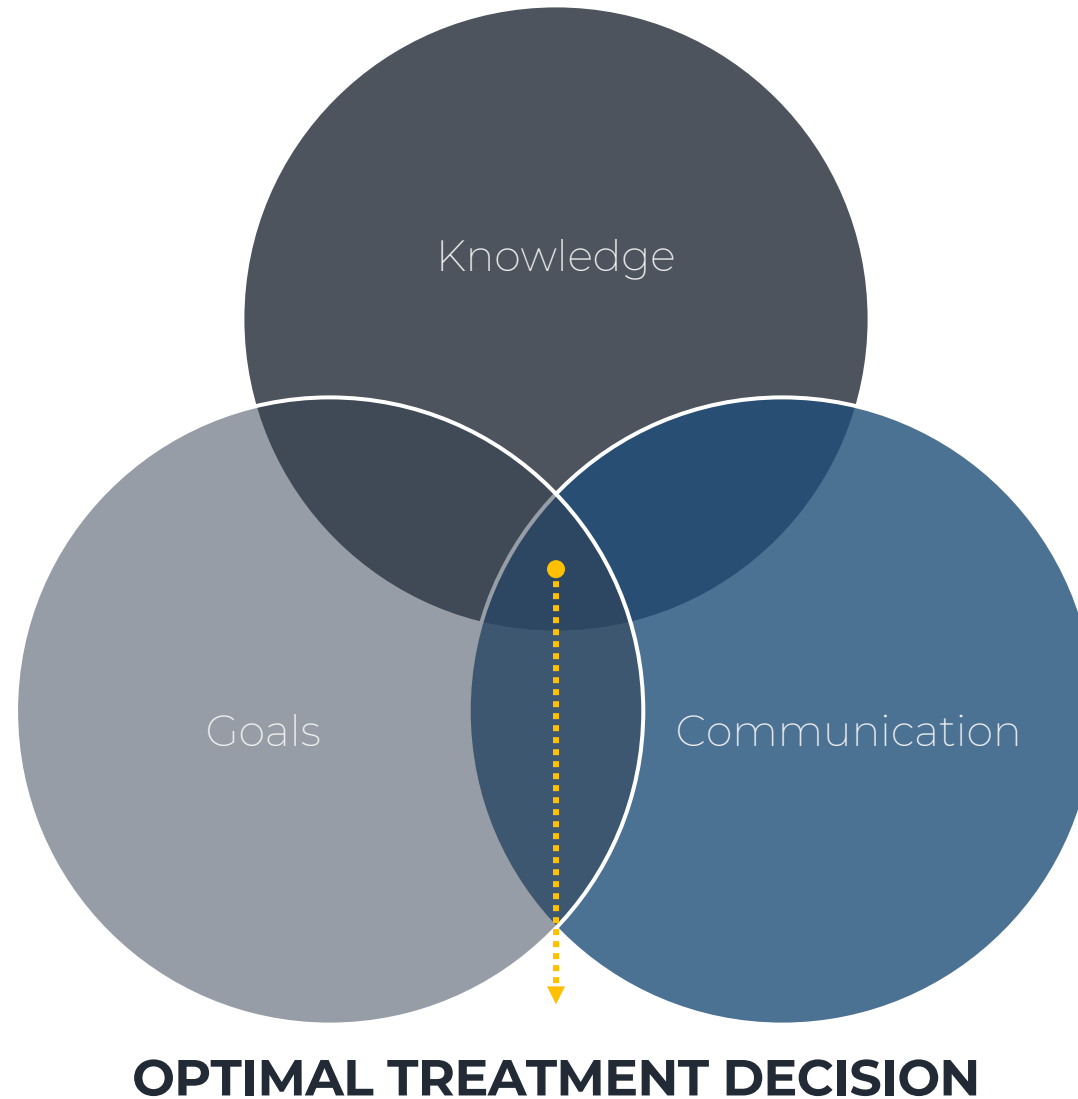


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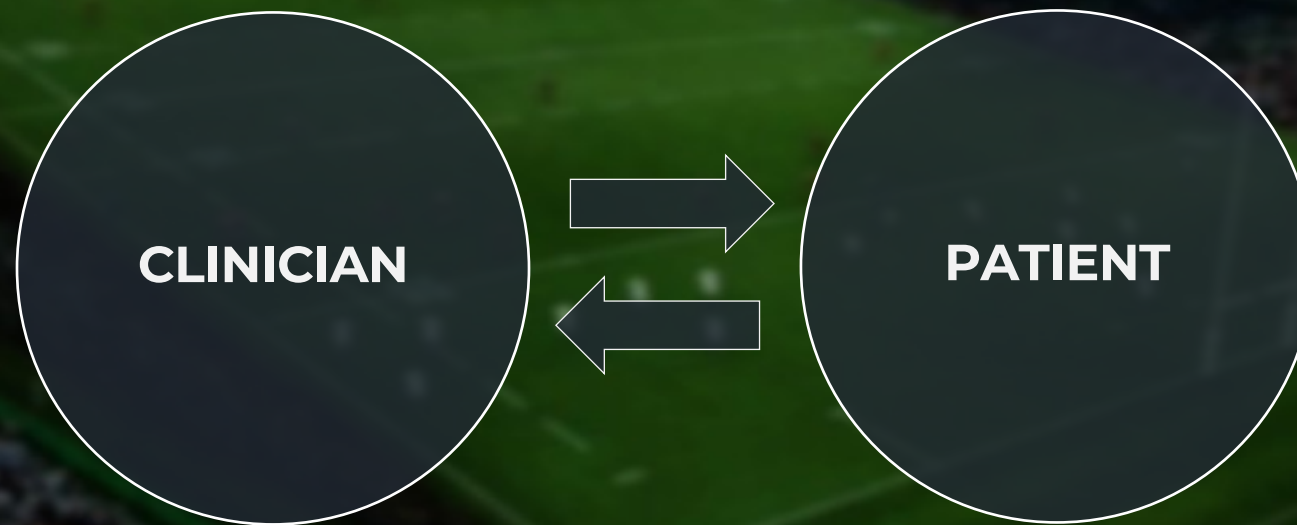
Surgeons misperceive patient participation in decision-making.

A need for strategies to limit uncertainty, enhance patient engagement, and improve our understanding of patient preferences in decision-making

Shared Decision Making: A Key Concept Unlocking the Power of PROMs



Patients share **knowledge** and **preferences** with clinicians
AND
Clinicians **tailor** and **communicate clinical data to** patients



Restore balance to point of care interactions and **level** the information **playing field** to achieve better **decisions and outcomes**

Jayakumar P, Bozic KJ, Lee T. Information Asymmetry: The Untapped Value of the Patient. NEJM Catalyst. Oct 2019.

Optum Health Education. Grand Rounds 2023. P Jayakumar MD PhD

Shared Decision-Making and The Knowing-Doing Gap

“It Is Unrealistic to Use SDM and PDAs in my Busy Practice During Short Office Visits”

- Myth buster: Office times aren't significantly extended by PDAs
- Both clinician and patients feel experiencing PDAs is time well spend and enhances care interactions
- Best decisions made with time, space, and opportunities for deliberation

“My Patients Want Me to Make the Decision”

- Surgeon and patient perceptions of preferences and control over decision making often misaligned*
- Barriers to patient engagement i) power dynamics ii) doctor knows best iii) lack of awareness
- Expectation outcome / experience mismatch

“Our Resources Are Limited and There's no Budget for SDM”

- Driving appropriateness and SDM initiatives within Fee For Service systems
- Outcomes-based care: Valuing and renumerating whatever leads to better outcomes relative to cost
- PDAs are value-generating tools and NOT volume drivers or diminishers

The New Science of Advanced Shared Decision Making

Biomedical Sciences and
Clinical Outcomes Research

Outcome Measurement
Science

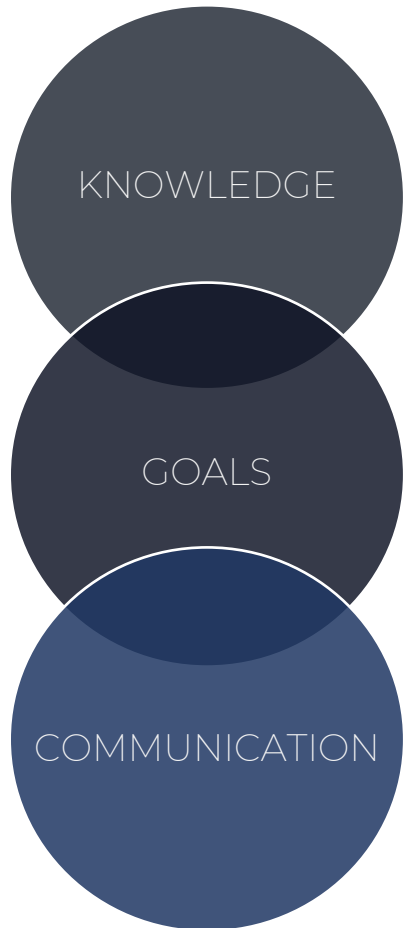
Decision Science

SDM

Implementation and
Health Economics

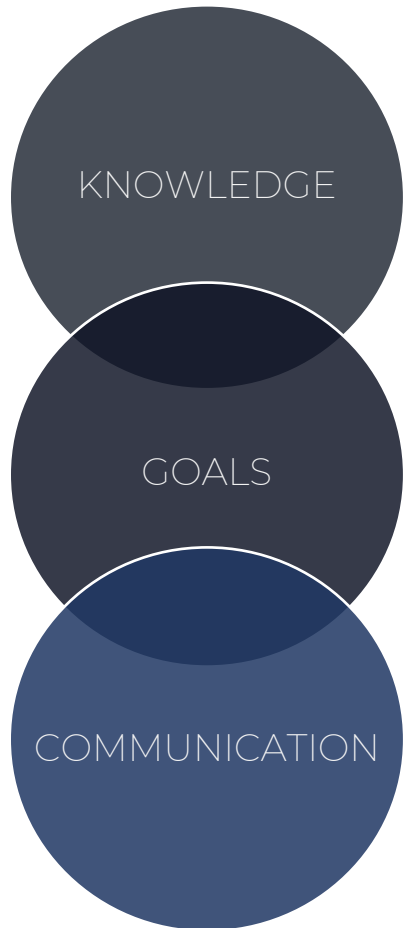
Communication and
Behavioral Science

Implementing a Structured Shared Decision-Making and PRO Strategy



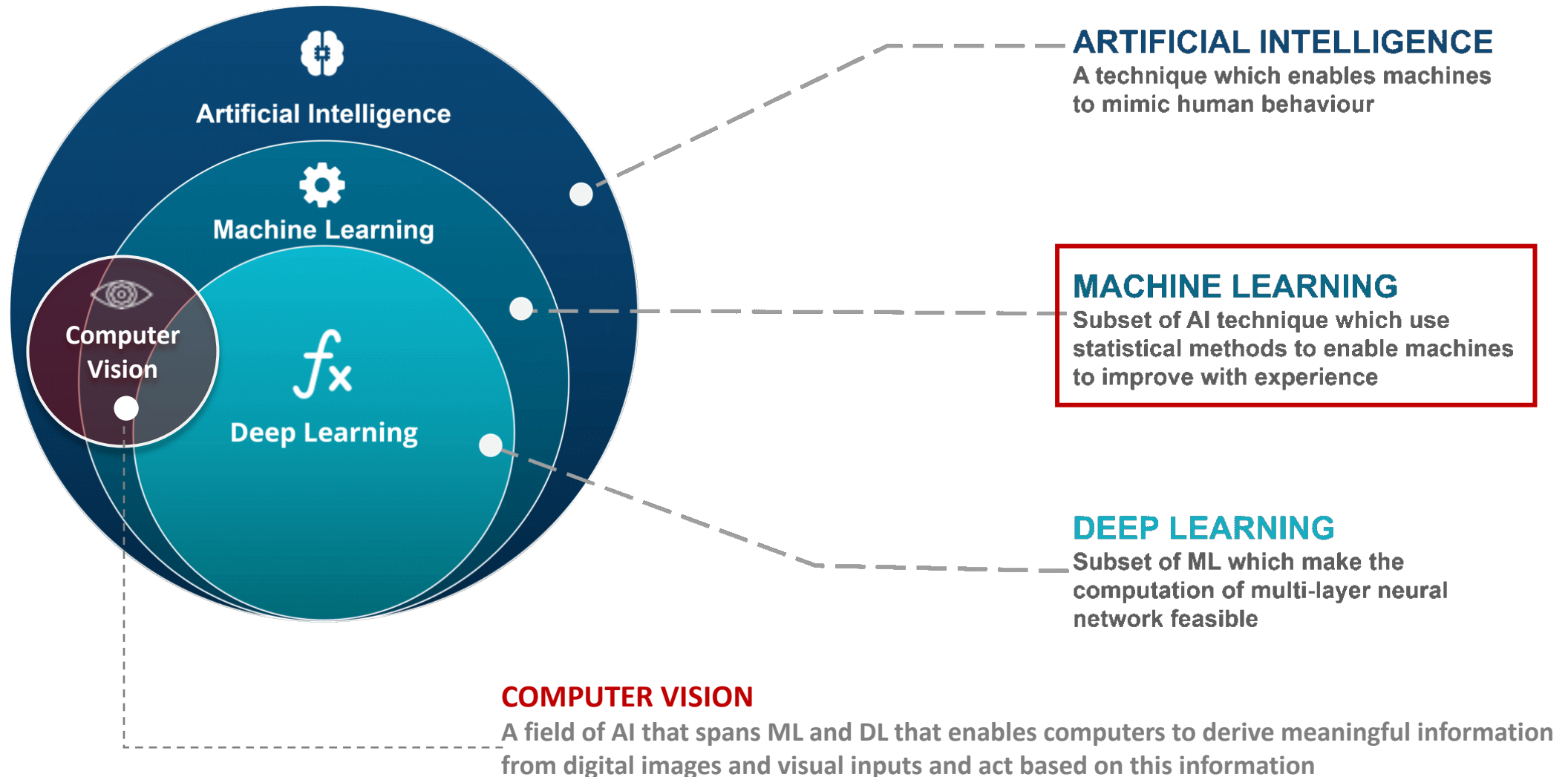
PURPOSE	Surveillance; Surgical screening; Surgical SDM; Non-operative SDM	
TOOLS & TECHNOLOGIES	IMPLEMENTATION	MEASUREMENT
<ul style="list-style-type: none"> • Teach Back Method • Heuristic frameworks • Digital literacy frameworks • Health literacy checklist • Predictive analytics / A.I 	<ul style="list-style-type: none"> • Pathway mapping • Triggers events • Platform integration <ul style="list-style-type: none"> • EMR, patient portal • PRO / SDM platform • Modes of delivery <ul style="list-style-type: none"> • Paper, Email, Text • Clinical team <ul style="list-style-type: none"> • Primary care • Specialist care • PT / Other • Non-clinical teams <ul style="list-style-type: none"> • Administrators • Schedulers • Decision Coach 	<ul style="list-style-type: none"> • Knowledge test • HL assessment • PAM • Decision Conflict (DCS) • Decision Regret (DRS) • Utilization • Cost effectiveness • PROMs / PRO Completion • Decision quality (HK-DQI)* • SDM Process Survey* • Level of SDM (CollaboRATE)* • PREMs • Treatment Concordance
<ul style="list-style-type: none"> • Preferences Elicitation • SMART Goals • AHRQ Question-Builder 		
<ul style="list-style-type: none"> • Narratives • Ottawa Decision Guide • Telehealth 		

Implementing a Structured Shared Decision-Making and PRO Strategy

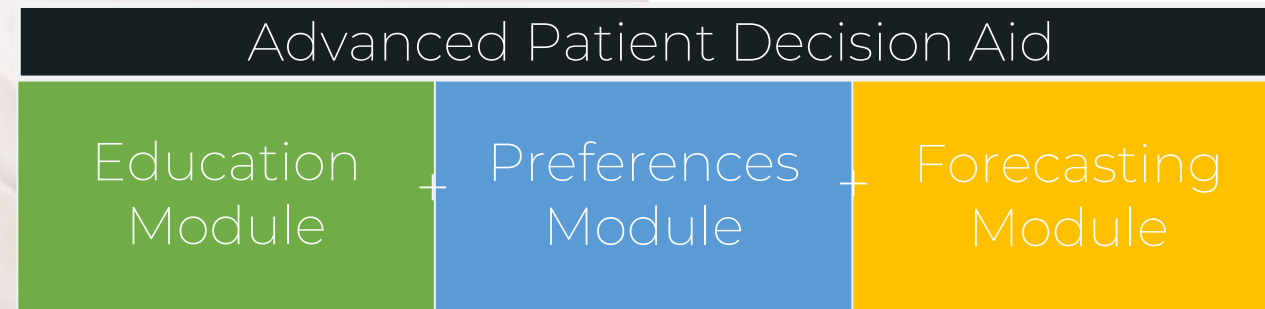


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<ul style="list-style-type: none"> • Narrative Guides • Ottawa Decision Guide • Telehealth 		

A Technology-enabled Approach to Shared Decision Making



An Advanced Patient Decision Aid for SDM in Knee OA



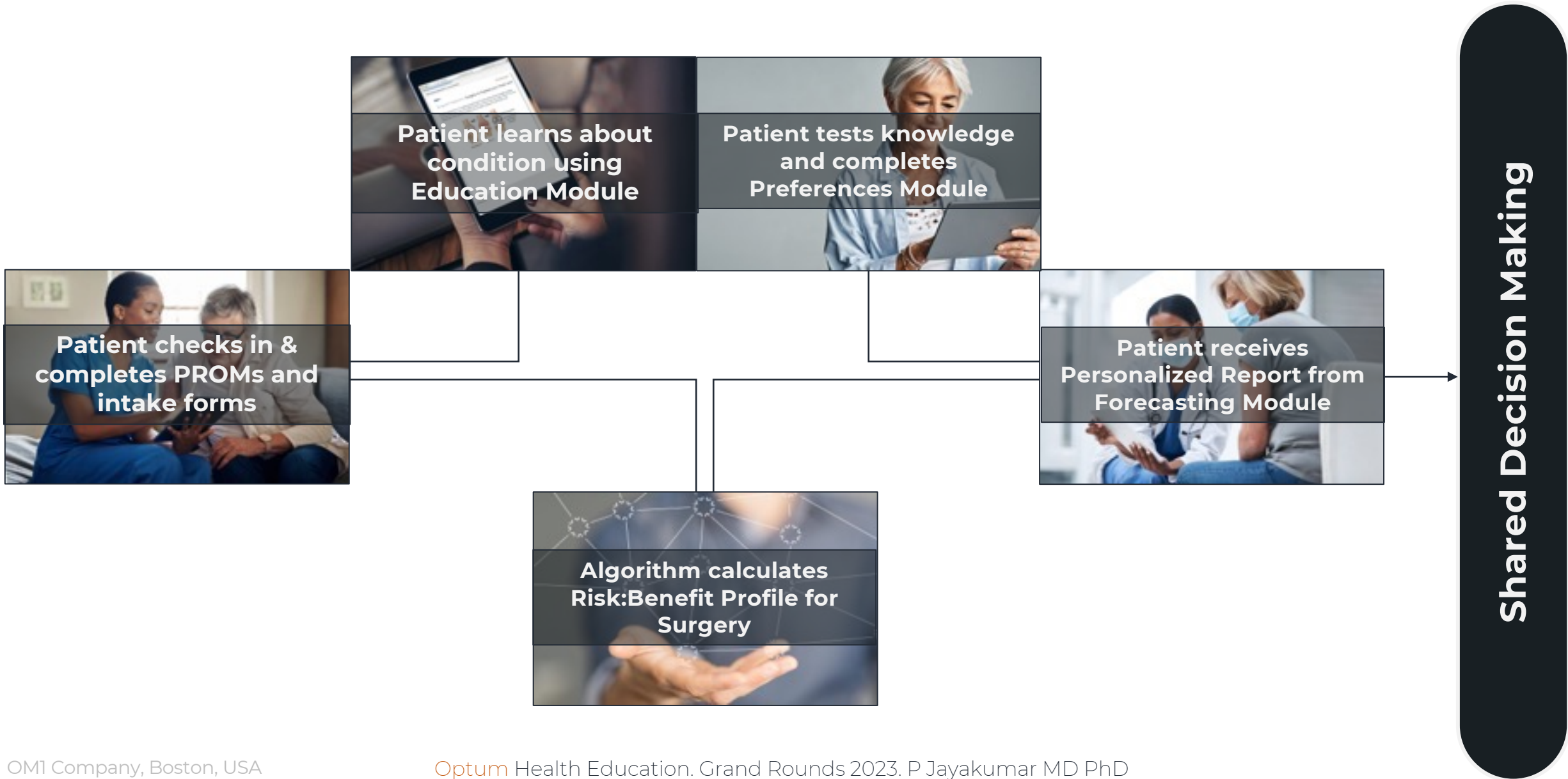
Knowledge sharing of risks, benefits, treatment options

Eliciting patient goals, preferences, values & needs

Personalized prediction of health outcomes

* ML algorithm: 100,000+ data points from a national dataset including PROMs

OMI Company, Boston, USA



Education Module

OMI x

The University of South Florida
Orlando Medical School

Digital & Paper versions

English & Spanish versions

Contents

- Osteoarthritis – The Condition
- Non-surgical treatment options
- Surgical treatment options
- Risks and Benefits
- Knowledge Test

Preferences Module

What's important to you?

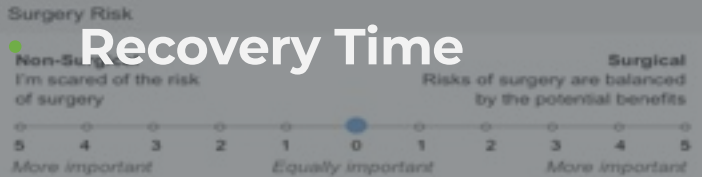
Clarify what is important for you in choosing treatment for knee arthritis. For the following questions, each option represents opposite points of view. If you were not sure, you can skip the question.

Preferences for:



Pain Relief

Surgery Risk

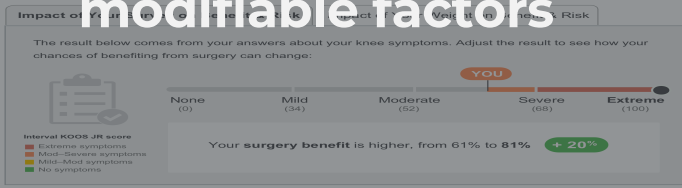


Recovery Time

Dynamic visualizations of:

Risk : benefit

Sliding scales based on modifiable factors



Forecasting Module

Data Inputs for ML Model:

Demographics

Age; Sex; BMI

Clinical

Comorbidities; Smoking Status

PRO Measures

KOOS JR; PROMIS-Global-10 MCS

Utilization

Number of attendances in ED;
Number of hospitalizations (<1y)

Generates likelihood of:

- Benefit and Risk from TKR
- Improvement in QOL, Stiffness, Pain

Forecasting Module: Report

OMI x Surgery Benefit & Risk Report (Left Knee) English v Print

Out Visit Site: Santos, Carlos Name: JJ Date: 2/10/2022 MRN: 12345678 Phone: (817) 555-4567

How will total knee replacement surgery impact your quality of life?

BENEFIT ¹	68%	of patients like you may improve after surgery
NO CHANGE OR WORSE ¹	31%	of patients like you may stay the same or get worse after surgery
RISK OF COMPLICATIONS ²	5.02% (Avg: 2%)	of patients like you may experience complications after surgery

KNEE STIFFNESS

SOFTNESS AFTER FIRST WAKING

CURRENTLY: You experience **severe** knee stiffness after first waking in the morning.

WITH SURGERY: **45 out of 100** patients like you may improve in knee stiffness after first waking. **15 out of 100** patients like you may stay the same or get worse in knee stiffness after first waking.

OVERALL KNEE PAIN

TWISTING / PIVOTING PAIN **STRAIGHTENING PAIN**

CURRENTLY: You experience **moderate** overall knee pain.

WITH SURGERY: **75 out of 100** patients like you may improve in overall knee pain.

CLIMBING STAIRS PAIN **STANDING PAIN**

WITH SURGERY: **25 out of 100** patients like you may stay the same or get worse in overall knee pain.

Personalized Forecasts

OVERALL DAILY LIFE FUNCTION

Rise from Sitting Bend to floor / Pick up object

CURRENTLY: You experience **severe** difficulty with daily life functions.

WITH SURGERY: **65 out of 100** patients like you may improve in your daily life functions. **35 out of 100** patients like you may stay the same or get worse in your daily life functions.

YOUR KNEE EDUCATION SURVEY RESPONSES

- Injection: **No**
- Surgery is the only option to reduce the pain: **No**
- Losing weight can help relieve your knee pain: **No**
- If I'm not satisfied with nonoperative treatment, I can have my knee replaced: **No**
- If I'm healthy and prepared enough, I can have my knee replaced: **No**
- I think I can adapt if I can just take the edge off (Non-Surgical) vs I would like more lasting relief (Surgical): **2 Non-Surgical**
- I do not want to spend a long recovery period (Non-Surgical) vs I can take the risk of surgery: **2 Non-Surgical**
- I'm scared of the risks of surgery (Non-Surgical) vs Risks of surgery are balanced by the potential benefits (Surgical): **3 Surgical**
- Knowledge: Do you know enough about your knee? **Yes**
- Preference: Are you aware of what is best for you? **Yes**
- Support: Do you feel that you can make the right decision? **Yes**

¹ Your % Benefit and % No Change and Worse scores are composite scores determined by your Survey results and other health information, compared to other patients like you who have had knee surgery, and patients who have experienced a minimum level of a good outcome. "Patients like you" are those with similar Survey results and other health information.

² Your Risk of Complications is based on a number of your individual risk factors, such as: BMI, age, gender, smoking status, and health history. The potential complications which are factored into this score are:

Complications

- Joint Infection within 90 days
- Pulmonary Embolism within 30 days
- Pneumonia within 7 days
- Sepsis within 7 days
- AMI within 7 days
- Death within 30 days

The score itself is an estimated probability of experiencing at least one of these complications.

Education Module Outputs

Preferences Module Outputs

RCT: Comparison of an Artificial Intelligence-Enabled Patient Decision Aid vs Education Material Among Adults With Knee Osteoarthritis

POPULATION

46 Men, 83 Women



Adults with knee osteoarthritis of Kellgren-Lawrence grade 3 or 4, with body mass index 20-46

Mean (SD), 62.6 (8.9) y

SETTINGS / LOCATIONS



Single academic musculoskeletal integrated practice unit clinic, Austin, Texas, US

INTERVENTION

129 Individuals randomized and analyzed



60 Control

Informational decision aid only



69 Intervention

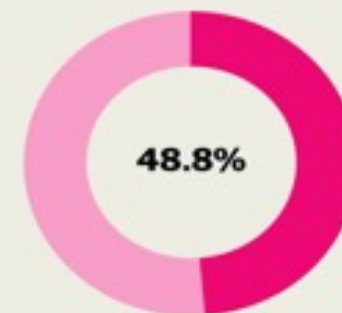
Decision aid plus artificial intelligence-based personalized risk-benefit report

PRIMARY OUTCOME

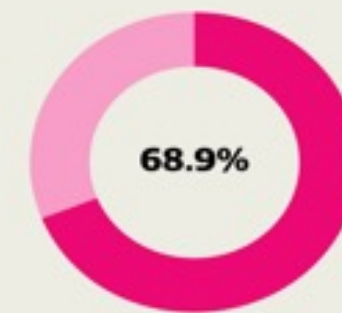
Decision quality, measured by questions 3.1-3.5 of the Knee Osteoarthritis Decision Quality Instrument (K-DQI)

FINDINGS

Intervention resulted in statistically significant increase in decisional quality score with a between-group difference of 20.0% (SE, 3.0; 95% CI, 14.2%-26.1%; $P < .001$)



Control Group 1: K-DQI, mean (SD) score 48.8% (14.5%)



Intervention Group 2: K-DQI, mean (SD) score 68.9% (19.8%)

Jayakumar P, Moore MG, Furlough KA, et al. Comparison of an artificial intelligence-enabled patient decision aid vs educational material on decision quality, shared decision-making, patient experience, and functional outcomes in adults with knee osteoarthritis: a randomized clinical trial. *JAMA Netw Open*. 2021;4(2):e2037107. doi:10.1001/jamanetworkopen.2020.37107

© AMA

[ClinicalTrials.gov](https://clinicaltrials.gov) Identifier: NCT03956004

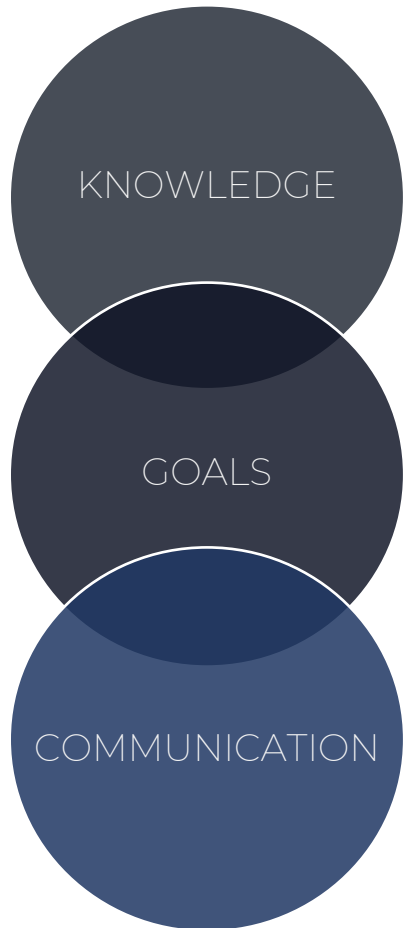
Intervention group showed improved:

- **Decision Quality (K-DQI 3.1-3.5)**
- **Level of Shared Decision Making (CollaboRATE)**
- **Patient Satisfaction with the consultation (NRS)**
- **Limitations (KOOS JR).**

No significant differences in:

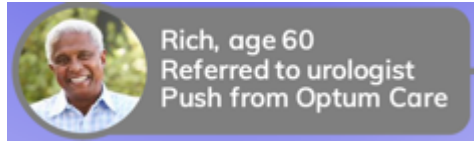
- **Consultation time**
- **TKR rates**
- **Treatment concordance**

Implementing a Structured Shared Decision-Making and PRO Strategy



PURPOSE	Surveillance; Surgical screening; Surgical SDM; Non-operative SDM	
TOOLS & TECHNOLOGIES	IMPLEMENTATION	MEASUREMENT
<ul style="list-style-type: none"> • Teach Back Method • Heuristic frameworks • Digital literacy frameworks • Health literacy checklist • Predictive analytics / AI 	<ul style="list-style-type: none"> • Pathway mapping • Trigger events • Platform integration <ul style="list-style-type: none"> • EMR, patient portal • PRO / SDM platform • Modes of delivery <ul style="list-style-type: none"> • Paper, Email, Text • Clinical team <ul style="list-style-type: none"> • Primary care • Specialist care • PT / Other • Non-clinical teams <ul style="list-style-type: none"> • Administrators • Schedulers • Decision Coach 	<ul style="list-style-type: none"> • Knowledge test • HL assessment • PAM <ul style="list-style-type: none"> • Decision Conflict (DCS) • Decision Regret (DRS) • Utilization • Cost effectiveness • PROMs / PRO Completion <ul style="list-style-type: none"> • Decision quality (HK-DQI)* • SDM Process Survey* • Level of SDM (CollaboRATE)* • PREMs • Treatment Concordance
<ul style="list-style-type: none"> • Preferences Elicitation • SMART Goals • Question-Builder 		
<ul style="list-style-type: none"> • Narratives • Ottawa Decision Guide • Telehealth 		

Journey of Patient Referred to Urologist



Rich's journey

Optum Care PCP refers patient to a urologist.

Referral Detection*

Optum Care detects referral (following inclusion criteria).

Optum Send Link

Rich receives push notification from Optum with SDM URL.

Rich receives reminders.

If needed, Rich receives automatic RELEVANT reminders to complete content prior to visit with urologist. Rich completes tool in timely manner.

On-site clinic

Rich goes to specialist appointment equipped with skills and questions from completing the SDM tool.

Rich receives bx results.

Rich receives bx results and due to SDM he is better equipped to prepare for follow-up questions with his doctors.

Rich makes informed choices.

Regardless of bx outcome, Rich will have better interactions with specialists with increased health literacy and awareness of AS options. Rich shares experience in a follow-up PROs survey sent by Optum Health.

*This will vary for CDOs.



PERFECT

To track health outcomes for improving care delivery and identify populations and opportunities for payment & performance innovation

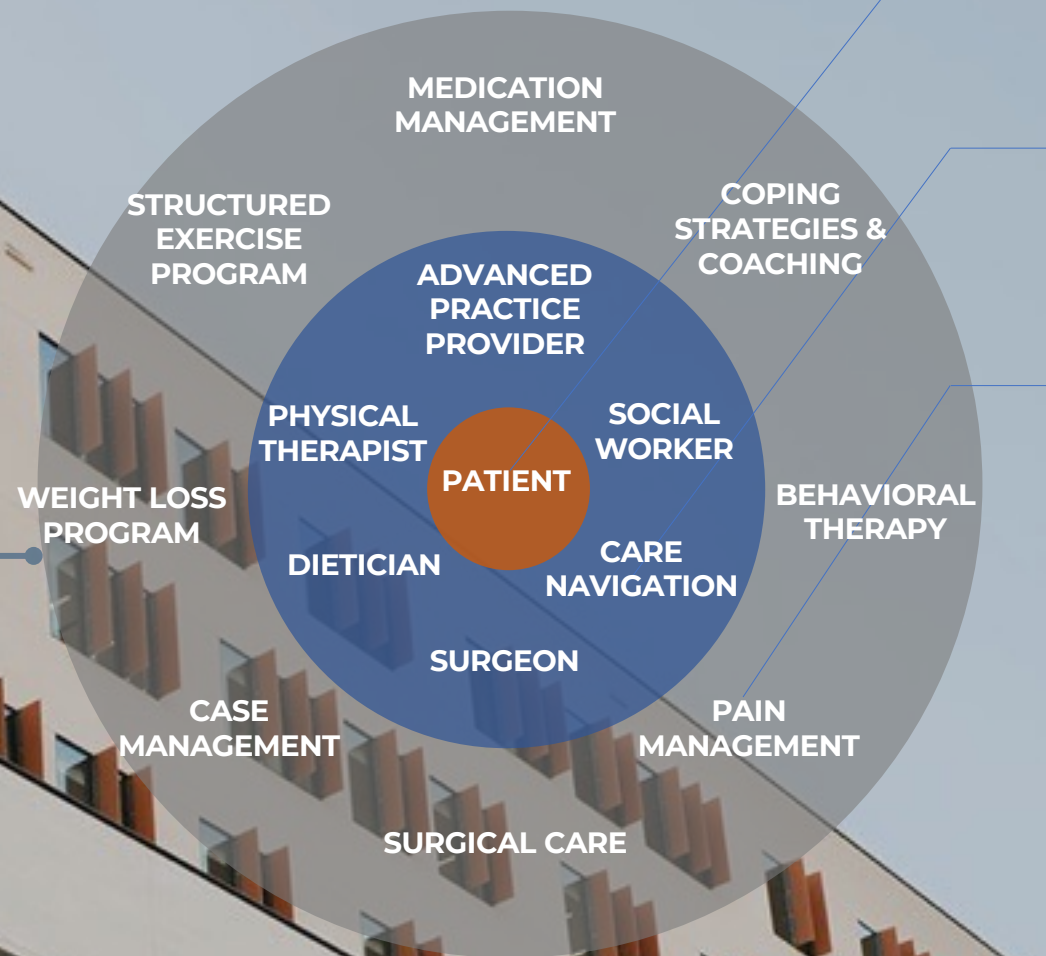


The University of Texas at Austin
UT Health Austin

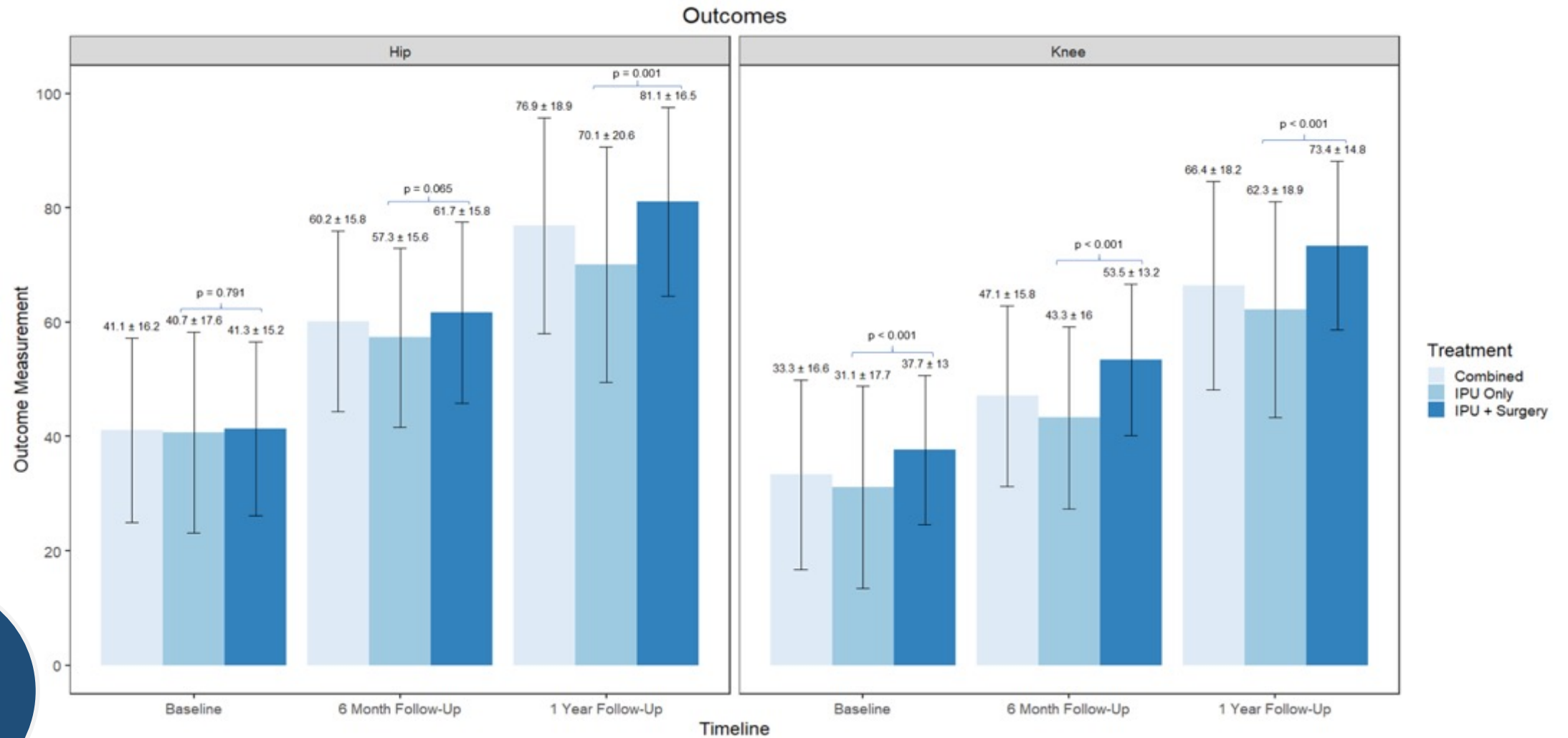
The Musculoskeletal Integrated Practice Unit

Value-based
Condition-focused
MDT-based
Comprehensive 360o Whole Person Care

“PROs are ‘in our DNA’,
treated like any test, and
central to care delivery and
routine decision making”

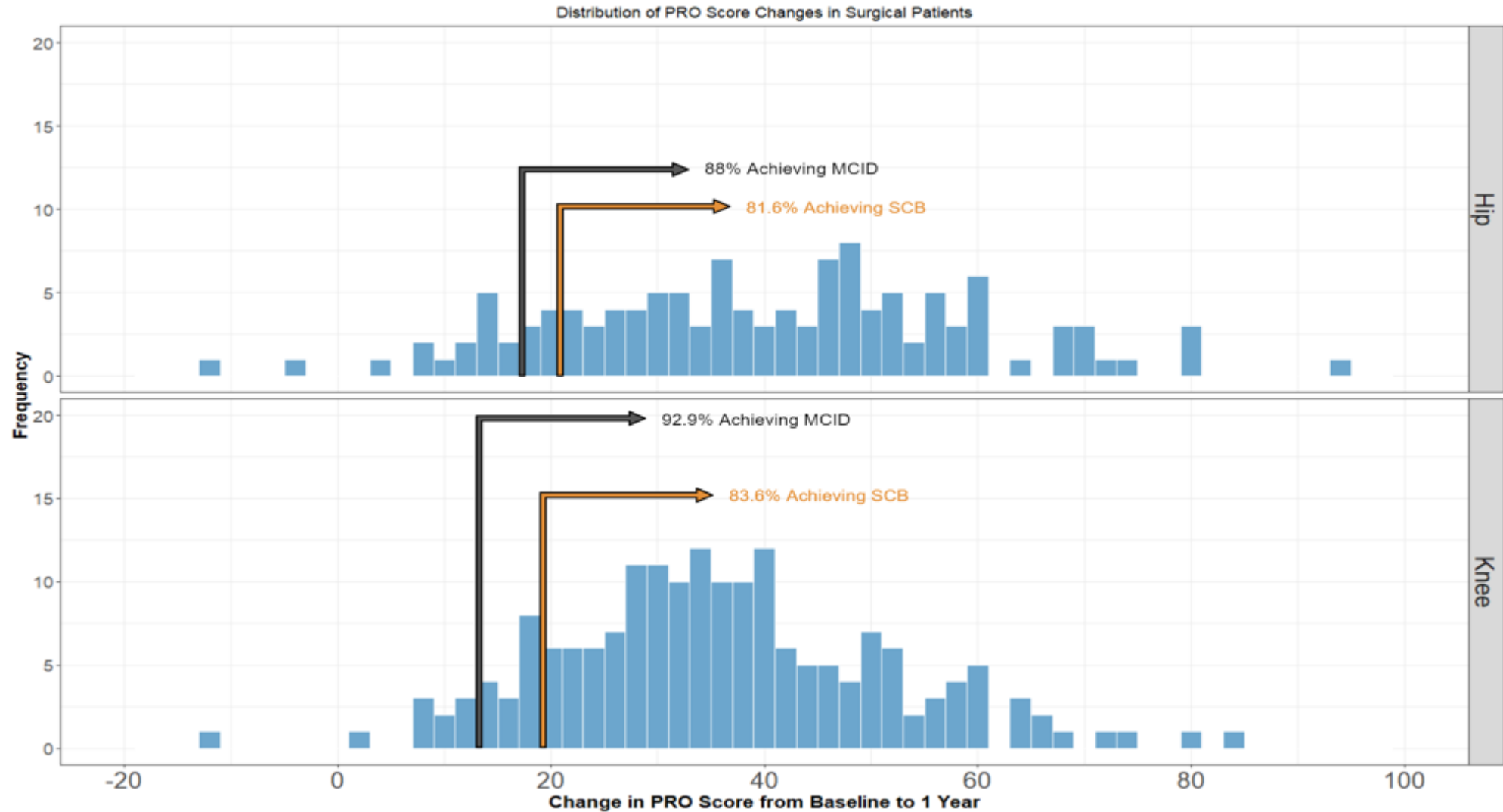


Improved 6 month and 1-year Functional Outcomes in IPU-based Non-operative Care and IPU-based Surgical Care

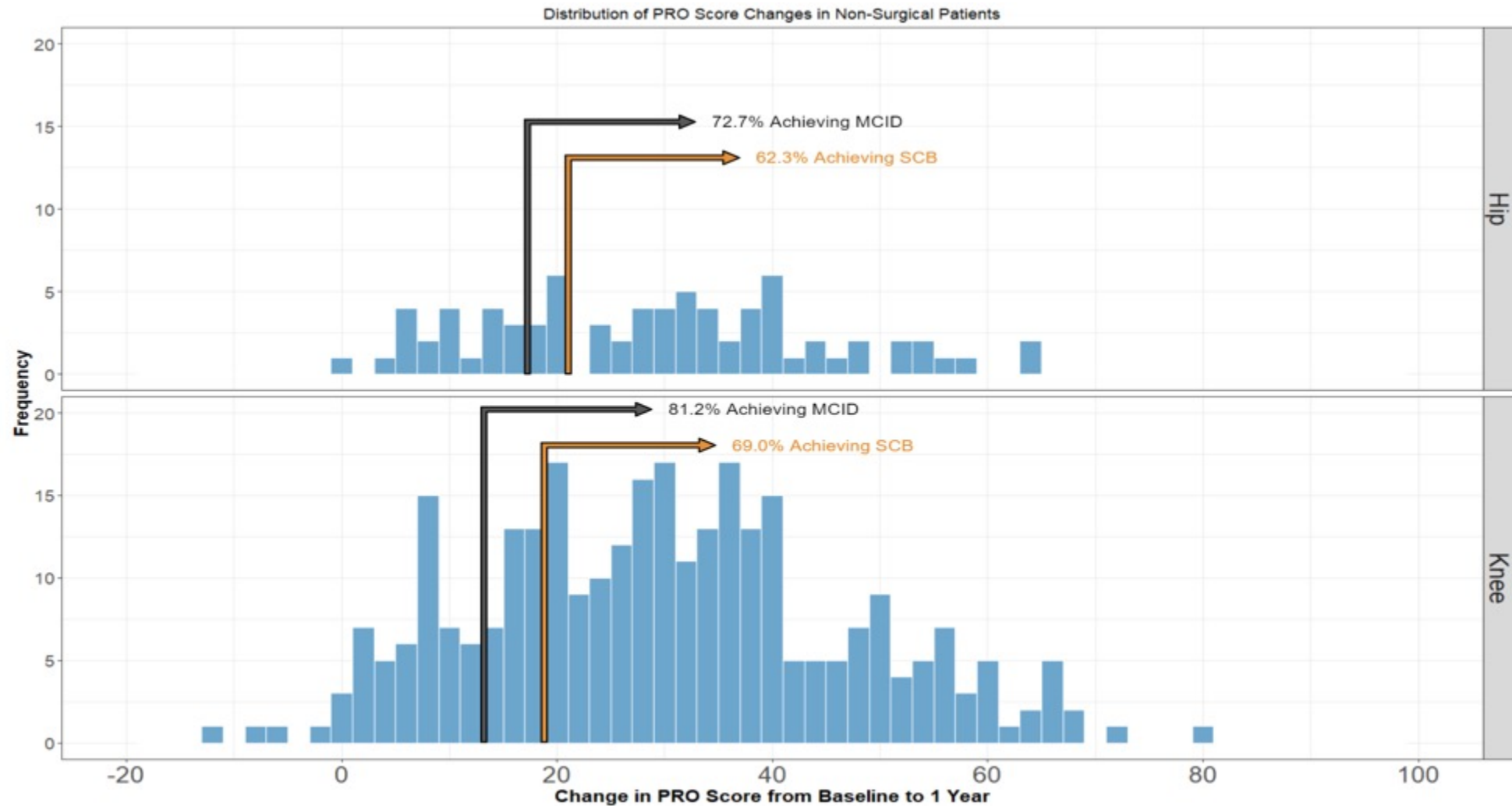


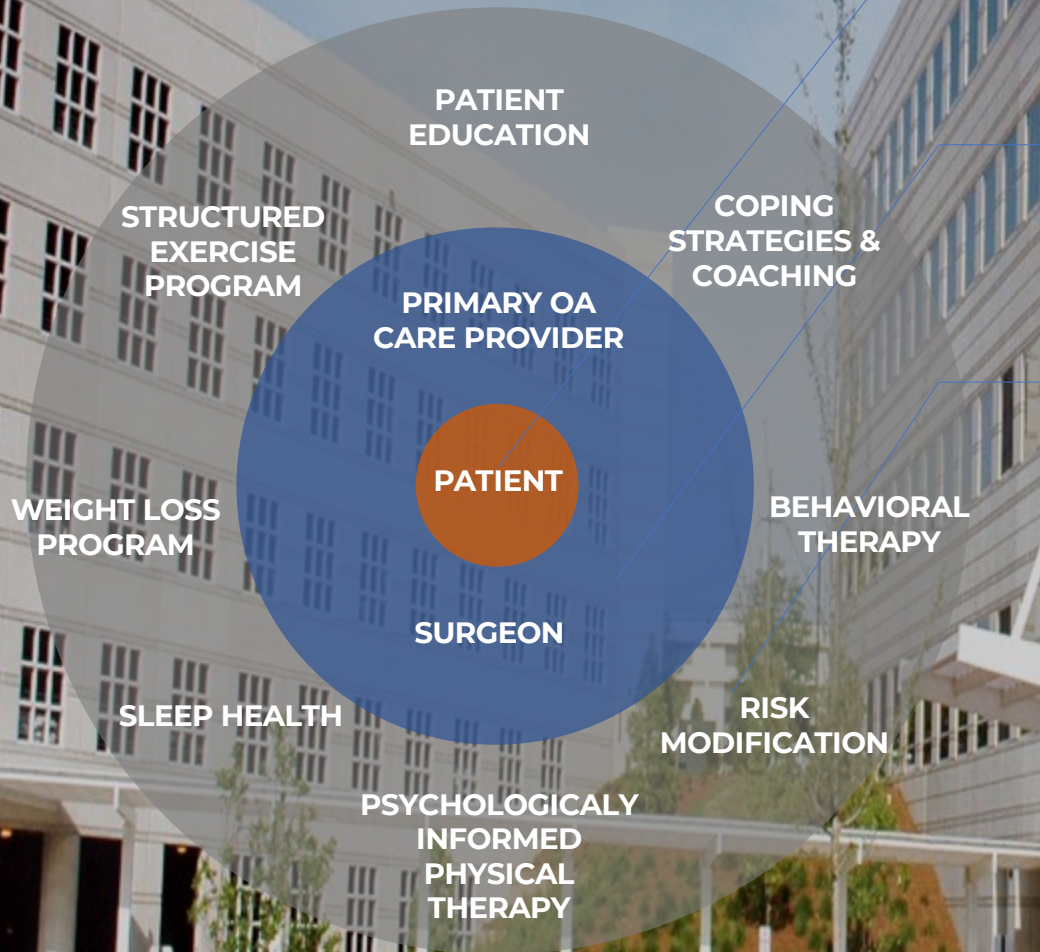
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High Proportion of Surgical Patients Achieving Minimal Clinical Improvement and Substantial Clinical Benefit



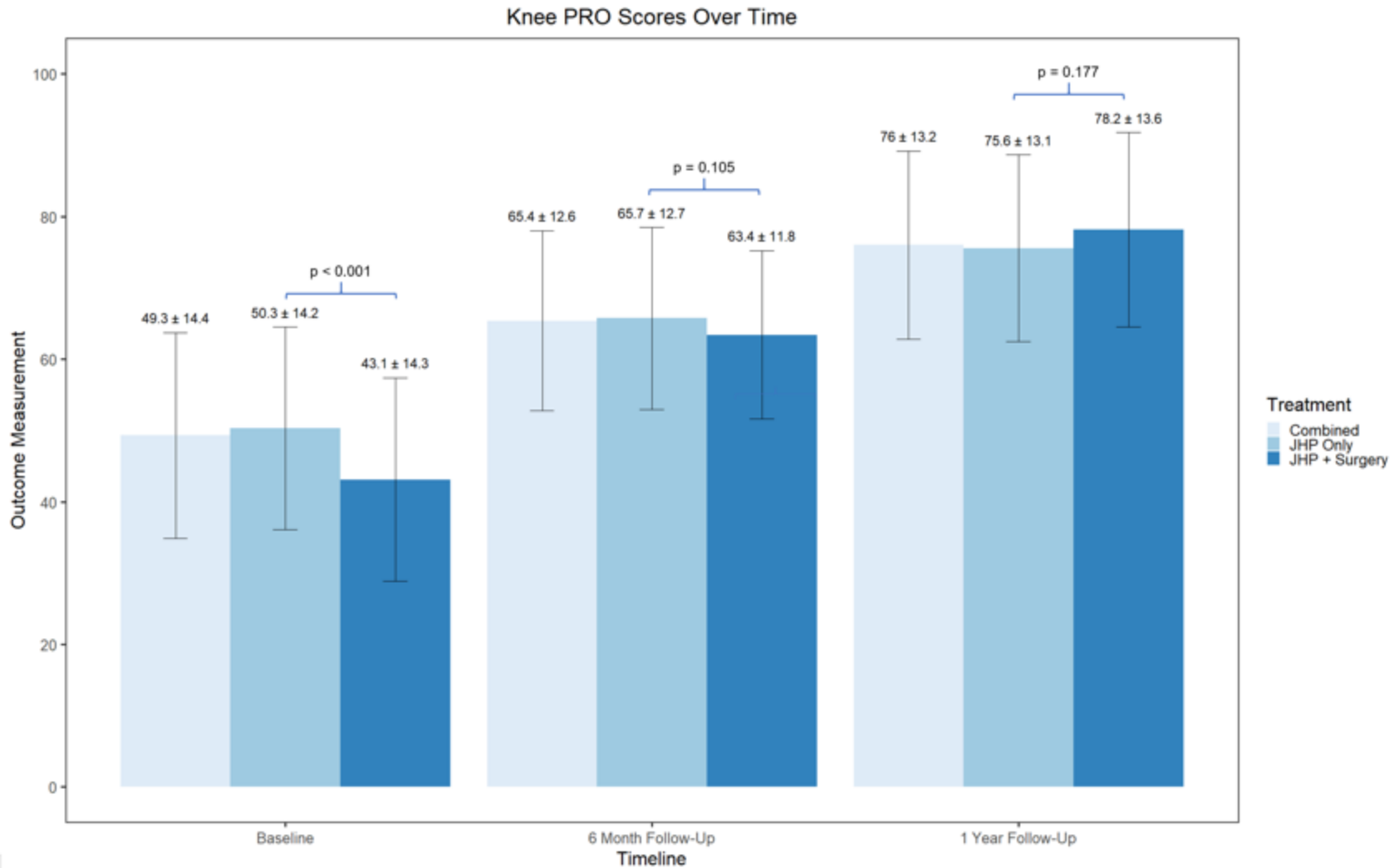
High Proportion of Non-Surgical Patients Achieving Minimal Clinical Improvement and Substantial Clinical Benefit





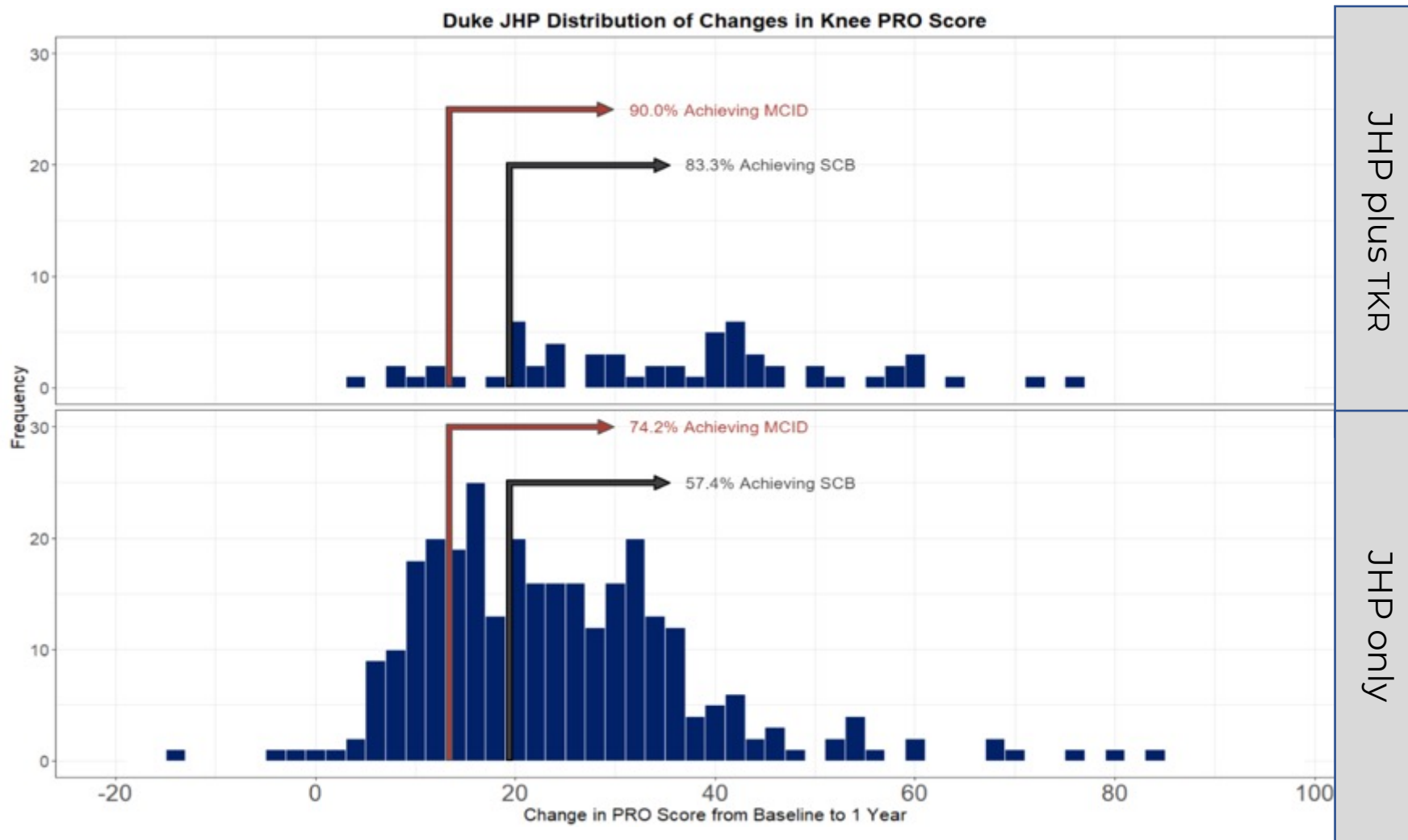
The Joint Health Program
Physical therapist led
Condition-focused
Comprehensive 360o Whole Person Care

Improved 6 month and 1-year Functional Outcomes in JHP-based Non-operative Care and JHP-based Surgical Care

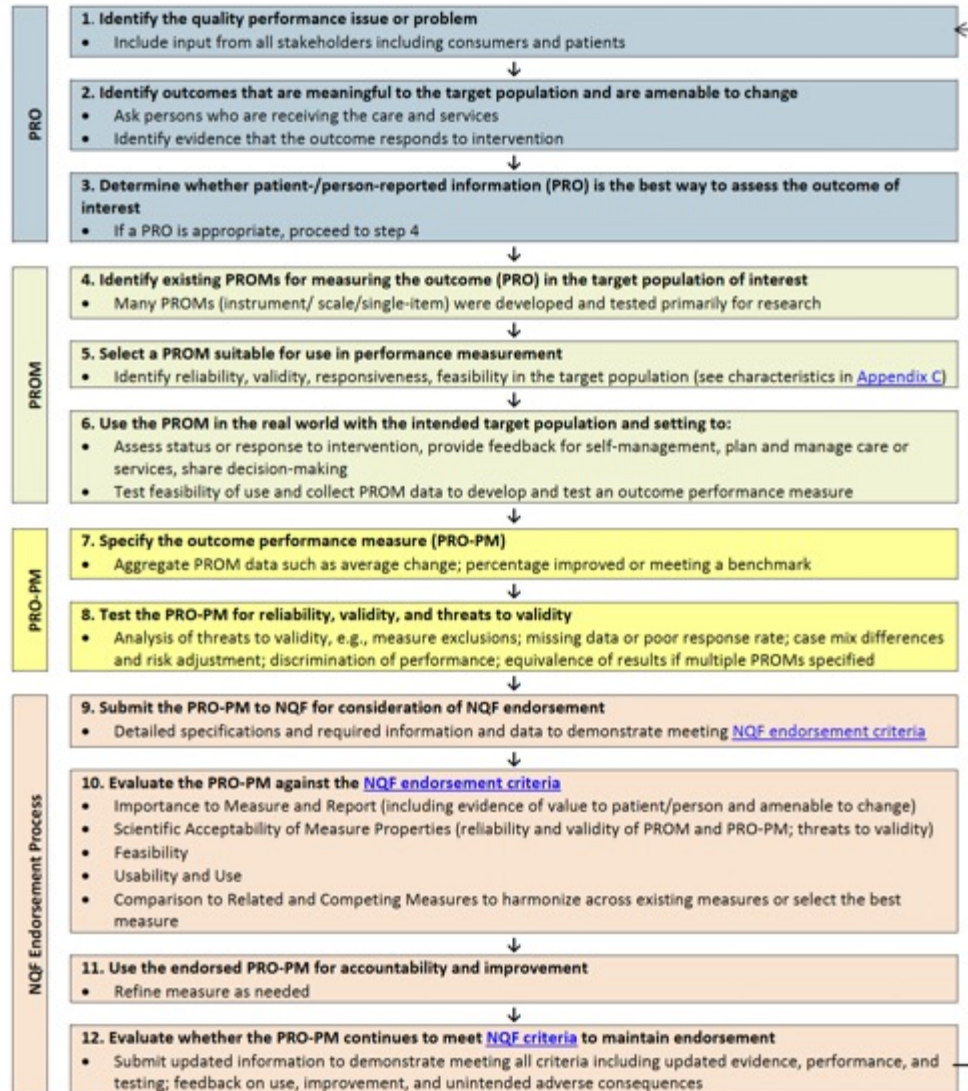


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High Proportion of Surgical Achieving Minimal Clinical Improvement and Substantial Clinical Benefit with and without Surgery



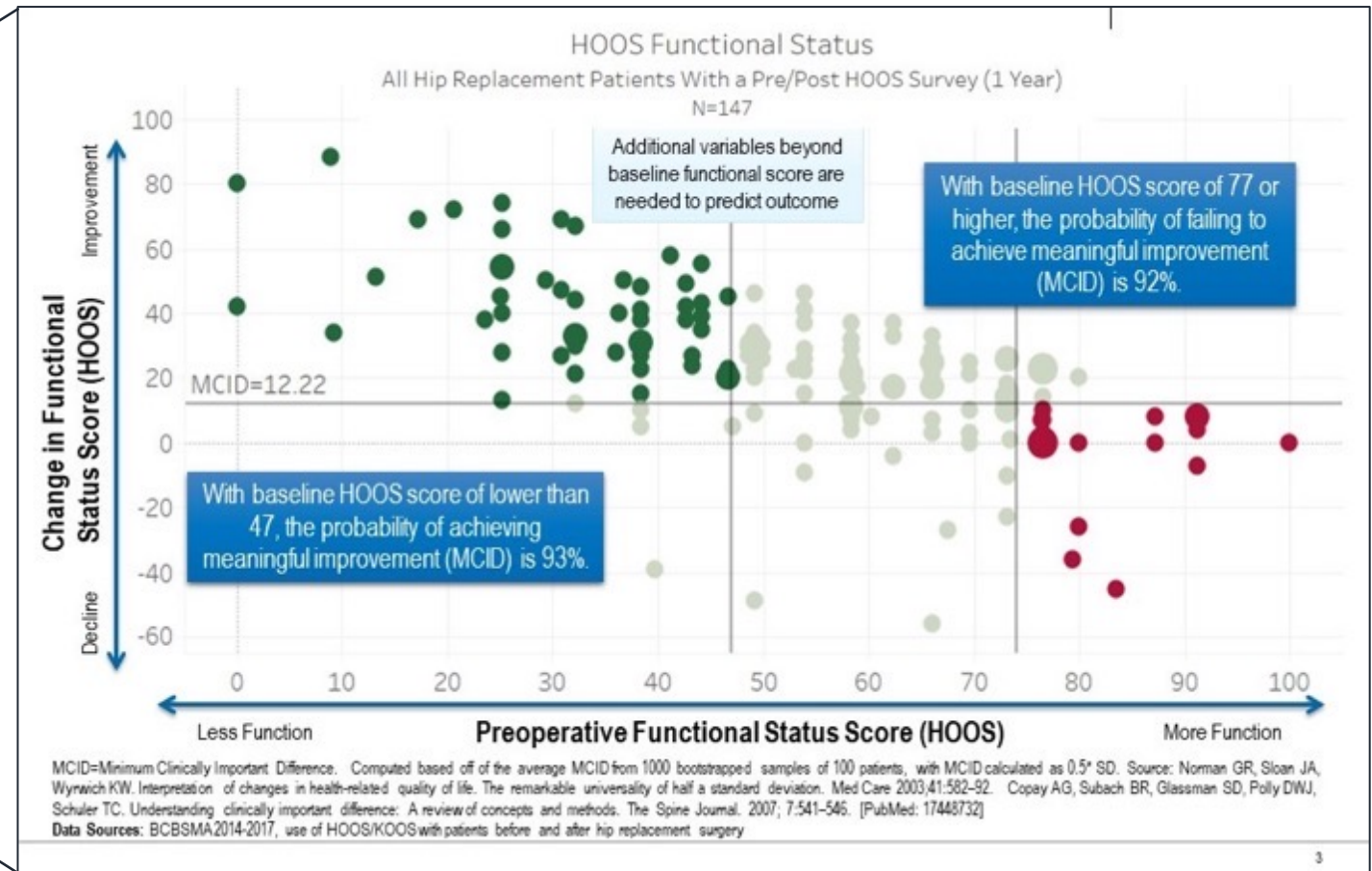
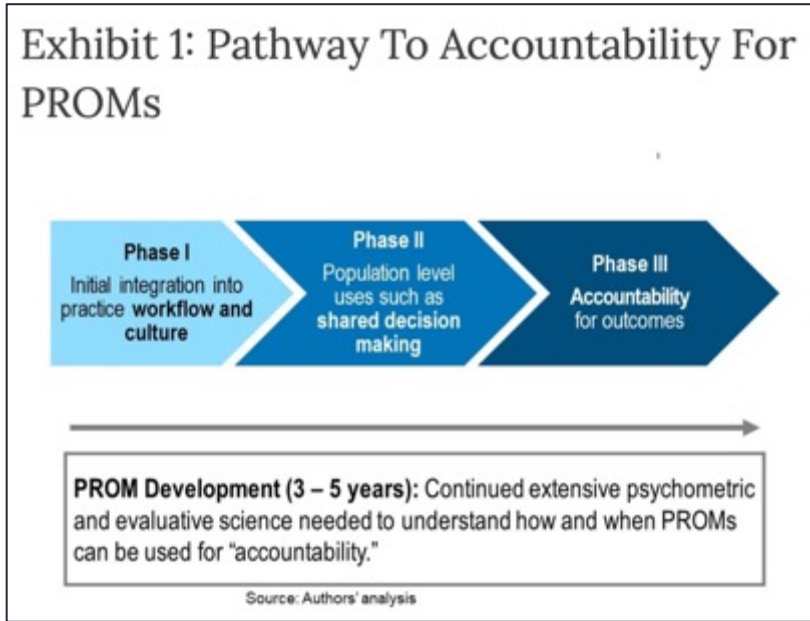
The Pathway from PROs to PRO-PMs



PROMs are now recognized as tools for accelerating performance improvement as PRO-based Performance Measures (PRO-PMs)

PRO-PM
“A performance measure based on PROM data aggregated for an accountable healthcare entity (e.g., % patients in an ACO whose depression score as measured by the PHQ-9 improved over 6m)”

PRO-PMs can drive accountability for processes, pathways, and clinical decisions across populations with orthopaedic problems



Use Of PROMs To Guide Clinical Decisions Hip Replacement Outcomes Over 1 Year (2014-2017)

Change is Coming: Risk-Sharing Contracts Incorporating PROMs



2016 BCBSMA
Alternative Quality
Contracts including
PROMs (for joint
degeneration and
depression)



2016 TJA Pre-
Authorization and
Waiver of
requirements



2022 MIPS Clinical
Quality Measures are
Incorporating PROMs
(7 MIPS measures for
change in functional
status)



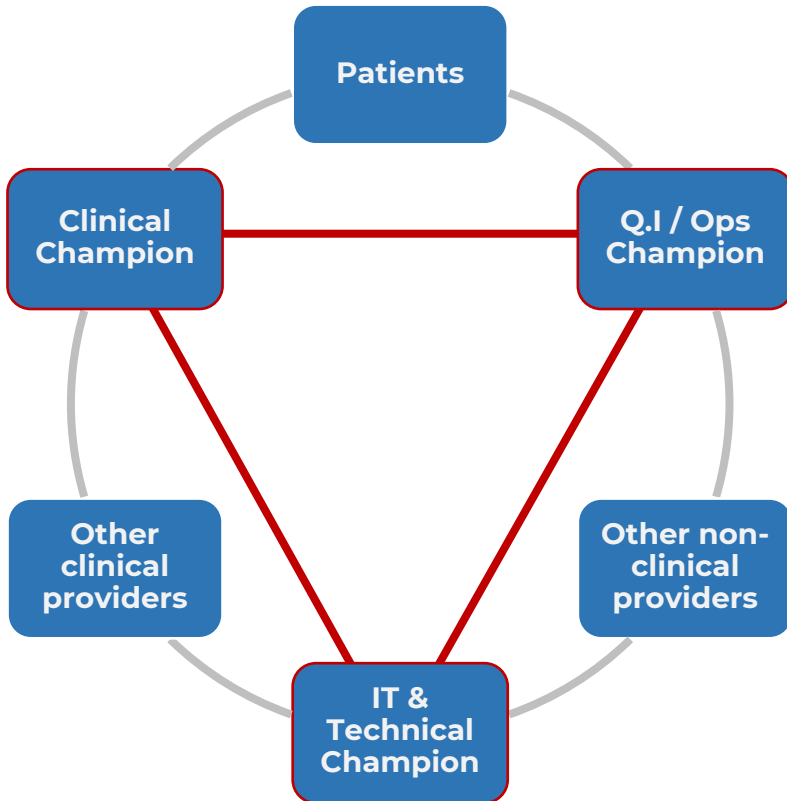
2023 Medicare
Inpatient Final Rule for
Elective TJR

2016 Medicare
Comprehensive Care
for Joint Replacement
(CJR)

- Payors recognize PROMs fill **critical gaps** in the measurement set for global budget contracts involving conditions based on high prevalence, cost, and utilization.
- Payors are using **financial incentives** to promote PROMs implementation (collection) and using PROMs to redefine hospital level performance measures (e.g., Medicare CJR)

Multi-faceted Strategy for PROMs and SDM Implementation

TEAMS



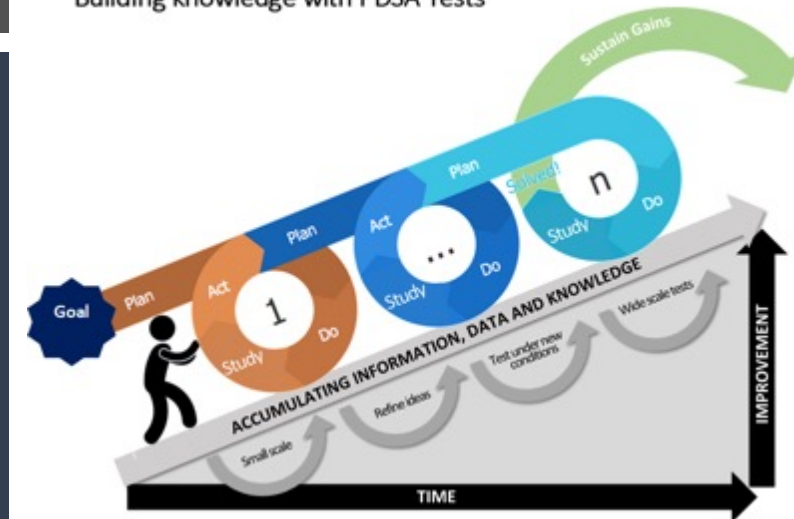
TOOLS

<p>Workflow</p> <ul style="list-style-type: none"> • Integration • Scheduling • Automation • PROM protocol • Patient protocol 	<p>Technology</p> <ul style="list-style-type: none"> • Hardware • Software • Delivery Mode • Follow-up strategy
<p>Logistics</p> <ul style="list-style-type: none"> • Training • IT Support • Compliance • Security • Data Governance 	<p>Engineering</p> <ul style="list-style-type: none"> • Functionality • KPIs • Analytics

PROCESSES

- Q1. What are we trying to accomplish?
- Q2. How will we know that a change is an improvement?
- Q3. What change can we make that will result in improvement?

Building knowledge with PDSA Tests

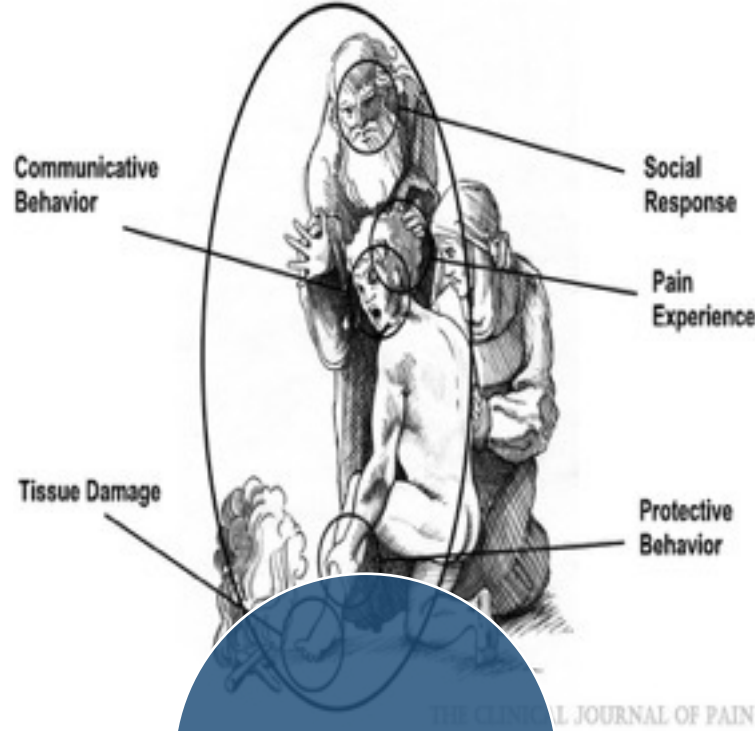


PROs and Shared Decision: Central to Triple Win for High Value Care

Transition toward a biopsychosocial model of disease

Comprehensive, Integrated, Team-based care

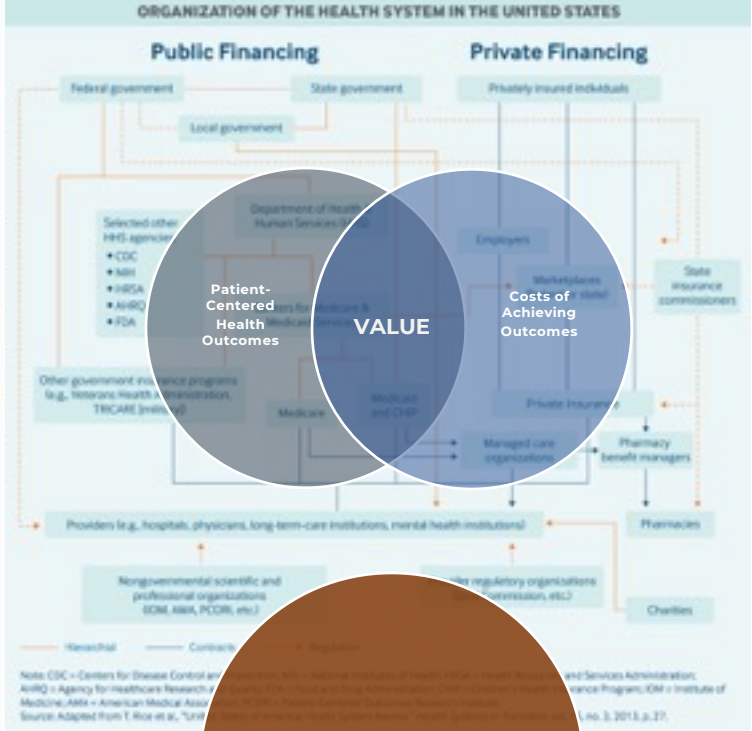
Payment system supporting development of high value models



Patient Level



Practice Level



Systems Level

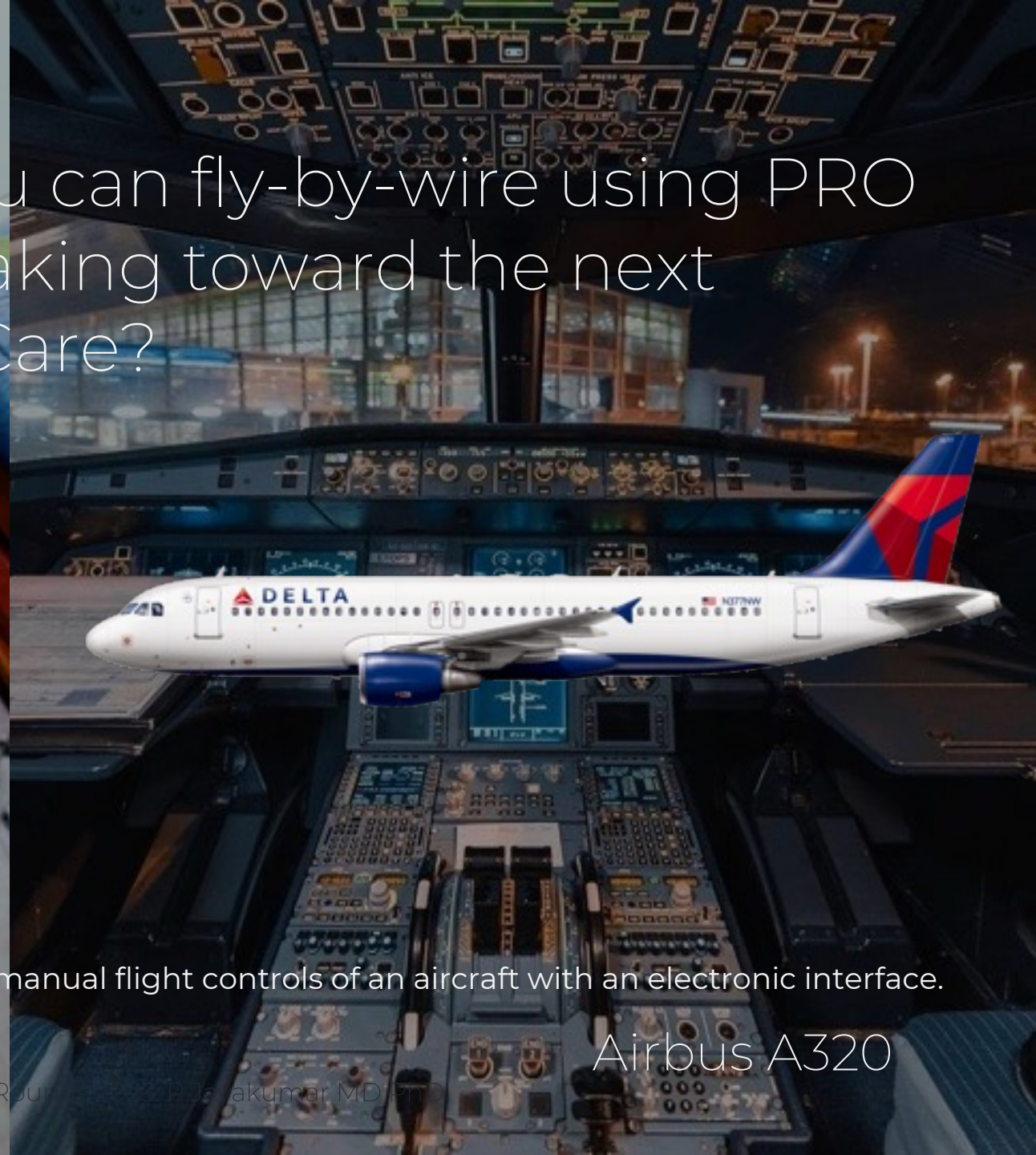
Why fly manually when you can fly-by-wire using PRO data for better decision making toward the next generation of High Value Care?



Fly-by-wire (FBW): a system that replaces the conventional manual flight controls of an aircraft with an electronic interface.

Sopwith Dove

Optum Health Education. Grand Rounds. Dr. P. Jayakumar MD, PhD



Airbus A320