

OptumHealth Education's 28th Annual National Conference Hilton – Grand Ballroom - Minneapolis, MN

Discount Pricing Ends: Thur. Oct. 3, 2019

October 14 – 15, 2019

Dear Exhibitor:

Corexpo is pleased to inform you that we have been selected by show management to serve as the official service contractor for **OptumHealth Education's 28th Annual National Conference**. Please take a moment to carefully review the enclosed information. To help in your planning, we have included all the show service forms necessary for ordering items you may need. We strongly encourage you to place your order along with payment, as soon as possible, in order to take advantage of our advance order discounts. Orders received after the deadlines listed in this catalog, will be processed at standard rates.

Please be aware that Hilton Minneapolis requires each exhibitor to provide a Certificate of Insurance (COI) prior to use of the premises. Refer to the Exhibitor Responsibility clause below--which has been copied from the 28th Annual National Conference Exhibitor & Supporter Prospectus--for details. To meet the required 30-day deadline, please submit the COI by Sept. 6 to the OptumHealth Education Exhibit Manager at luanne.ronning@optumhealtheducation.com.

Exhibitor Responsibility

To the fullest extent permitted by law, the person/legal entity described as "Exhibitor" in this clause and in this exhibitor contract (regardless whether such person/legal entity is also described as "Exhibitor" in this contract) hereby assumes full responsibility and agrees to indemnify, defend and hold harmless Hilton Minneapolis ("Hotel"), Hotel's owner (W Minneapolis Opco VIII, L.L.C.), Hilton Worldwide, Inc., and each of their respective owners, managers, subsidiaries, affiliates, employees and agents (collectively, "Hotel Parties"), as well as United Healthcare Services, Inc. on behalf of itself and its affiliate ("Group"), from and against any and all claims or expenses arising out of Exhibitor's use of the Hotel's exhibition premises. Exhibitor agrees to obtain and maintain during the use of the exhibition premises, Comprehensive General Liability Insurance, including contractual liability covering the Exhibitor's indemnity obligations in this clause. Such insurance shall be in the amount of not less than \$1,000,000 combined single limit for personal injury and property damage. The Hotel Parties and Group shall be named as additional insureds on such policy, and Exhibitor shall supply the Hotel with a Certificate of Insurance at least 30 days prior to the use of the exhibition premises. The Exhibitor understands that neither the Group nor the Hotel Parties maintain insurance covering the Exhibitor's property and it is the sole responsibility of the Exhibitor to obtain such insurance.

I am happy to serve as your exhibitor service representative. If you have any questions at all, please feel free to contact me.

Sincerely,

Jessica Mulheron

Exhibitor Service Representative 651-280-4935 | Direct 651-917-2658 | Fax jmulheron@corexpo.com



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UTILITIES & SHOW SERVICES

ALL 3RD PARTY ORDER FORMS SUCH AS ELECTRICAL, INTERNET AND AUDIO VISUAL FORMS WILL BE LOCATED AFTER THE LAST PAGES LISTED ON THE TABLE OF CONTENTS.



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2110 Old Highway 8 NW

New Brighton, MN 55112

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EVENT DETAILS

COREXPO EXHIBITOR SERVICES

Jessica Mulheron Phone | 651-280-4935 Fax | 651-917-2658 Email | jmulheron@corexpo.com

EXHIBIT BOOTH DESCRIPTION

- Each 8' x 10' Booth Includes:
- 8' High Back Drape
- 3' High Side Drape
- 1 6' x 30" Draped Table
- 2 Side Chairs (Provided by Hotel)
- 1 Wastebasket
- 1 ID Sign

Drape Colors - Black

Carpet Colors – Exhibit hall has existing carpet.



EXHIBITOR SCHEDULE			
Exhibitor Move In:	Sunday	October 13, 2019	2:00 pm – 5:00 pm
	Monday	October 14, 2019	7:30 am – 11:00 am
Event Hours:	Monday	October 14, 2019	1:30 pm – 2:30 pm (Exhibit Hall Grand Opening Dessert Reception)
			5:00 pm – 6:30 pm (Happy Hour Networking Reception)
	Tuesday	October 15, 2019	11:00 am – 12:30 pm (Refreshment Break and Lunch)
			2:15 pm – 3:00 pm (Afternoon Break)
Exhibitor Move Out:	Tuesday	October 15, 2019	$3:00\ pm-4:30\ pm$ (Exhibits must be taken down and ready to ship)
Carrier Check-in:	Tuesday	October 15, 2019	3:00 pm – 4:30 pm
*Freight may be forced if carr	ier is not checked	in by deadline.	

MATERIAL HANDLING

Advance to Warehouse: (Sept. 7 – Oct. 7)

NO DIRECT SHIPMENTS

TO:	(Exhibiting Company Name and Booth #)	(IF DIRECT SHIPPING IS NEEDED PLEASE CONTACT COREXPO DIRECTLY)
FOR:	OptumHealth Education's 28 th Annual National	Conference
	Corexpo	Facility Address
	c/o YRC Freight	1001 Marquette Ave. South
	12400 Dupont Avenue South	Minneapolis, MN 55403
	Burnsville, MN 55337	



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PAYMENT & PRICING INFORMATION

ADVANCE DEADLINES

Orders must be received with full payment prior to the following dates to take advantage of the discount pricing. Advance freight must arrive to the warehouse by the date listed below.

•	Carpet & Furnishing Rentals	Oct. 3
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Advance Freight Receiving Sept. 7 – Oct. 7

PAYMENT POLICY

- We accept cash, checks and all major credit cards: Visa, MasterCard, American Express and Discover.
- All orders must be received along with full payment to qualify for the applicable pricing upon order receipt.
- A credit card on file is required for all Corexpo services. See Recap of Orders form.
- All charges must be paid prior to the close of the event.
- Cancellations are invoiced at 50% of original price, unless noted otherwise.
- Completed orders can be:

Emailed:jmulheron@corexpo.comFaxed:651-917-2658Mailed:Corexpo | 2110 Old Highway 8 N.W.
New Brighton, MN 55112

TAX EXEMPTION

- If tax exempt, a copy of your ST-3 tax exempt certificate must be provided along with your order.
- No adjustments will be made for tax exemptions after the close of the show.

THIRD PARTY BILLING

• The exhibiting firm is ultimately responsible for the final charges. Should the third party not make payment by the close of the event, all charges will be applied to the exhibiting company.

UTILITIES & SHOW SERVICES

• For all booth utilities and additional services, please contact the supplier utilizing the enclosed forms at the end of this document.

MISCELLANEOUS

- Should rental items be found in your booth that have not been ordered, they will be invoiced at standard pricing.
- All prices are in U.S. dollars (\$).
- All rental items are subject to applicable taxes.
- All rental items remain the exclusive property of Corexpo.



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RECAP OF ORDERS

SERVICES ORDERED	
Taxable Services	
Furnishings & Accessories	\$
Tables	\$
Floor Covering	\$
Executive Furnishings	\$
Rental Displays	\$
Booth Cleaning	\$
8.025% Sales Tax* *All tax exempt orders must be submitted with a completed ST3 Certificate of Tax Exemption Form. The ST3 Form is located toward the end of this service kit.	\$
Non-Taxable Services	
Signs & Banners	\$
Material Handling (must have cc on file)	\$
Labor (must have cc on file)	\$
Grand Total	\$
METHOD OF PAYMENT	

	Company Check (Ple	ase reference Job	#11554)			
	Payable To:	Corexpo				
	Mail To:	Corexpo				
		2110 Old Hig	hway 8 NW			
		New Brightor	n, MN 55112			
	Credit Card					
	Card Number					_
					CVV	_
	Card Holder Name					—
	Card Holder Signatur	e				_
	Billing Address					_
	City/State/Zip				_ Phone	_
EXHIB	ITING COMPANY					
	Company				Booth #	
	Street Address					
	City			_State	Zip	
	Contact Name			_Email Address		
	Phone			_Fax		



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ΤΠΙΟΟ ΟΛΟΤΛ ΟΛΛΛΕΝΙΤ ΛΙ ΙΤΠΟΟΙΖΑΤΙΟΝΙ

THIRD PARTY PATIVILINT AUTHORIZATION	
EXHIBITING COMPANY INFORMATION	
Exhibiting Company Booth #	
Address	
City/State/Zip	
Phone Fax	
Representative Name Signature	
EXHIBITING COMPANY CREDIT CARD AUTHORIZATION	
Card Number	
Card Type Visa Master Card Discover American Express Exp CVV	
Card Holder Name	
Card Holder Signature	
Billing Address	
City/State/Zip Phone	
THIRD PARTY COMPANY INFORMATION	
Company Booth #	
Address	
City/State/Zip	
Phone Fax	
Representative Name Signature	
Email Address	
THIRD PARTY COMPANY INFORMATION	
Card Number	
Card Type 🛛 Visa 🔲 Master Card 🖓 Discover 🖓 American Express Ex CVV	
Card Holder Name	
Card Holder Signature	
Billing Address	
City/State/Zip Phone	
Services to be charged to Third Party	
□ All Services □ Booth Furnishings □ Booth Labor □ Material Handling □ Other	
Acknowledgement of Third Party Credit Authorization	

By completing and returning this document to Corexpo we agree that we the exhibiting firm are ultimately responsible for the final charges. Should the third party not make payment by the close of the event, all charges will be applied to the exhibiting company credit card provided on this form.



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FURNISHINGS & ACCESSORIES



Plastic Side Chair



Padded Side Chair



Padded Arm Chair



High Stool



Poster Board



Showcase (more options available)



Wastebasket



Floor Easel



Chrome Bag Holder



Table Riser



8' Velour Rope



8' High Drape





Sales Counter

Literature Rack



3' High Drape



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FURNISHINGS & ACCESSORIES

Item	Qty	Discount	Standard	Total
STANDARD CHAIRS				
Plastic Side Chair		\$34.25	\$44.50	
Padded Side Chair		\$60.50	\$78.75	
Padded Arm Chair		\$63.75	\$83.25	
High Stool		\$80.50	\$106.00	
ACCESSORIES				
Poster Board Horizontal (4' high x 8' wide)		\$102.25	\$134.25	
Poster Board Vertical (8' high x 4' wide)		\$102.25	\$134.25	
Showcase		\$368.50	\$479.00	
Wastebasket		\$23.75	\$30.75	
Easel		\$37.75	\$49.50	
Bag Holder - Chrome		\$57.00	\$74.25	
Sign Holder - 22" x 28" Chrome		\$88.25	\$114.50	
Sign Holder - Free Frame Adjustable		\$88.25	\$114.50	
Stanchion - Retractable		\$65.50	\$85.25	
Stanchion - Chrome		\$65.50	\$85.25	
Stanchion - Velour Rope Black		\$28.75	\$37.50	
Literature Rack		\$84.50	\$109.75	
Sales Counter		\$320.75	\$417.00	
TABLE RISERS				
4' Tabletop Riser		\$51.75	\$67.25	
6' Tabletop Riser		\$72.50	\$94.25	
8' Tabletop Riser		\$94.25	\$122.50	
MASKING DRAPE				
8' High (price per linear ft.)		\$17.50	\$20.50	
3' High (price per linear ft.)		\$15.00	\$17.50	
Drape Color Selection	Grey Purple	Red Teal	White	
		Subtotal Furnishin	gs & Accessories	\$

The Recap of Orders form must be submitted with all orders.



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TABLES

DRAPED TABLES

4' L x 24"W x 30"H 6' L x 24"W x 30"H 8' L x 24"W x 30"H

4' L x 24"W x 42"H 6' L x 24"W x 42"H 8' L x 24"W x 42"H

Draped tables include a white vinyl top and draping on 3 sides. 4th sided draping can be ordered at an additional cost.





UNDRAPED TABLES

4' L x 24"W x 30"H 6' L x 24"W x 30"H 8' L x 24"W x 30"H

4' L x 24"W x 42"H 6' L x 24"W x 42"H 8' L x 24"W x 42"H

Undraped tables include a white vinyl top.







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Item		Qty	Discount	Standard	Total
30" High Draped Tables (on 3 sides)					
4' L x 24" W			\$117.25	\$152.50	
6' L x 24" W			\$131.25	\$170.75	
8' L x 24" W			\$150.50	\$195.75	
4 th Side Draping			\$48.00	\$62.25	
Drape Color Selection	een Grey	v Purple	Red T	eal White	
42" High Draped Tables (on 3 sides)				<i></i>	1
4' L x 24" W			\$126.25	\$164.00	
6' L x 24" W			\$142.00	\$184.75	
8' L x 24" W			\$154.75	\$201.25	
4 th Side Draping Drape Color Selection			\$48.75	\$63.25	
Black Blue Burgundy Gold Gr	een 🗌 Grey	v Purple	Red Te	al 🗌 White	
30" High Undraped Tables (on 3 sides)					
4' L x 24" W			\$49.25	\$62.50	
6' L x 24" W			\$51.75	\$67.25	
8' L x 24" W			\$57.25	\$74.25	
42" High Undraped Tables (on 3 sides)			1		<u>.</u>
4' L x 24" W			\$53.00	\$69.00	
6' L x 24" W			\$58.75	\$76.25	
8' L x 24" W			\$65.25	\$84.50	
Pedestal Tables					
18″ H x 30″ Round			\$65.50	\$85.00	
			\$65.50 \$95.75	\$85.00 \$124.25	
18″ H x 30″ Round					
18" H x 30" Round 30" H x 30" Round			\$95.75	\$124.25	

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Exhibiting Company_

_Booth #_____



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FLOOR COVERING

STANDARD CARPET

10 oz NYLON CARPET



PREMIUM CARPET

28 oz NYLON CARPET





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LOOR COVERING				
Item	Qty	Discount	Standard	Total
Standard Carpet (10 oz. Nylon)				
10' x 10'		\$169.00	\$219.00	
10' x 20'		\$338.00	\$438.00	
10' x 30'		\$507.00	\$657.00	
10' x 40'		\$676.00	\$876.00	
Custom Size - Standard Carpet				
Lengthx Width= sq. ft.	sq. ft.	\$1.69	\$2.19	
Black Blue Burgundy Green Grey *If no color is selected grey will be provided Premium Carpet (28 oz. Nylon)	Red Tan	Teal		
Lengthx Width= sq. ft.	sq. ft.	\$5.60	\$7.25	
Carpet Color Selection Berry Black Blue Burgundy Charcoal Red Silver Soft Ivory Tan	Cobalt Emerald Teal White	Green Ice	□Navy □Pla	tinum 🗌 Purple
Premium carpet must be ordered 14 days prior to	the first day of exhibit	itor move in.		
 Once an order for premium carpet has been place 	d it is subject to a 100	0% cancellation fee	2.	
 Premium carpet orders require a 100 square foot 	minimum			
 Premium carpet orders come with protective cover 	ering at no charge.			
Padding & Protective Covering				
Padding - Lengthx Width = sq. ft.	sq. ft.	\$1.20	\$1.56	
Protective Covering - Lengthx Width = sq. f	t. sq. ft.	\$0.96	\$1.25	
	· ·	Subtoto	L Eleor Covering	ć

Subtotal Floor Covering \$

The Recap of Orders form must be submitted with all orders.



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EXECUTIVE FURNISHINGS

Corexpo offers a wide variety of lounge furnishings as well as several office furniture options. If you would like to see images or request a specific model or color please contact us for pictures and availability. A neutral colored item will be provided for you should you not contact us to request a specific style or color.

Item	Qty	Discount	Standard	Total
Lounge Furnishings				
Lounge Chair		\$267.75	\$347.75	
Sofa		\$376.00	\$488.75	
Coffee Table		\$137.75	\$179.50	
End Table		\$103.50	\$134.50	
Table Lamp		\$58.75	\$77.25	
Floor Lamp		\$98.00	\$127.50	
Office Style Furnishings		1	l .	
Executive Desk 72" x 42"		\$447.75	\$581.75	
Credenza 72" x 24"		\$338.75	\$440.25	
Hutch 72" x 44"		\$310.25	\$387.75	
Desk 72" x 36"		\$309.00	\$401.75	
Bookcase 72" High		\$125.50	\$164.50	
Bookcase 48" High		\$107.50	\$139.50	
		1	1	
Executive Leather Office Chair		\$204.25	\$256.25	
Leather Guest Chair		\$211.75	\$275.00	
Chair – Executive Task Chair		\$205.25	\$266.75	
Chair – Conference Chair		\$126.50	\$164.75	
Chair – Stackable Guest Chair		\$92.00	\$119.00	
Table – 36" x 72" Conference Table		\$197.00	\$255.25	
Table – 48" Round Conference Table		\$120.00	\$156.50	

Subtotal Executive Furnishings \$

The Recap of Orders form must be submitted with all orders.

Exhibiting Company



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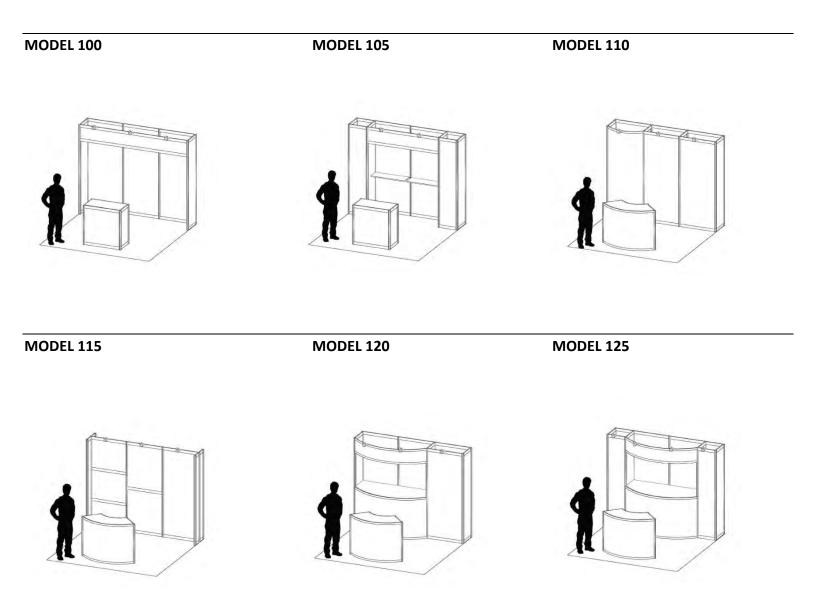
INLINE RENTAL EXHIBITS - 10' X 10'

What's included?

All rental units include booth carpet, lighting and full color graphics. The prices quoted are for print ready graphics. Graphic Panel dimensions and Graphic File Guidelines will be provided upon receipt of your order. Graphic panels submitted that are not print ready may be subject to additional labor set up charges.

Order Deadline

Rental display orders along with print ready graphic files must be placed at least 14 days prior to the 1st day of exhibitor move in.





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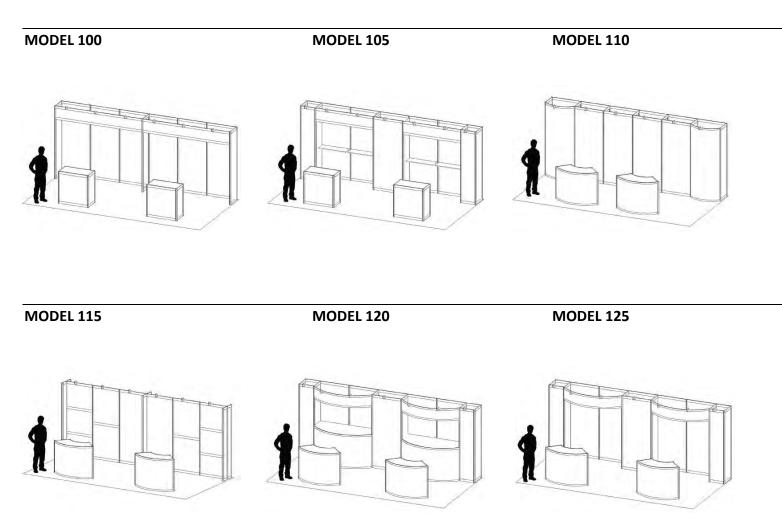
INLINE RENTAL EXHIBITS - 10' X 20'

What's included?

All rental units include booth carpet, lighting and full color graphics. The prices quoted are for print ready graphics. Graphic Panel dimensions and Graphic File Guidelines will be provided upon receipt of your order. Graphic panels submitted that are not print ready may be subject to additional labor set up charges.

Order Deadline

Rental display orders along with print ready graphic files must be placed at least 14 days prior to the 1st day of exhibitor move in.





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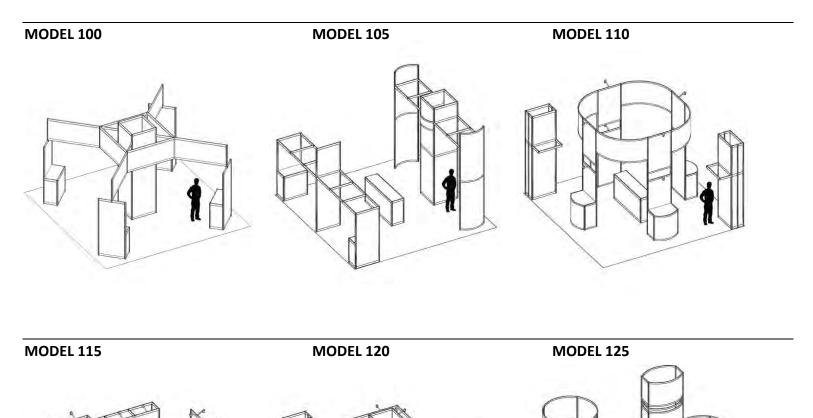
ISLAND RENTAL EXHIBITS – 20' X 20'

What's included?

All rental units include booth carpet, lighting and full color graphics. The prices quoted are for print ready graphics. Graphic Panel dimensions and Graphic File Guidelines will be provided upon receipt of your order. Graphic panels submitted that are not print ready may be subject to additional labor set up charges.

Order Deadline

Rental display orders along with print ready graphic files must be placed at least 14 days prior to the 1st day of exhibitor move in.





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Item	Qty	Discount	Standard	Total
10' x 10' Inline Exhibit				
Model 100		\$1500.00	\$1950.00	
Model 105		\$1750.00	\$2275.00	
Model 110		\$1750.00	\$2275.00	
Model 115		\$1500.00	\$1950.00	
Model 120		\$2100.00	\$2730.00	
Model 125		\$1900.00	\$2470.00	
Carpet Color Selection Black Blue Burgundy Green 10' x 20' Inline Exhibit	rey 🗌 Red 🗌 Tan	Teal	·	
Model 100		\$2475.00	\$3215.00	
Model 105		\$2890.00	\$3755.00	
Model 110		\$2890.00	\$3755.00	
Model 115		\$2475.00	\$3220.00	
Model 120		\$3465.00	\$4505.00	
Model 125		\$3135.00	\$4075.00	
Carpet Color Selection Black Blue Burgundy Green <	rey 🗌 Red 🗌 Tan	Teal		
Model 100		\$8600.00	\$11180.00	
Model 105		\$8750.00	\$11375.00	
Model 110		\$9200.00	\$11960.00	
Model 115		\$9000.00	\$11700.00	
Model 120		\$7800.00	\$10140.00	
Model 125		\$8300.00	\$10790.00	
Carpet Color Selection	rey 🗌 Red 🔲 Tan	Teal		
		Subtot	al Rental Exhibits	\$

A Corexpo service representative will contact you to discuss your Rental Exhibit and answer any questions you may have upon receipt of your order.

The Recap of Orders form must be submitted with all orders.

Exhibiting Company



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SIGNS & BANNERS

Item			Qty	Discount	Standard	Total
Standard Size Signs						
11" x 14"				\$15.40	\$20.02	
14" x 22"				\$30.80	\$40.04	
22" x 28"				\$61.60	\$80.08	
28" x 44"				\$123.20	\$160.16	
				\$319.20	\$414.96	
38" x 84" (Meter Board) All signs are mounted on 3 Meter boards are mounte Custom Size Signs			ided. Other sub	•		
All signs are mounted on 3 Meter boards are mounte			ided. Other sub	•		
All signs are mounted on 3	d on 1/2" foam boa	rd.	ided. Other sub	•		
All signs are mounted on 3 Meter boards are mounte Custom Size Signs	d on 1/2" foam boa	rd= sq. in		strates are availa	ble upon request.	
All signs are mounted on 3 Meter boards are mounte Custom Size Signs Single Sided - Length	d on 1/2" foam boa	rd= sq. in	sq. in.	strates are availa \$0.10	ble upon request.	
All signs are mounted on 3 Meter boards are mounte Custom Size Signs Single Sided - Length Double Sided - Length	d on 1/2" foam boa x Width x Width	rd. = sq. in. = sq. in.	sq. in.	strates are availa \$0.10	ble upon request.	

• Should submitted artwork require additional graphic design services additional charges may apply, please see the following graphic guidelines document.

• The submission of digital files is required with all graphic orders, please the following graphic guidelines for submission methods.

• All sign orders are subject to a 100% cancellation fee

Subtotal Signs & Banners \$

The Recap of Orders form must be submitted with all orders.

Exhibiting Company_



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DIGITAL GRAPHIC GUIDELINES

To ensure your printed graphics meet the highest quality standards, the following information will help guide you in the preparation of your files. Corexpo's state of the art in house graphic design center is capable of producing high quality four color digital printing of signs, banners and display materials. All quoted prices are based on the receipt of print ready graphic files. Should submitted artwork require additional graphic design services, additional charges may apply.

PREFERRED FILE FORMAT

We are capable of working with all files created in the Adobe Creative Suite listed below. *Please note InDesign files are accepted but not preferred for large format printing.

Program	File Format
Adobe Illustrator CS6 or below	.ai .eps
 Adobe Photoshop CS6 or below Adobe InDesign CS6 or below 	.psd .tiff .jpg .indd (all links must be included)
Adobe Acrobat	.pdf (please refrain from using crop marks)

COLOR & RESOLUTION Resolution

All files must be a minimum of 100 dpi at 100%.

Color

All files are printed as CMYK format. When possible please convert RGB to CMYK.

If Pantone colors are to be matched please specify all coated or uncoated swatches.

Vector Art

All fonts and logos must be outlined to ensure consistency.

SUBMITTING ARTWORK

- Corexpo is capable of receiving files below 10 MB via e-mail.
- Should files exceed this limit please contact your Corexpo representative for access to our online file sharing system.
- Digital graphic files may also be sent by mail to the address below as CD-ROM/DVD or a digital flash drive

Corexpo Attn: Event Name 2110 Old Highway 8 NW New Brighton, MN 55112



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COREXPO LOGISTICS

DOMESTIC LOGISTICS SERVICE INFORMATION



Take Advantage of our newest service "COREXPO LOGISTICS". Designed to help simplify your logistical needs, and reduce your overall exhibiting costs.

- *Save 10% on Material Handling when using round-trip shipping services
- On-site shipping quotes and support from your COREXPO representative
- Shipment status tracking
- Shipping and Storage Solutions

Visit our website at the link below and request a quote today:

corexpo.com/logistics

*Discounts do not apply to small packages (less than 30 lbs.)



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MATERIAL HANDLING RATES

WAREHOUSE ADVANCED SHIPMENTS (8:00 AM - 4:30 PM MON - FRI)	
• Storage at our advance warehouse up to 30 days prior to show opening	CWT Charge 100 lb. Minimum
 Delivery to show site and placement at your booth 	\$83.00 \$83.00
Removal & return of empty containers	
 Loading of outbound shipments from show site 	
UNCRATED MATERIAL / SPECIALIZED CARRIER SHIPMENTS	
Loose or pad wrapped materials can only be received at show site	CWT Charge 100 lb. Minimum
during exhibitor setup hours	\$126.00 \$126.00
LATE FREIGHT	
• Freight received at warehouse less than 5 days prior to show move in	CWT Charge 100 lb. Minimum
times	\$28.00 \$28.00
 Late freight is an additional charge to the appropriate drayage rate 	
OVERTIME	
 Before 8:00 am or after 4:30 pm Mon – Fri, and all day Sat & Sun, 	CWT Charge 100 lb. Minimum
& Holidays	\$22.00 \$22.00
 Overtime is an additional charge to the appropriate drayage rates 	
SMALL PACKAGE/SHIPMENT RATE	
Cartons/Envelopes weighing less than 30 lbs. per shipment	\$50.00 / small package shipment
EMPTY CONTAINERS	

EMPTY CONTAINERS

Corexpo will store exhibit materials/containers that have not been handled by Corexpo prior to placement in your booth at the following rates:

\$20.00 / each – Any fiber case, box or carton

\$43.00 / each – Empty wooden crates and skids/pallets

Please Note: All shipments must be sent prepaid. Corexpo will not accept C.O.D shipments.

Please see the following page to estimate your material handling needs.



Hilton - Grand Ballroom - Minneapolis, MN

Discount Pricing Ends: Thur. Oct. 3, 2019

October 14 – 15, 2019

ESTIMATED MATERIAL HANDLING

SHIPMENT ADDRESSES

Advance Shipments:

Receiving dates: Sept. 7 – Oct. 7

Receiving hours: Mon – Friday 8:00am – 4:30pm

To: Exhibiting Company Name / Booth #

For: OptumHealth Education's 28th Annual National Conference Corexpo c/o YRC/STP

12400 Dupont Avenue South Burnsville, MN 55337-1682 **Direct Shipments:**

NO DIRECT SHIPMETNS

(If direct shipping is required please contact Corexpo directly)

• Please use the freight labels included on the following pages.

Uncrated or Specia	lized Carrier Ship	oments Direct (*100 lb. Minimum Handling Charge
Shipment Weight	÷ *100 =	x \$126.00 per 100 lbs =
Late Freight (100 lb.	Minimum Handling C	harge)
Freight received at Adva	nce warehouse after	advance deadline
Shipment Weight	÷ *100 =	x \$28.00 per 100 lbs =
Overtime Freight (1	.00 lb. Minimum Han	dling Charge)
Freight loaded or receiv	ed after 4:30 pm Moi	n – Fri or weekends
Shipment Weight	÷ *100 =	x \$22.00 per 100 lbs =

Total Estimated Material Handling \$_____

The Recap of Orders form must be submitted with all orders.

Exhibiting Company_

Booth #_____



Discount Pricing Ends: Thur. Oct. 3, 2019

October 14 – 15, 2019

MATERIAL HANDLING INFORMATION

Freezable/Controlled Environment Shipments

Corexpo does not have facilities for shipments that require refrigeration or a controlled environment. It is the exhibitor's responsibility to make arrangements for controlled environment storage. Corexpo is not responsible for shipments that are not properly labeled.

Overtime

Overtime charges apply to shipments that meet the following guidelines:

Inbound Freight

Shipments delivered to the advance warehouse and delivered to show site before 8:00 am or after 4:30 pm on weekdays or delivered anytime on weekends or holidays.

Outbound Freight

Shipments loaded after 4:30 pm on weekdays or anytime on weekends or holidays.

Late Freight

Late Freight charges apply to shipments that meet the following guideline: Shipments that arrive at the advance warehouse past the 5-day cut-off. These shipments are subject to courier charges in addition to late freight charges.

Return Shipping

Exhibitors are responsible for making their own return shipping arrangements, unless using Corexpo's contracted carriers. Blank bills of lading & shipping labels will be available at the Corexpo Service Desk. Corexpo assumes NO responsibility for shipments that do not have a completed bill of lading turned in to the Service Desk.

Outbound Shipping Information

- Outbound Bills of Lading must be completed and turned into the Corexpo Service Desk on show site.
- A credit card is required for all material handling. Please complete the Credit Card Authorization and Recap of Orders form.
- Local Storage Services are available upon request.
- If you are shipping out of the show using your own freight carrier it is important that you have your own appropriate labels/tags. You will also need to schedule your shipper to arrive on show site to pick your shipment up the day that the show concludes.



Hilton – Grand Ballroom - Minneapolis, MN

Discount Pricing Ends: Thur. Oct. 3, 2019

October 14 – 15, 2019

SHIPPING LABELS

Advance Shipment OptumHealth 28 th Annual Nation		r: Oct. 7, 2019
To: COREXPO		
c/o: YRCW/STP 12400 Dupont Avenue Sout Burnsville, MN 55337-1682	h	
Exhibiting Company Name		
Booth Number		_
	of	pieces
ALL GOODS AND MATERIALS REQUI	RING PROTECTION FROM FREEZING MUST BE LABLI VILL NOT BE RESPONSIBLE FOR GOODS NOT LABELE	ED USING LARGE LETTERS.
	RING PROTECTION FROM FREEZING MUST BE LABLE VILL NOT BE RESPONSIBLE FOR GOODS NOT LABELE * Note: The second	ED USING LARGE LETTERS.
ALL GOODS AND MATERIALS REQUIN COREXPO W Advance Shipment	RING PROTECTION FROM FREEZING MUST BE LABLE VILL NOT BE RESPONSIBLE FOR GOODS NOT LABELE k late warehouse charges apply after nal Conference	ED USING LARGE LETTERS.
ALL GOODS AND MATERIALS REQUIN COREXPO W Advance Shipment OptumHealth 28 th Annual Nation To: CORECTOR Exposition Services C/o: YRCW/STP 12400 Dupont Avenue Sout Burnsville, MN 55337-1682	RING PROTECTION FROM FREEZING MUST BE LABLE VILL NOT BE RESPONSIBLE FOR GOODS NOT LABELE * late warehouse charges apply after hal Conference	ed USING LARGE LETTERS. D
ALL GOODS AND MATERIALS REQUIN COREXPO W Advance Shipment OptumHealth 28 th Annual Nation To: COREXPO Exposition Services C/o: YRCW/STP 12400 Dupont Avenue Sout	RING PROTECTION FROM FREEZING MUST BE LABLE VILL NOT BE RESPONSIBLE FOR GOODS NOT LABELE * late warehouse charges apply after hal Conference	ed USING LARGE LETTERS. d r: Oct. 7, 2019



Hilton – Grand Ballroom - Minneapolis, MN

Discount Pricing Ends: Thur. Oct. 3, 2019

October 14 – 15, 2019

LIMITS OF LIABILITY

- All shipments should be insured by you, the Exhibitor, from the time it leaves your facilities until the time it is returned from the show. Shipments received without receipts or freight bills (UPS/FedEx) will be delivered to the booth without guarantee of piece count or condition. Corexpo is not responsible for shipments left in booth by an exhibitor. We will count & ship pieces found in the booth as we remove them from the exhibit hall. Corexpo is not responsible for damage of uncrated materials, materials improperly packed, concealed damage, loss or theft of exhibitor's materials. Corexpo is limited to \$0.30/lbs. per article, with a maximum of \$50.00/item, and a maximum of \$1000.00/shipment, should damage occur while being handled by Corexpo personnel or contractors. Any damage claims must be made before the close of the show.
- 2. Claims of loss or damage must be submitted to Corexpo by the close of the show. Otherwise, Corexpo will not have any liability whatsoever for any loss or damage. No suit or action shall be brought against Corexpo more than one year after the show. Corexpo shall not be liable for loss, damage, theft or disappearance of exhibitor materials after same have been delivered to the exhibitor booth.
- 3. In order to expedite removal of materials from the show site, Corexpo shall have the authority to change designated carriers if such carriers do not pick up on time. If carriers contracted directly with exhibitor fail to immediately pick up or refuse to accept shipment, Corexpo reserves the right to remove, ship and re-route such shipments, or ship to the Corexpo warehouse or other storage area. Where the exhibitor makes no deposition, materials will be re-routed at the discretion of Corexpo and exhibitor agrees to be responsible for payment of charges relating to such re-routing. Corexpo assumes no liability as a result of such re-routing.
- 4. Corexpo shall not be liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance written notice has been given to Corexpo at least 30 days prior to the event. Corexpo shall not be liable for damage to uncrated materials, material improperly packed, or concealed damage. If the contents or conditions of packages are not known to Corexpo.
- 5. Corexpo shall not be liable for the loss or disappearance of exhibitor materials after the same have been delivered to exhibitor booth, and Corexpo shall not be liable for exhibitor materials before they are picked up from the exhibitor's booth for loading after the show.
- 6. Empty container labels will be available at the Corexpo service desk. Placing these labels on exhibitor crates is the sole responsibility of the exhibitor or its representative. It is understood that these labels are used for empty storage only, and Corexpo assumes no responsibility for loss or damage to contents while containers are in storage or for mislabeled containers. All previous labels should be removed or obliterated. Corexpo assumes no responsibility for exhibitor's failure to follow the above procedures, removal of containers with old labels or without Corexpo labels; shipping of containers with improper information or empty labels, or the removal or disposition of materials stored in containers with empty labels.
- 7. Small package shipments received without individual or carrier receipts or freight bills, such as UPS, Federal Express, Express Mail, Parcel Post and private vehicle, etc., will be delivered to the booth without guarantee of piece count or condition. Corexpo shall not accept liability for such shipments.
- 8. The exhibitor agrees in connection with the receipt, handling, temporary storage, and reloading of it materials; that Corexpo will provide these services as the exhibitors agent and not as Bailee or shipper. If any employee of Corexpo signs a delivery receipt, bill of lading or other document, we agree that Corexpo will do so as the exhibitor's agent, and the exhibitor accepts the responsibility thereof. Corexpo shall not be liable for damage to exhibitor materials or equipment when forklift operator is under the supervision of the exhibitor or the exhibitor's representative. Forklift and operators are available to assist you with setup, spotting of machinery and un-skidding once it has been delivered to your booth. Do not order forklifts to unload your truck or deliver your freight to your booth.



Discount Pricing Ends: Thur. Oct. 3, 2019

October 14 – 15, 2019

LABOR

Item	Discount	Standard	On-Site	
Labor Rates				
Straight Time Labor	\$89.00	\$108.00	\$130.00	
Overtime Labor	\$147.00	\$178.00	\$210.00	

Straight Time: 8:00 am – 4:30 pm, Monday – Friday

Overtime: Before 8:00 am and after 4:30 pm, Monday - Friday, and all day Saturday and Sunday along with Holidays

	Date & Time	# of Laborers	# Hours	Hourly Rate	Total Cost
Installation		x	х	=	
		x	х	=	
Dismantle		x	x	=	
		x	x	=	

Subtotal Labor Service _____

LABOR SURPERVISION OPTIONS (please check one)

Exhibitor Supervision

Work is to be performed only under supervision of exhibiting company's representative. If the representative does not report to the service desk at the time labor has been requested, a one-hour charge will be assessed.

Corexpo Supervision

Work performed under the supervision of Corexpo will be charged an additional 30% of the total bill for this service. In order for Corexpo to perform the work without the exhibitor present, Corexpo must have detailed setup instructions and outbound shipping information with this order.

OUTBOUND FREIGHT

Outbound Freight (will be shipped via our preferred carrier unless prior arrangements are made by the exhibiting company)

Ship To: ______

Bill To:

IMPORTANT INFORMATION

- There will be a 100% cancellation fee, for labor canceled on show site
- There will be a 1 hr. charge per man to exhibitors that cancel their labor request within 48 of the start time.

The Recap of Orders form must be submitted with all orders.

Exhibiting Company___

Booth #



Discount Pricing Ends: Thur. Oct. 3, 2019

October 14 – 15, 2019

BOOTH CLEANING

Vacuuming service is not included in your space rental for this event. If you wish to have your booth space vacuumed, please circle the days needed and return this form along with payment to Corexpo.

DAILY BOOTH VACUUMING SERVICE (please circle days requested below) Vacuum service ordered is performed each day prior to the show opening.

Monday Tuesday Wednesday Thursday Friday Saturday Sunday **Cleaning Service** Extended Area Price # Days = Vacuuming x \$0.45 / sq ft x _ \$ **Total Estimated Booth Cleaning** \$

The Recap of Orders form must be submitted with all orders.

Exhibiting Company___

Booth #_____



Discount Pricing Ends: Thur. Oct. 3, 2019

October 14 – 15, 2019

EXHIBITOR APPOINTED NON-OFFICAL CONTRACTOR (EAC)

Exhibitors may contract the services of non-official independent contractors to install and dismantle their exhibits. Should an exhibitor wish to use the services of an Exhibitor Appointed Contractor (EAC) instead of the Official Show Contractor (Corexpo), the following information must be received by Corexpo no less than 30 days prior to the first day of move-in.

Exhibiting Company:		
Exhibitor Appointed Contractor		
Company		
Contact:	Title:	
Address:		
City:	State:	Zip:
Phone:	Fax:	
Work Being Performed:		

The EAC must provide Corexpo with the following information

Thirty days prior to the first exhibitor move-in day, a certificate of insurance with the following minimum coverage limits. Comprehensive General Liability not less than \$100,000 with respect to injuries to anyone person in occurrence; \$200,000 with respect to injuries to more than one person in any one occurrence; and \$500,000 with respect to damage of property; Workers' Compensation Insurance, including employee liability coverage, in a minimum amount not less than \$1,000,000 of individual and/or aggregate coverage, and naming Corexpo as additional insured

The EAC must abide by the following

Union Rules and Regulations

Rules and Regulations provided by Show Management

Exhibiting Company_

Booth #___



Hilton Minneapolis Exhibitor Order Form (Power-Internet-Audio/Video)

Hilton Minneapolis 1001 Marquette Ave Minneapolis, MN 55403 Phone: 612.397.4908

Completed forms can be returned by Email to tjanderson @psav.com

CUSTOMER INFORMATION:										
Company Name:		Show Na	ame:					Booth#:		
Company Address	Company Location (City, State)	Company Zip Code								
Onsite Contact Name;	Contact Email Address:	Show Dates:								
Telephone Number:	A PSAV representative will call y	ou to	CO	nfirr	n v	our order	and accon	t nav	mont	
SERVICE DESCRIPTION *A					<u>ii y</u>			ιραγ	<u>ileil</u> t.	
Prices are listed on a per day rate		QTY	x	Days	x		Daily Rate	=		TOTAL
SHARED Bandwidth Internet Services										
Initial Wireless Connection (Sing	le Public IP address)		x		x		\$17.00	=		
Initial Wired Connection (Single	Public IP address)		x		x		\$170.00	=		-
- Additional Wired Connection	n (Single Public IP address)		х		x		\$45.00	=		-
DEDICATED Bandwidth Internet Services										
1 Megabyte of Wireless Bandwidth (Mbps)					x		\$355.00	=		
3 Megabyte of Wireless Bandwid	th (Mbps)		x		x		\$1,060.00	=		-
Equipment Rental				1	 1 F		1			
PC Laptop 20-22" Flat Panel Computer Moni	tor (16:0 concet ratio)	н	x x		x x		\$220.00 \$125.00	=		
46"-52" Flat Panel TV Monitor on		H	× x		x		\$465.00	=		
DID (direct inward dial) phone line			x		x		\$150.00	=		_
Speaker Phone (Polycom)			x		x		\$170.00	=		-
Power Services					_					
	udes 20amp circuit, power strip and ext cord)		x		x		\$95.00	=		_
,					1					
Additional Power Strip and Extens	sion Cord		х		х		\$45.00	=		-
**For Additional Needs Please (Call 612-397-4908 or email tjandereson@psa	v.com					SUBTOTAL =			-
PSAV will reply with a Rental Order	for confirmation, which will include a 23% Event	Techno	oloc	jy Su	ippo	ort fee				
and a 8.025% sales tax.					•••					

Card Holder Signature:



Event Name: Show Date: Location:

AUDIO / VISUAL SERVICES

CONSULTING FOR LARGE EXHIBITS OR CUSTOM DISPLAYS PLEASE CALL (952)-814-9898

Video	/ Computer Equipment			BOO	TH LIGHTING			
Qty	Description	Show rate	Total	Qty	Description	Show rate	Total	
	DVD Blu-ray Player	\$ 50.00			Color Changing LED Light Fixture Small	\$ 45.00		
	20" LCD w/ table stand	\$ 75.00			Color Changing LED Light Fixture Medium	\$ 60.00		
	30" LCD w/ table stand	\$125.00			LED 3' Strip Light	\$ 75.00		
	40" LCD w/table stand	\$250.00			Adjustable focus light fixture	\$ 35.00		
	50" LCD w/table stand	\$350.00			General Light Fixture	\$ 35.00		
	60" LCD w/table stand	\$550.00			GOBO (**CALL**)	\$ 100.00		
	70" LCD w/table stand	\$650.00			LED Mini Mover Lights	\$ 100.00		
	80" LCD w/table stand	\$750.00			25' AC cable	\$ 5.00		
	LCD Projector (5000 Lumen)	\$250.00			Power Strip	\$ 5.00		
	Digital Camcorder	\$200.00						
	PowerPoint Remote	\$ 25.00						
_	PC Laptop	\$200.00						
	MAC Laptop	\$200.00						
	VGA / HDMI Distro	\$ 50.00	+ +					
		Ş 30.00		Miss				
Sound	d Equipment	¢ 25.00	-	IVIISC	ellaneous	ć 250.00	T	
	90w Speaker/Stand	\$ 35.00			Chain Motor	\$ 250.00		
	300w PA System	\$ 175.00			Portable Screen 6'	\$ 50.00		
	Microphone	\$ 15.00			Portable Screen 7'	\$ 55.00		
	Mic Stand	\$ 10.00			Portable Screen 8'	\$ 60.00		
	Wireless Mic	\$ 100.00			Plasma / LCD Stand (30-50")	\$ 50.00		
	Wireless Headset	\$ 145.00			Plasma / LCD Stand (50-80")	\$ 100.00		
	CD Player	\$ 35.00			Truss (10',5',Corner,Base)	\$ 50.00		
					Charging Station w/ 50" LCD Monitor	\$ 500.00	<u> </u>	
					Custom Graphics Available		1	
				СОМІ	MON PACKAGES			
Qty	Description	Price				A 000 CT	Total	
	30" LCD Monitor with floor stand,	\$ 175.00			40" LCD Monitor with floor stand, connection cables, AC	\$ 300.00		
	connection cables, AC cables, and				cables, and power strip			
	power strip 50" LCD Monitor with floor stand,	\$ 400.00			60" LCD with floor stand, connection cables, AC cables,	\$ 650.00		
	connection cables, AC cables, and	\$ 400.00			and power strip	\$ 050.00		
	power strip							
	Add external sound to any of above	\$ 75.00			Add DVD player and shelf to any of above packages	\$ 50.00		
	packages (Video or computer audio							
	Playback)							
	2 Speaker pa system with wireless	\$ 300.00			PC Laptop with 20" LCD Monitor and all cables	\$ 250.00		
	Countryman headset mic and all							
	cables	A 75.00	+					
	Add 2nd 20" monitor and VGA	\$ 75.00			8 Fixture Lighting Package – 4 LED lights, 1 Focus Light Fixture, 3 General Lights, Cables, and Controller	\$ 450.00		
	splitter to above package and all cables				TIXUIE, 5 GEHELALLIGHES, CADIES, AND CONTONEL			
		\/\\\\			I . PLEASE CALL FOR AVAILABILITY AND PRICING	1	1	
	COMPANY NAME				BOOTH #			
		·						
Total	Costs		4		ery / Payment Information		4	
			4	-	ery Date:		4	
<u> </u>	ment Price:	4 =0	4		ery Time:		4	
	ery / Set / Strike:	\$ 70.00	-	Show	End Time / Date:			
Sub T			-		Check Englaced (navable to A)(//D)			
7.875	% Sales Tax:		-		Check Enclosed (payable to AVVR)	Visa/MC/AmEx		
ΤΟΤΑ			-	Card Signa		Exp.		
IUIA	L .			JIBIIG				
*Exhi	bitor must be present upon delivery and is lial	ole for all equipment	once delivered. (Orders must	be received and			
*Exhibitor must be present upon delivery and is liable for all equipment once delivered. Or paid for two weeks prior to delivery. Orders place and canceled less than 48 hours before d								
paid	full. Orders placed after cut off are subject to a late fee. Equipment may be substituted fu							
full. (Orders placed after cut off are subject to a late			or similar equ		Phone: 952.814.989	8	
full. C				or similar equ		Phone: 952.814.989 Fax: 952.814.9907	8	

AUDIO VISUAL SERVICES CONTACT: AVVR Inc. 801 American Blvd E, Bloomington, MN 55420 (952) 814-9898 • www.avvr.com

BACHMAN'S.

Event Services

Fresh Floral Service

	<u>Quantity</u>		<u>Unit Cost</u>	<u>Total</u>
Cut Flower Arrangement 18" High	[]	\$55	
Cut Flower Arrangement 24" High	[]	\$75	
Tropical Arrangement	[]	\$100	

Custom Handcrafted Flower Arrangements available. Call for details and prices.

Payment Policy: All Orders Must Be Paid in Full Prior to Event

Special Services Call For Quotation: Corsages, Boutonnieres Hospitality Suites/ Flowers

Green Plants

	Quantity		<u>Unit Cost</u>	<u>Total</u>
Small 6" Fern in Decorative Pot	[]	\$20	
Large 8" Fern in Decorative Pot	[]	\$30	
Small 6" Peace Lily in Decorative Pot	[]	\$20	
Large 8" Peace Lily in Decorative Pot	[]	\$30	

Blooming Plants

	Quantity		Unit Cost	<u>Total</u>
6" Cyclamen in Decorative Pot	[]	\$20	
6" Kalanchoe in Decorative Pot	[]	\$20	
6" Mum in Decorative Pot	[]	\$20	
6" Rieger Begonia in Decorative Pot	[]	\$20	
5" Orchid in Decorative Pot	[]	\$25	

Delivery Charge

For Orders Less than \$150 For Orders Greater than \$150 \$12.99 Call for Pricing

Subtotal:	
7.775% Tax	
Total:	



Please fill out completely:

Show Name			
Show/Convention Location			
Exhibitor			-
Booth #			
E-mail			
Main Contact			
Address		City	
State Zip			
Telephone #	Fax # _		
Cell # During Show			
Delivery Date A	A.M	P.M	
Vendor Set-Up Hours			
Date & Time Show Opens			

This is a request for our services. We will contact you to secure payment.

For Special Services or Requests: Contact Bachman's Call 612-861-7620, Fax 612-861-7707 or special events@bachmans.com

MINNESOTA REVENUE

Certificate of Exemption

Purchaser: Complete this certificate and give it to the seller.

Seller: If this certificate is not fully completed, you must charge sales tax. Keep this certificate as part of your records.

This is a blanket certificate, unless one of the boxes below is checked, and remains in force as long as the purchaser continues making purchases, or until otherwise cancelled by the purchaser.

Check if this certificate is for a single purchase and enter the related invoice/purchase order # ___

If you are a contractor and have a purchasing agent agreement with an exempt organization, check the box to make multiple purchases for a specific job. Enter the exempt entity name and specific project:

Project description ____

Exempt entity name ____

Business address			City		State	Zip code			
	Purc	haser's tax ID number		State of is:	sue				
5	lf no	tax ID number,	FEIN	Driver's license numbe	Driver's license number/State issued ID number				
2	ente	enter one of the following:		state of issue		number			
	Nam	e of seller from whom you	are purchasing, leasing or re	enting					
	Selle	er's address		City		State	Zip code		
	Тур	e of business. Circle	the number that desc	ribes your business.					
		Accommodation and			Transportation	n and warehousing			
	02	Agricultural, forestry	y, fishing, hunting	12	Utilities	C			
2	03	Construction		13	Wholesale tra	de			
,	04	Finance and insura	nce	14	Business serv	vices			
2	05	Information, publish	ning and communicati	ons 15	Professional s	services			
ype or pusil	06 Manufacturing			16	Education and	Education and health-care services			
2	07	Mining		17	Nonprofit orga	anization			
	08	Real estate		18	Government				
	09	Rental and leasing		19	Not a busines	s (explain)			
	10	Retail trade		20	Other (explain)				
	Rea	ason for exemption.	Circle the letter that ic	lentifies the reason for the	exemption.				
	А	Federal government	t (department)	I	Agricultural pr	roduction			
	В	B Specific government exemption (from list on back)		n back) J	Industrial production/manufacturing				
					C Direct pay authorization				
2	C Tribal government (name)		L			ital goods, or computer			
5	D	Foreign diplomat #_		M	Direct mail	red electronically)			
	Е	-	tion #	NI		mbor from book page)			
	F		ation #	0	Percentage ex				
	G	0 0	on #					(
	Н	Resale							
					_				

Print name here

Sign

Date

Title