

Welcome

Dear Exhibitor:

Hubbell/Tyner is pleased to inform you that we have been selected by show management to serve as the official service contractor for Optum's 22nd Annual National Conference. Please take a moment to carefully review the enclosed information. To help in your planning we have included all the show service forms necessary for ordering items you may need. We strongly encourage you to place your order along with payment as soon as possible in order to take advantage of our advance order discounts. Orders received after the deadlines listed in this catalog will be processed at standard rates.

I am happy to serve as your exhibitor service representative. If you have any questions at all please feel free to contact me.



Mike Marigold
Exhibitor Service Representative
651-280-4928 | Direct
651-917-2658 | Fax
mmarigold@hubbelltyner.com

Phone: 651-917-2632 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 2110 Old Hwy 8 NW, New Brighton, MN 55112



Event Information

Booth Equipment

Each 8' x 10' Booth will consist of:

- 8' high back drape
- 3' high side drape
- (1) Identification Sign (7" x 44")
- (1) 8' x 30" Draped Table
- (1) Wastebasket
- (2) Chairs (provided by hotel)

Show Colors

Drape: Black

Discount Price Deadline

Friday, September 13, 2013

Advance Freight Receiving Deadline

Thursday, September 19, 2013

Event Schedule

Exhibitor Move In:

Tuesday, September 24th

7:30 am - 3:30 pm

Exhibit Hours:

Tuesday, September 24th

Exhibit Hall Grand Opening: 5:00 pm - 7:00 pm

Wednesday, September 25th

11:30 am - 1:00 pm

5:00 pm - 6:30 pm

Exhibitor Move Out:

Wednesday, September 25th

6:30 pm - 9:30 pm

Exhibitor Information

The information below must be included with all orders.

Fax to: 651-917-2658

Company Name			Booth #		
Street Address					
City	State	Zip	Country		
Contact Name	Email Address				
Telephone		Fax			





Recap of Orders

Important Information

Payment in full must accompany your order to qualify for discount rates.

Orders received without payment will not be processed.

Please complete your order summary below along with payment information and return to Hubbell/Tyner via fax.

Services Ordered Taxable Services Furnishings & Accessories..... \$ Floor Covering..... Booth Package..... \$ Executive Furnishings..... Rental Displays..... \$ Booth Cleaning..... \$ 7.775% Sales Tax*..... * All tax exempt orders must be submitted with a completed ST3 Certificate of Tax Exemption Form. The ST3 Form is located toward the end of this service kit. **Non-Taxable Services** Signs & Banners..... |\$ \$ Material Handling/Forklift Service (must have cc on file)..... Labor (must have cc on file)..... **Method of Payment** Grand Total..... ☐ Company Check Make Checks Payable to Hubbell/Tyner Mail to: Hubbell/Tyner 2110 Old Hwy 8 Please reference the 4-Digit code in the bottom right New Brighton, MN 55112 corner of this page on all check payments made. Booth #: **Exhibiting Company:** Account Number: DISCOVER Card Type: VISA Ex Date: CCID #: Card Holder Name: Card Holder Signature: Card Billing Address:

Phone #:

Please include the exhibitor information page with all orders.

City/State/Zip:



Third Party Payment Authorization

Acknowledgement of Third Party Credit Authorization.

By completing and returning this document to Hubbell/Tyner we agree that we the exhibiting firm, are ultimately responsible for the final charges. Should the third party not make payment by the close of the event, all charges will be applied to the exhibiting company credit card provided

on this form. SERVICES TO BE **CHARGED TO** THIRD PARTY ☐ All H/T Services ☐ Booth Furnishings ☐ Booth Labor Other_ Hub

Exhibiting Company:	В	ooth #:
Exhibiting Company Address:		
City/State/Zip:		
Phone:	Fax:	
Representative Name:	Authorization Signature:	
EXHIBITING COMPANY CREDIT CARD AUTHORIZA	ATION	
Account Number:		
Card Type:	Ex Date:	CCID #:
Card Holder Name:		
Card Holder Signature:		
Card Billing Address:		
City/State/Zip:		
THIRD PARTY COMPANY INFORMATION		
Exhibiting Company:	Во	ooth #:
Exhibiting Company Address:		
City/State/Zip:		
Phone:	Fax:	
Representative Name:	Authorization Signature:	
THIRD PARTY CREDIT CARD AUTHORIZATION	•	
Account Number:		
Card Type:	Ex Date:	CCID #:
Card Holder Name:		
Card Holder Signature:		
Card Billing Address:		
City/State/Zip:		



Furnishings & Accessories

- A. Plastic Side Chair
- **B. Padded Side Chair**
- C. Padded Arm Chair
- D. High Stool
- E. Posterboard
- F. Showcase
- G. Wastebasket
- H. Easel
- I. Chrome Bag Holder
- J. Chrome Stanchion
- K. 8' Velour Rope
- L. Literature Rack
- M. Sales Counter
- N. 4' Table Riser
- O. 6' Table Riser
- P. 8' Table Riser
- Q. 8' High Drape
- R. 3' High Drape





Furnishings & Accessories

Furnishings & Accessories	Quantity		Discount	Standard		Extended
A. Plastic Side Chair		X	\$28.00	\$36.50	=	\$
B. Padded Side Chair		х	\$49.75	\$64.75	=	\$
C. Padded Arm Chair		х	\$52.50	\$68.25	=	\$
D. High Stool		х	\$70.25	\$91.25	=	\$
E. Posterboard (vert/horiz)		x	\$89.25	\$116.00	=	\$
F. Showcase		х	\$312.00	\$417.00	=	\$
G. Wastebasket		x	\$20.00	\$26.00	=	\$
H. Easel		х	\$30.50	\$39.75	=	\$
I. Chrome Bag Holder		x	\$44.00	\$57.25	=	\$
J. Chrome Stanchion		x	\$54.00	\$70.25	=	\$
K. 8' Velour Rope		x	\$25.25	\$32.75	=	\$
L. Literature Rack		x	\$73.50	\$95.00	=	\$
M. Sales Counter w/graphic		x	\$273.00	\$355.00	=	\$
Table Risers						
O. 4' Table Riser		x	\$44.25	\$57.50	=	\$
P. 6' Table Riser		x	\$54.00	\$70.25	=	\$
Q. 8' Table Riser		х	\$74.50	\$97.00	=	\$
R. 8' High Masking Drape (p/ft)		х	\$15.25	\$19.75	=	\$
☐ Black ☐ Blue ☐ Burgundy ☐ Gold Drape color selection please check one	☐ Green	. [∃ Grey □ Pι	urple □ Re	d□	l Teal □ W
S. 3' High Masking Drape (p/ft)		x	\$13.25	\$17.25	=	\$
☐ Black ☐ Blue ☐ Burgundy ☐ Gold Drape color selection please check one	☐ Green	, [] Grey □ Ρι	urple □ Re	d 🗆	l Teal □ W
T. 8' Upright with Base		x	\$24.00	\$29.00	=	\$
U. 6'-10' Crossbar		x	\$17.00	\$21.00	=	\$
Tota	I Estimate	d F	urnishings & /	Accessories	\$	
Please include the exhibitor info	mation	and	Recap of	orders pag	ae w	ith all orde

Phone: 800-947-9750 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 2110 Old Hwy 8 NW • New Brighton, MN 55112



Tables

Skirted Tables

A. 4' L x 24"W x 30"H B. 6' L x 24"W x 30"H C. 8' L x 24"W x 30"H

D. 4' L x 24"W x 42"H E. 6' L x 24"W x 42"H F. 8' L x 24"W x 42"H

Skirted tables include a white vinyl top and skirting on 3 sides. 4th sided skirting can be ordered at an additional cost.





Black





Gold



Green



Grey



Purple



Red



Teal



White

Unskirted Tables

G. 4' L x 24"W x 30"H H. 6' L x 24"W x 30"H I. 8' L x 24"W x 30"H

J. 4' L x 24"W x 42"H K. 6' L x 24"W x 42"H L. 8' L x 24"W x 42"H

Unskirted tables include a white vinyl top.

THE PART OF THE PA

Pedestal Tables

M. 18" H x 30" Round N. 30" H x 30" Round O. 42" H x 30" Round

P. 30" H x 42" Round

Q. 42" H x 30" Round Cover





Booth #_

Tables

30" High Skirted (on 3 Sides)	Quantity		Discount	Standard		Extended
A. 4' L x 24" W		Х	\$94.75	\$123.25	=	\$
B. 6' L x 24" W		X	\$107.25	\$139.50	=	\$
C. 8' L x 24" W		х	\$121.25	\$157.50	=	\$
4 th Side Skirting		X	\$43.50	\$56.50	=	\$
☐ Black ☐ Blue ☐ Burgundy ☐ Gold Skirt color selection please check one	☐ Green		Grey □	Purple ☐ Red		Teal □ White
12" High Skirted (on 3 Sides)	Quantity		Discount	Standard		Extended
D. 4' L x 24" W		X	\$105.25	\$137.00	=	\$
E. 6' L x 24" W		X	\$118.00	\$153.50	=	\$
F. 8 L' x 24" W		X	\$128.50	\$167.00	=	\$
4 th Side Skirting		x	\$51.50	\$67.00	=	\$
☐ Black ☐ Blue ☐ Burgundy ☐ Gold Skirt color selection please check one	☐ Green		Grey □	Purple □ Red		Teal White
0" High Unskirted	Quantity		Discount	Standard		Extended
G. 4' L x 24" W		X	\$40.50	\$52.75	=	\$
H. 6' L x 24"W		X	\$43.50	\$56.50	=	\$
I. 8' L x 24" W		X	\$48.50	\$63.00	=	\$
12" High Unskirted	Quantity		Discount	Standard		Extended
J. 4' L x 24" W		X	\$43.50	\$56.50	=	\$
K. 6' L x 24" W		X	\$48.25	\$62.75	=	\$
L. 8' L x 24" W		X	\$53.50	\$69.50	=	\$
edestal Tables	Quantity		Discount	Standard		Extended
Л. 18"H x 30" Round		X	\$53.75	\$69.75	=	\$
N. 30"H x 30" Round		X	\$78.75	\$102.25	=	\$
D. 42"H x 30" Round		x	\$88.75	\$115.50	=	\$
P. 30"H x 42" Round		X	\$78.75	\$102.50	=	\$
Q. 42"H x 30" Round – with black cover		x	\$114.75	\$149.25	=	\$
Please include the exhibitor info				timated Tables	\$	

Company Name:_



Floor Covering





Floor Covering

Quantity	Discount	Standard		Exte	nded
	\$142.00	\$184.00	=	\$	
	\$284.00	\$368.00	=	\$	
	\$426.00	\$552.00	=	\$	
	\$568.00	\$736.00	=	\$	
	Discount	Standard			nded
	\$1.42 / sq ft	\$1.84 / sq ft	=	\$	
		☐ Teal vill be provided	d)		
	Discount	Standard		Exte	nded
	\$4.15	\$5.40	=	\$	
☐ Charcoal	☐ Cobalt	☐ Emerald		Green	□ Ice
☐ Silver	☐ Soft Ivory	☐ Tan		Teal	☐ White
peen place it quare foot mir ctive covering	is subject to a shimum	100% cancella Standard		Exte	nded
	\$0.95	\$1.25	=	\$	
	Discount	Standard \$1.00	_		nded
	ψ0.00	ψσ		<u> </u>	
	Grey Grey Grey Color is not so	\$142.00 \$284.00 \$426.00 \$568.00 Discount \$1.42 / sq ft Grey Red Tan color is not selected, grey v Discount \$4.15 Charcoal Cobalt Silver Soft Ivory ys prior to the first day of motoeen place it is subject to a repair foot minimum ctive covering Discount \$0.95 Discount	\$142.00 \$184.00 \$284.00 \$368.00 \$426.00 \$552.00 \$568.00 \$736.00 Discount Standard \$1.42 / sq ft \$1.84 / sq ft \$1.42 / sq ft \$	\$142.00 \$184.00 = \$284.00 \$368.00 = \$426.00 \$552.00 = \$568.00 \$736.00 = Discount Standard	\$142.00 \$184.00 = \$ \$284.00 \$368.00 = \$ \$426.00 \$552.00 = \$ \$568.00 \$736.00 = \$ Discount Standard External \$1.42 / sq ft \$1.84 / sq ft = \$ Grey Red Tan Teal color is not selected, grey will be provided) Discount Standard External \$4.15 \$5.40 = \$ Charcoal Cobalt Emerald Green Green Silver Soft Ivory Tan Teal real color is not selected, grey will be provided External Soft Ivory Tan Teal real representation of the first day of move in the provided of the provided External representation of the provided Standard External Representation of the first day of move in the provided Standard External Representation of the pr

Please include the exhibitor information and Recap of orders page with all orders

Booth #_

Company Name:_



Booth Packages

Save up to 20% by ordering a booth package

_	Package 1*	Discount \$295.00	Standard \$383.00 =	Extended \$
	~ Booth Carpet, 1 - 6' x 30" Skirted Table, 2 Padded Sid Carpet Color Selection			
	☐ Black ☐ Blue ☐ Burgundy ☐ Green ☐ G	rey □ Red □ □	^T an □ Teal	
	6' x 30" Table Skirt Selection □ Black □ Blue □ Burgundy □ Gold □ Gre Skirt color selection please check one	en □ Grey □ p	Purple □ Red □	l Teal ☐ White
		Discount	Standard	Extended
	Package 2*~ Booth Carpet, 1 - 6' x 42" Skirted Table, 2 High Stools		\$436.00 =	\$
	Carpet Color Selection ☐ Black ☐ Blue ☐ Burgundy ☐ Green ☐ Gr Carpet color selection please check one	rey □ Red □ 1	⁻ an □ Teal	
	6' x 42" Table Skirt Selection			
	☐ Black ☐ Blue ☐ Burgundy ☐ Gold ☐ Green Skirt color selection please check one	en □ Grey □ F	⁹ urple □ Red □	Teal White
		Discount	Standard	Extended
	Package 3* ~ Booth Carpet, 1-30" high Pedestal Table, 2 Padded Si	•	\$353.00 = Basket	\$
	Carpet Color Selection			
	☐ Black ☐ Blue ☐ Burgundy ☐ Green ☐ G	rey □ Red □ □	¯an □ Teal	
		Discount	Standard	Extended
100	Package 4*		\$525.00 =	\$
	~ Booth Carpet, 1 Sales Counter with custom graphics,	1 High Stool, 1 Was	te Basket	
	Carpet Color Selection ☐ Black ☐ Blue ☐ Burgundy ☐ Green ☐ Grapet color selection please check one	rey □ Red □ □	⁻ an □ Teal	
	Note: A Hubbell/Tyner exhibitor services representati graphic.	ive will touch base w	rith you to discuss yo	our sales counter
	То	tal Estimated Boot	h Package \$	
	*Please Note: There are no substitutions	on Booth Pack	age orders.	
C	ompany Name:		Booth #	



Executive Furnishings

remium Lounge Furnishings	Quantity		Discount	Standard		Extended
A. Leather Chair		Х	\$236.25	\$307.00	=	\$
3. Leather Sofa		Х	\$399.00	\$515.75	=	\$
C. Leather Loveseat		х	\$315.00	\$409.00	=	\$
Executive Lounge Furnishings						
D. Chair		х	\$140.75	\$183.00	=	\$
≣. Sofa		Х	\$240.50	\$312.75	=	\$
F. Loveseat		X	\$220.50	\$286.50	=	\$
G. Coffee Table		Х	\$126.00	\$163.75	=	\$
H. End Table		Х	\$94.50	\$122.75	=	\$
. Table Lamp		х	\$54.00	\$70.25	=	\$
J. Floor Lamp		х	\$89.25	\$116.00	=	\$
Office Style Furnishings						
K. Lacasse Executive Desk 72" x 42"		X	\$409.50	\$532.00	=	\$
Lacasse Credenza 72" x 24"		Х	\$309.75	\$402.75	=	\$
M. Lacasse Hutch 72" x 44"		Х	\$283.50	\$368.50	=	\$
N. Executive Desk 72" x 36"		Х	\$294.00	\$382.25	=	\$
O. Bookcase 72" High		Х	\$115.50	\$150.00	=	\$
P. Bookcase 48" High		Х	\$98.00	\$127.50	=	\$
Q. Chair – Karizma Executive Leather Chair		X	\$125.00	\$162.50	=	\$
R. Chair – Karizma Leather Guest Chair		Х	\$104.00	\$135.25	=	\$
S. Chair – Savvy Executive Task Chair		Х	\$115.50	\$135.25	=	\$
T. Chair – Savvy Conference Chair		X	\$102.00	\$132.75	=	\$
U. Chair – Savvy Guest Chair		Х	\$84.00	\$109.25	=	\$
V. Chair – Savvy Simple Task Chair		Х	\$97.00	\$116.00	=	\$
W. Table – 36" x 72" Conference Table		Х	\$180.00	\$234.00	=	\$
X. Table – 48" Round		x	\$110.00	\$143.00	=	\$

Please include the exhibitor information and Recap of orders page with all orders

Phone: 800-947-9750 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 2110 Old Hwy 8 NW • New Brighton, MN 55112

Company Name:_

Booth #



Rental Displays

What's Included?

All rental units come with the options shown. This includes booth carpet, lighting and full color graphics for the printed panels shown at the right. Additional graphic panels are available at the rates listed on our sign and banner form. Panel dimension will be provided upon request.

A Hubbell/Tyner service representative will touch base with you to discuss your rental display and answer any questions you may have upon receipt of your order.

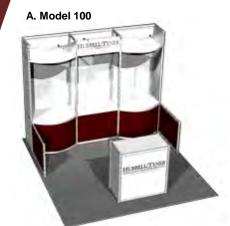
Custom Rental Displays

Please note that custom display options are available upon request. Please call us at 651-917-2632 to discuss your custom rental display.

Order Deadline

All rental display orders must be placed at least 14 days prior to the 1st day of exhibitor move in.

10' x 10' Rental Displays



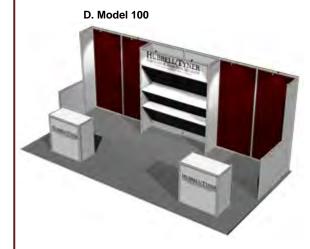
B. Model 200



C. Model 300



10' x 20' Rental Displays



E. Model 200



F. Model 300



Phone: 800-947-9750 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 2110 Old Hwy 8 NW • New Brighton, MN 55112



Rental Displays

Important Information	10' x 10' Display	Discount Standard Extended \$997.00 \$1296.00 = \$
A Hubbell/Tyner service representative will touch base with you to discuss your rental display and answer	A. Model 100 Carpet Selection Black Blue Burgundy Green Grey	
any questions you may have upon receipt of your order.	Carpet color selection please check one B. Model 200	Discount Standard Extended \$997.00 \$1296.00 = \$
	Carpet Selection ☐ Black ☐ Blue ☐ Burgundy ☐ Green ☐ Grey Carpet color selection please check one	□ Red □ Tan □ Teal
	C. Model 300	Discount Standard Extended \$997.00 \$1296.00 = \$
	Carpet Selection ☐ Black ☐ Blue ☐ Burgundy ☐ Green ☐ Grey Carpet color selection please check one	□ Red □ Tan □ Teal
	10' x 20' Display D. Model 100	Discount Standard Extended \$2047.50 \$2661.75 = \$
	Carpet Selection ☐ Black ☐ Blue ☐ Burgundy ☐ Green ☐ Grey Carpet color selection please check one	□ Red □ Tan □ Teal
	E. Model 200 Carpet Selection	Discount Standard Extended \$2047.50 \$2661.75 = \$
	☐ Black ☐ Blue ☐ Burgundy ☐ Green ☐ Grey Carpet color selection please check one	☐ Red ☐ Tan ☐ Teal Discount Standard Extended
	F. Model 300 Carpet Selection	\$2047.50 \$2661.75 = \$
	☐ Black ☐ Blue ☐ Burgundy ☐ Green ☐ Grey Carpet color selection please check one	□ Red □ Tan □ Teal
	Total Please include the exhibitor information an	Estimated Rental Displays \$ and Recap of orders page with all orders
Cor	npany Name:	Booth #



Signs & Banners

Important Information

- All signs are mounted on 3/16" foam. Other substrates are available upon request.
- Hubbell/Tyner can accept image files via e-mail.
 Please contact Exhibitor
 Services at 651-917-2632 for instructions.

Standard Size Signs	Quantity	Discount	Standard		Extended
11" x 14"	x	\$15.40	\$20.00	=	\$
14" x 22"	×	\$30.80	\$38.50	=	\$
22" x 28" (Standard easel sign)	×	\$61.60	\$77.00	=	\$
28" x 44"	×	\$123.20	\$160.00	=	\$
Custom Size Signs " x " = sq in	Quantity x	Discount \$0.10 sq in	Standard \$0.15 sq in	=	Extended \$

Order Deadline

All sign/banner orders must be placed 14 days prior to the 1st day of exhibitor move in.

Total Estimated Signs & Banners	\$

Please include the exhibitor information and Recap of orders page with all orders

Company Name:	Booth #



Material Handling Rates

Important Information

Direct to show shipments will only be accepted during the scheduled exhibitor move in hours posted on the Event Information page

All shipments must be sent prepaid. Hubbell/Tyner will not accept C.O.D. shipments.

Warehouse Advance Shipments Crated (8:00 am – 4:30 pm Mon – Fri) Storage at our advance warehouse up to 30 days prior to show opening Delivery to show site and placement at your booth Removal & Return of empty containers Loading of outbound shipments from show site	CWT Charge \$70.00	100lb. Minimum \$70.00
Exhibit Hall – Direct Shipments Crated Placement of materials at your booth Removal & return of empty containers Loading of outbound shipments from show site Must have certified weight ticket	\$65.00	\$65.00
Uncrated Material / Specialized Carrier Shipments Loose or pad wrapped materials can only be received at show site during exhibitor setup hours	\$104.00	\$104.00
Late Freight Freight received at warehouse less than 5 days prior to show move in times Late freight is an additional charge to the appropriate drayage rate	\$23.00	\$23.00
Overtime Before 8:00 am or after 4:00 pm Mon – Fri, all day Sat & Sun, & Holidays Overtime is an additional charge to the appropriate drayage rate	\$18.00	\$18.00
Small Package Rate Cartons/Envelopes weighing less than 30 lbs per shipment	\$45.00 per shipment.	small package

Empty Containers

Hubbell/Tyner will store exhibitors' materials that have not been handled by Hubbell/Tyner prior to placement in your booth at the following rates:

\$16.00 / each - Any fiber case, box or carton

\$38.00 / each - Empty wooden crates and skids/pallets

Please see the following page to estimate your Material Handling needs

Phone: 800-947-9750 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 2110 Old Hwy 8 NW • New Brighton, MN 55112



Estimated Material Handling

Shipping Addresses

- Please use freight labels included on the following pages
- Advance Warehouse receiving hours: Mon Fri 8:00 am 4:30 pm

*Advance Shipments

To: Your Company Name / Booth #

For: Optum's 22nd Annual National Conference

Hubbell/Tyner c/o YRC/STP 12400 Dupont Avenue South Burnsville, MN 55337-1682

** Direct Shipments

To: Your Company Name / Booth #
For: Optum's 22nd Annual National Conference

c/o Hubbell/Tyner Hyatt Regency 1300 Nicollet Mall Minneapolis, MN 55403

	÷ 100 =	x \$65.00 per 100 lbs =	\$
Exhibit Hall Direct Ship	ments Crated (100 l	b. Minimum)	
**Receiving Date and Tin	ne: 24, 2013 – 7:30 a	am – 3:30 pm	
Shipment Weight	÷ 100 =	x \$70.00 per 100 lbs =	\$
Shipment Weight	÷ 100 =	x \$104.00 per 100 lbs =	\$
Shipment Weight	÷ 100 =	x \$104.00 per 100 lbs =	\$
Shipment Weight	÷ 100 =	x \$104.00 per 100 lbs =	\$
Late Freight (100 lb. Mir	nimum)		\$
	nimum)		\$
Late Freight (100 lb. Mir Freight received at Advar	nimum) nce warehouse after		\$
Late Freight (100 lb. Mir Freight received at Advar	nimum) nce warehouse after	advance deadline	

Total Estimated Material Handling	\$

Please include the exhibitor information and Recap of orders page with all orders

Company Name: Booth #

Phone: 800-947-9750 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 2110 Old Hwy 8 NW • New Brighton, MN 55112 MM9060



Material Handling Information

Freezable/Controlled Environment Shipments

Hubbell/Tyner does not have facilities for shipments that require refrigeration or a controlled environment. It is the exhibitor's responsibility to make arrangements for controlled environment storage. Hubbell/Tyner is not responsible for shipments that are not properly labeled.

Overtime

Overtime charges apply to shipments that meet the following guidelines:

Inbound Freigh

Shipments delivered to the advance warehouse and delivered to show site before 8:00 am or after 4:30 pm on weekdays or delivered anytime on weekends or holidays.

Outbound Freight

Shipments loaded after 4:30 pm on weekdays or anytime on weekends or holidays.

Late Freight

Late Freight charges apply to shipments that meet the following guideline:

Shipments that arrive at the advance warehouse past the 5-day cut-off.

These shipments are subject to courier charges in addition to late freight charges.

Return Shipping

Exhibitors are responsible for making their own return shipping arrangements, unless using Hubbell/Tyner's contracted carriers. Blank bills of lading & shipping labels will be available at the Hubbell/Tyner Service Desk. Hubbell/Tyner assumes NO responsibility for shipments that do not have a completed bill of lading turned in to the Service Desk.

Outbound Shipping Information

- Outbound Bills of Lading must be completed and turned into the Hubbell/Tyner Service Desk on show site.
- A credit card is required for all material handling. Please complete the Credit Card Authorization and Recap of Orders form.
- Local Storage Services are available upon request.
- If you are shipping out of the show using your own freight carrier it is important that you have your
 own appropriate labels/tags. You will also need to schedule your shipper to arrive on show site to
 pick your shipment up the day that the show concludes.

Phone: 800-947-9750 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 2110 Old Hwy 8 NW • New Brighton, MN 55112



Advance Shipping Labels

Advance Shipment Optum's Annual National Conference		
To: HUBBELL/TYNER CONVENTION & TRADE SHOW SPECIALISTS A North American Trade Shows Company		
c/o: YRCW/STP 12400 Dupont Avenue South Burnsville, MN 55337-1682		
Exhibiting Company Name		
Booth Number		
Piece #:	_ of	pieces
ALL GOODS AND MATERIALS REQUIRING PROTE HUBBELL/TYNER WILL NOT Advance Shipment Optum's Annual National Conference		
To: HUBBELL/TYNER CONVENTION & TRADE SHOW SPECIALISTS A North American Trade Shows Company c/o: YRCW/STP 12400 Dupont Avenue South Burnsville, MN 55337-1682		
Exhibiting Company Name		
Booth Number		
Piece #:ALL GOODS AND MATERIALS REQUIRING PROTE HUBBELL/TYNER WILL NOT	ECTION FROM FREEZING MU	JST BE LABLED USING LARGE LETTERS.

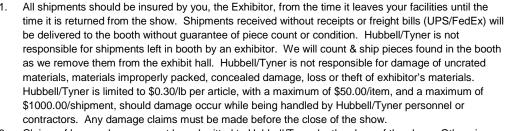


Direct Shipping Labels

Direct Shipment Optum's Annual National Conference		
To: HUBBELL/TYNER CONVENTION & TRADE SHOW SPECIALISTS		
c/o :Hubbell/Tyner 1300 Nicolet Mall Minneapolis, MN 55403		
Exhibiting Company Name		
Booth Number		
Piece #:	_ of	pieces
ALL GOODS AND MATERIALS REQUIRING PROTE HUBBELL/TYNER WILL NOT	ECTION FROM FREEZING MUST BE BE RESPONSIBLE FOR GOODS NO	
Direct Shipment Optum's Annual National Conference		
To: HUBBELL/TYNER CONVENTION & TRADE SHOW SPECIALISTS A North American Trade Shows Company c/o: Hubbell/Tyner 1300 Nicolet Mall Minneapolis, MN 55403		
Exhibiting Company Name		
Booth Number		
Piece #:	_ of	pieces
ALL GOODS AND MATERIALS REQUIRING PROTE HUBBELL/TYNER WILL NOT	BE RESPONSIBLE FOR GOODS NO	OT LABELED



Limits of Liability



- 2. Claims of loss or damage must be submitted to Hubbell/Tyner by the close of the show. Otherwise, Hubbell/Tyner will not have any liability whatsoever for any loss or damage. No suit or action shall be brought against Hubbell/Tyner more than one year after the show. Hubbell/Tyner shall not be liable for loss, damage, theft or disappearance of exhibitors materials after same have been delivered to the exhibitors booth.
- 3. In order to expedite removal of materials from the show site, Hubbell/Tyner shall have the authority to change designated carriers if such carriers do not pick up on time. If carriers contracted directly with exhibitor fail to immediately pick up or refuse to accept shipment, Hubbell/Tyner reserves the right to remove, ship and re-route such shipments, or ship to the Hubbell/Tyner warehouse or other storage area. Where the exhibitor makes no deposition, materials will be re-routed at the discretion of Hubbell/Tyner and exhibitor agrees to be responsible for payment of charges relating to such re-routing. Hubbell/Tyner assumes no liability as a result of such re-routing.
- 4. Hubbell/Tyner shall not be liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance written notice has been given to Hubbell/Tyner at least 30 days prior to the event. Hubbell/Tyner shall not be liable for damage to uncrated materials, material improperly packed, or concealed damage. If the contents or conditions of packages are not known to Hubbell/Tyner.
- 5. Hubbell/Tyner shall not be liable for the loss or disappearance of exhibitors materials after the same have been delivered to exhibitors booth, and Hubbell/Tyner shall not be liable for exhibitors materials before they are picked up from the exhibitors booth for loading after the show.
- 6. Empty container labels will be available at the Hubbell/Tyner service desk. Placing these labels on exhibitor crates is the sole responsibility of the exhibitor or its representative. It is understood that these labels are used for empty storage only, and Hubbell/Tyner assumes no responsibility for loss or damage to contents while containers are in storage or for mislabeled containers. All previous labels should be removed or obliterated. Hubbell/Tyner assumes no responsibility for exhibitors failure to follow the above procedures, removal of containers with old labels or without Hubbell/Tyner labels; shipping of containers with improper information or empty labels, or the removal or disposition of materials stored in containers with empty labels.
- Small package shipments received without individual or carrier receipts or freight bills, such as UPS, Federal Express, Express Mail, Parcel Post and private vehicle, etc, will be delivered to the booth without guarantee of piece count or condition. Hubbell/Tyner shall not accept liability for such shipments.
- 8. The exhibitor agrees, in connection with the receipt, handling, temporary storage and reloading of it materials, that Hubbell/Tyner will provide these services as the exhibitors agent and not as bailee or shipper. If any employee of Hubbell/Tyner signs a delivery receipt, bill of lading or other document, we agree that Hubbell/Tyner will do so as the exhibitor's agent, and the exhibitor accepts the responsibility thereof. Hubbell/Tyner shall not be liable for damage to exhibitors materials or equipment when forklift operator is under the supervision of the exhibitor or the exhibitor's representative. Forklift and operators are available to assist you with setup, spotting of machinery and un-skidding once it has been delivered to your booth. Do not order forklifts to unload your truck or deliver your freight to your booth.

Phone: 800-947-9750 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com



Forklift Service

Important Information

Forklift and operators are available to assist you with setup, spotting of machinery and un-skidding once it has been delivered to your booth. Do not order forklifts to unload your freight carrier. Please see the material handling forms included in this kit.

Rates (1 hr. minimum)	Straight Time	Overtime	Hours
5000# Forklift (3 Stage)	\$153.00	\$199.00	Straight Time: Mon – Fri 8:00 am – 4:00 pm
5000# Forklift (4 Stage)	\$190.00	\$247.00	Overtime: Mon – Fri 4:00 pm – 8:00 am
9000 # Forklift	Call for Quote		All day Sat, Sun and Holidays
15000# Forklift	Call for Quote		

Check in at the Hubbell/Tyner service desk on show site when you are ready for your Forklift. All Forklift orders are assigned on a first come first serve basis.

	# of Forklifts	Weight of Heaviest Piece	Date	# Hours (1 hr. minimum)
Install:				
Dismantle	e:			

Are fork extensions, straps, chains or any other equipment needed, if yes what is needed?_____

Forklift Service Information

- 5,000 lb forklifts are standard, any forklifts over 5,000 lbs must be ordered in advance
- If a crane or special lift is needed, please call Hubbell/Tyner customer service for availability and quote
- A one-hour charge will be applied to all orders cancelled without 48 hour notification
- Payment is due and payable when services are rendered
- The exhibitor is responsible to check-in with the Hubbell/Tyner service desk when the forklift is needed

_	
Total Estimated Forklift Service	\$

Please include the exhibitor information and Recap of orders page with all orders

Company Name:	Booth #
---------------	---------

Phone: 800-947-9750 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 2110 Old Hwy 8 NW • New Brighton, MN 55112



Labor

mportant Information	Labor	Rates								
n-Site orders will be charged n additional 20%	Straigh	t Time: \$73.50	per man hour (8:00 am – 4:30 pm, Monday – Friday) per man hour (Before 8:00 am and after 4:30 pm, Monday – Friday, and all day Saturday and Sunday along with Holidays)							
here will be a 100% ancellation fee, for labor anceled on show site. here will be a 1 hour charged	Overtin	ne: \$116.50								
er man to exhibitors that ancel their labor request within 48 hours of the start me.	Installation	Date & Time		# Laborers] x	# Hours	×	Hourly Rate		Total Cost
	Dismantle] x] x		x x			\$
					x		x			\$
	Labor	Supervision	Option	S (check one)						
	All work represe	or Supervision is to be performe ntative does not reassessed.								e. If the a one-hour charge
		entative Name/Co one #:								
	All work for this		the super or Hubbel	I/Tyner to perfo	rm t	he work witho	ut t	he exhibitor' p	res	30% of the total bill sent, Hubbell/Tyner
		d Freight (will be company)	shipped v	ia our preferred	l cai	rrier unless pri	or a	arrangements	are	e made by the
	Ship To:					Bill To:				

Total Estimated Labor \$ Please include the exhibitor information and Recap of orders page with all orders

Company Name:_ Booth #_



Booth Cleaning

г			-									
	200	\mathbf{n}	T.	nt	110	•^	T.T.	m	-	37	$\overline{}$	n
н									-	-		

Vacuum service ordered is preformed each day prior to the show opening.

Vacuuming service is not included in your space rental for this event. If you wish to have your booth space vacuumed, please circle the days needed and return this form along with payment to Hubbell/Tyner.

DAILY BOOTH VACUUMING SERVICE (please circle days requested below)

Monday	Tuesday	Wednesday	Thur	sday	Friday	′	Satu	rday	Sunday
Cleaning Se	rvice		Area		Price		# Days		Extended
Vacuuming				х	\$0.35 / sq ft	Х		=	\$

Total Estimated Booth Cleaning \$

Please include the exhibitor information and Recap of orders page with all orders

Company Name:______Booth #_____



Exhibitor Appointed Non-Official Contractor

instead of the Official Show Contractor (Hubbell/Tyner), the following information must be received by Hubbell/Tyner no less than 30 days prior to the first day of move-in.							
Exhibitor Appo	inted Contractor	r					
Company							
Contact:		Title:					
Address:							
City:	State:	Zip:					
Phone:		Fax:					
Work Being Perform	med:						
The EAC must prov	vide Hubbell/Tyner v	vith the following information	n				
respect to than one p Workers' (amount no	injuries to anyone pe person in any one occ Compensation Insuran ot less than \$1,000,00	surrence; and \$500,000 with rence, including employee liabilit	with respect to injuries to more spect to damage of property; y coverage, in a minimum te coverage, and naming North				
The EAC must abid	le by the following						
	es and Regulations						
 Rules and 	Regulations provided	d by Show Management					

Exhibitors may contract the services of non-official independent contractors to install and dismantle their exhibits. Should an exhibitor wish to use the services of an Exhibitor Appointed Contractor (EAC)

Phone: 800-947-9750 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 2110 Old Hwy 8 NW • New Brighton, MN 55112 MM9060



Hyatt Regency Minneapolis Exhibitor Order Form (Power-Internet-Audio/Video)





Hyatt Regency Minneapolis, 1300 Nicollet Mall., Minneapolis, MN. 55403 Phone: 612.343.4018 * Fax: 612.343.4019

CUSTOMER INFORMATION	
Company Name:	Show Name Booth #
Billing Name:	Show Dates:
Billing Street Address:	City, State & Zip
Contact Name	Telephone:
E-Mail Address:	Fax Number:
SERVICE DESCRIPTION	Advanced Onsite QTY X Days X Booking Request = TC
Standard SHARED Internet Services	
Single user/device shared Ethernet connection (Single Public IP address)	0 x 0 x \$150.00 \$180.00 =
Additional user/device (Public IP Address)	0 x 0 x \$50.00 \$60.00 =
DEDICATED Internet Services	
384Kbps Dedicated VLAN Ethernet connection	0 x 0 x \$225.00 \$270.00 =
1536Kbps Dedicated VLAN Ethernet connection (T-1 speed)	0 x 0 x \$400.00 \$480.00 =
Equipment Rental	
Cisco Wireless Access Point	0 x 0 x \$90.00 \$108.00 =
PC laptop with Microsoft Office	0 x 0 x \$240.00 \$288.00 =
Safelock Projector Table	0 x 0 x \$30.00 \$36.00 =
17" Flat Panel Computer Monitor	-
32" Flat Panel TV Monitor (on 6' stand w/ shelf & speakers) 40" Flat Panel TV Monitor (on 6' stand w/ shelf & speakers)	
50" Flat Panel TV Monitor (on 6' stand w/ shelf)	0 x 0 x \$455.00 \$546.00 = 0 x 0 x \$610.00 \$732.00 =
Power Services	V X V X 4010.00 4132.00 -
Standard 15 Amp- 120 Volt shared Circuit	0 x 0 x \$85.00 \$106.25 =
15 Amp 120 Volt Dedicated Circuit	0 x 0 x \$120.00 \$150.00 =
15' Extention Cord	0 x 0 x \$20.00 \$25.00
Power Strip	0 x 0 x \$20.00 \$25.00
For Specific Power Pricing Please Call 612-343-4018 or email jlannan@psav.c	
	SUBTOTAL = -
	X 22% SERVICE CHARGE = -
	X 7.775 SALES TAX = -
	Tax on Service charge/no tax on Internet
*All prices listed one on a new decreate * There is a 200/ Comite Observe to	GRAND TOTAL =
*All prices listed are on a per day rate * There is a 22% Service Charge to a	an orders.
Payment Method	
□American Express □VISA □MasterCard □Hot	tel Master Acct
Card Number:	Expiration Date:

Card Holder Signature:



Green Plants (Purchase only)	Quanti	ty	Unit Cos	tTotal
Small Fern 6" Pot	[]	20.00	[]
Large Fern 8" Pot	[]	30.00	[]
Blooming Plants (Purchase Only	/)			
Chrysanthemum 6.5" Pot	[]	20.00	[]
Azaleas 6" Pot	[]	30.00	[]
Orchid 5" Pot	[]	30.00	[]
Cyclamen 6" Pot	[]	30.00	[]
Fresh Floral Service (Purchase	: Onlv)			
Cut Flower Arrangement 18" High	[1	50.00	[]
Cut Flower Arrangement 24" High	i	í	65.00	[
Tropical Arrangement	Ī	j	75.00	[]
Delivery Charge (for up to 10 plants)	Ī	j		[10.99]
Call for orders over 10 plants				
Service Fee	[]		[]
	Subtota			[]
	7.775% Total:	Tax		[]

Green Plant Price Includes: Decorative Containers

Decorative Containers

Orders placed after move in are subject to \$25.00 Special Service Fee

Payment Policy
All Orders Must Be

All Orders Must Be Paid in Full Prior to Event

Special Services
Call For Quotation

Corsages, Boutonnieres Hospitality Suites/ Flowers

Please fill out compl	etely:					
Show Name			Convention Location			
Exhibitor					_ Booth #	
E-mail			Main Contact			
Address			City	State	Zip	
Telephone #		Fax #		Cell # During Sho	ow	
Delivery Date	A.M	_ P.M	Vendor Set-Up Ho	urs		
Pick-up Date	A.M	_ P.M	Date & Time Show	<i>o</i> Opens		
Credit Card #		E	Exp. Date	CVC (Code	
Name on Credit Card						
Signature						





Exhibit Services Simply reliable success





YRC is ready to customize transportation solutions for any exhibit shipment, any size load.

With increased reliability, quality and speed, YRC gives you the freedom to choose the level and speed of service most appropriate for your shipment.

YRC offers Guaranteed Precision,™

Expedited Precision ™ and Sealed Exhibit™ security. Specialized Solutions™ and caravan services deliver efficient transportation from show to show.

Shipment visibility provides additional peace of mind. Enjoy the transportation management tools on my.yrc.com, and gain online control of your shipment from start to finish.

Be Confident. It's a YRC Delivery.™

The show must go on

And so will your business, with the confidence to focus on your customers, not the whereabouts of your tradeshow booth. YRC is the first and only provider to offer customers a free inbound guarantee.* Be confident your booth will arrive on time with YRC.

Gain the on-site advantage

Move in, set up and move out. It's simple when you work with the exhibit experts. YRC professionals are at the big trade shows, ensuring your materials arrive on time and depart quickly – so you don't miss the next tradeshow deadline.

Secure success

YRC guarantees safe delivery with our patented Sealed Exhibit™ protection and security solution. Pay for only the space your shipment occupies. Your exhibit is sealed behind a locked partition and is protected from pickup through delivery to the show site.

yrc.com | 800.610.6500



^{*} Subject to applicable tariffs and Rules and Conditions publications.