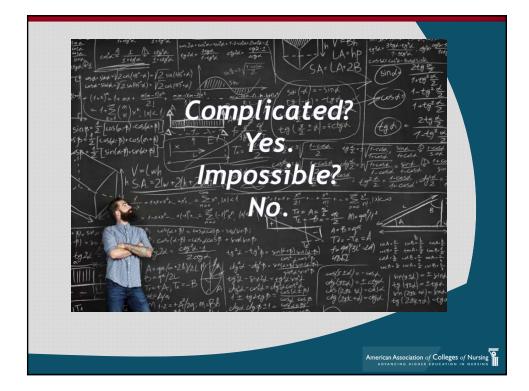
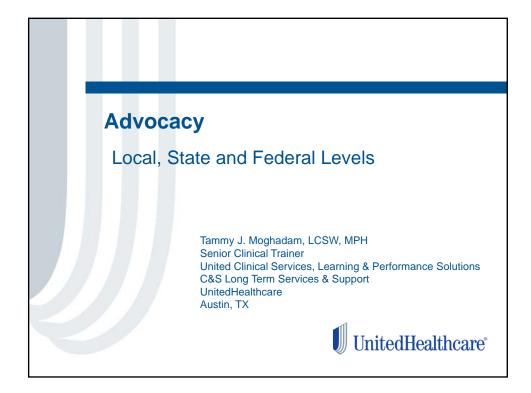


Authority	Communication Traits	Knowledge- Based Competence	Status	Time & Timing
Access to Resources	Confidence Emotional Involvement	Aesthetic Knowledge	Hierarchical Position	Amount of Time to Sell an Issue
Accountability Responsibility	Message Articulation	Empirical Knowledge	Informal Position	Timing to Deliver the
	Persistence	Ethical Knowledge	Key Supportive Relationships	Issue
	Physical Appeal Self	Personal Knowledge	Reputation	
	Physical Appeal Environment	Sociopolitical Knowledge		
	Presence			

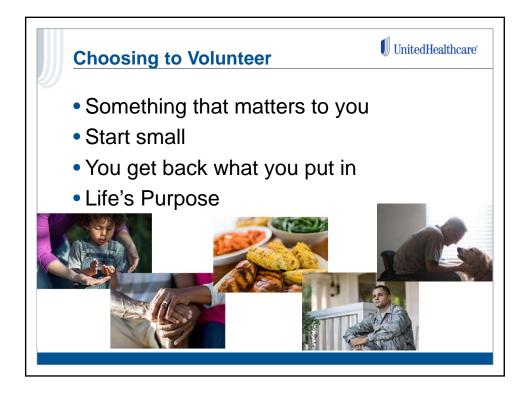


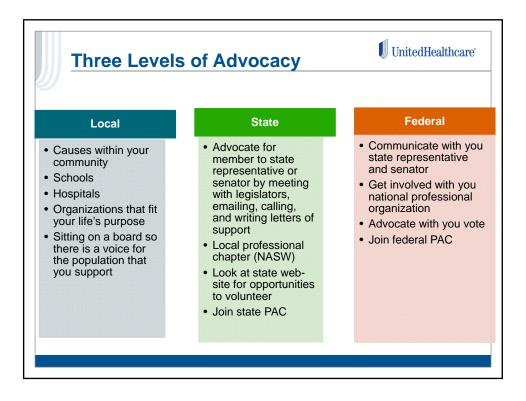


















If you have any questions about your participation in this activity, please E-mail OptumHealth Education at moreinfo@optumhealtheducation.com.